

9 REASONS WE LOVE OUR SUNRUN SOLAR SYSTEM (AND YOU WILL, TOO)



We pay less for solar electricity all day, and get more than 50% savings vs. SCE's Peak Time Rates!

Currently, SunRun electricity is \$0.20/kwh, no matter what time of day. Southern California Edison charges \$0.22 during non-peak, and \$0.44 during peak when we need it the most. For our usage habits, our solar system provides more than half our electric needs.



We're "buying" the system simply by spending less money.

Each year we get a credit towards the purchase price of the system, and the credits keep adding up until it costs nothing. This year, we'll be credited \$1,057 towards the purchase price. We don't spend a dime, except for buying our electricity for less.



SunRun is a great company.

SunRun is the largest Solar company in the U.S., with systems in 23 states, giving us peace of mind that they have staying power. They've been exceptionally good to work with. When a few of our cypress trees needed trimming to improve our electric performance, they identified the issue and even trimmed *all* the cypresses. We explained that it would only look good if the trees were uniform - so they trimmed them all at no cost to us.



We're insulated from SCE rate increases.

Our rates have a guaranteed rate cap, in effect until 2032. SCE rates have no cap on increases, and energy costs are increasing quickly. Some predict that they will increase dramatically in coming years.



We have no maintenance, no worries.

SunRun pays for all maintenance - we don't pay a dime. While the lease is in effect, they assume the risk of loss, damage, and even sub-par performance.



We have an easy buy-out option.

If owning the system is preferable, which means all the electricity is ours at no cost, a buy-out plan with a constantly decreasing price is guaranteed. In less than 14 years, the buy-out goes to zero. Yes, it becomes *free!*



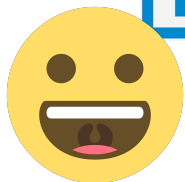
The system comes with a performance guarantee

SunRun guarantees the system will perform well, or we get money back. Last year, when some of our trees obscured the system and performance went below the guarantee, we received a credit of \$326.



Homes with solar have better value when it's time to re-sell.

Studies show that homes with leased solar systems sell for more than homes without. Having access to lower energy rates, and being socially responsible, are both pluses for potential buyers.



We were lucky and got a deal you can't get today.

In 2012, when we entered the SunRun lease, incentives and rebate programs were at their peak. We were able to secure lower electric costs *and* extremely favorable terms with nothing out of pocket. Solar programs we've seen since then are not nearly as favorable to the homeowner.