



To: Buyers' agents/Buyers
From: Catherine Ryang, DRE #02067711
Date: 6/17/2020

Property: 531 Esplanade Unit 215, Redondo Beach, CA 90277

RE: Multiple Offers Guideline

Thank you for your interest in 531 Esplanade Unit 215. We understand that purchasing a home that has multiple offers can be challenging and stressful. The outcome is invariably disappointing to all but one buyer.

In the interest of making this process fair for all parties, we would like to set some guidelines at the outset:

- 1) Please make an offer with your best and final purchase price and terms.
- 2) Submit proof of funds and pre-approval.
- 3) Review all supplements on MLS.
- 4) Feel free to include a letter of introduction to seller.
- 5) Submit offers by 6 pm on Saturday June 22nd to cathyryang@gmail.com.

Seller reserves the right to accept or reject any or all offers, to accept an offer that is not the highest in price, or to negotiate further with one or more prospective buyers at seller's discretion. Seller reserves the right to change the price and/or terms, or even take property off the market.

Best of luck to all!

Please contact me if you have any questions: 201-655-1898.