ANSWERS TO YOUR MOST POPULAR QUESTIONS

- 1. May I show the property?
 - a. Yes, send a PEAD and go direct. If there are people inside and they want space you may walk the lot. The value is in the land!
- 2. When are offers due?
 - a. Wednesday night
- 3. When are you reviewing?
 - a. Thursday
- 4. Will you take an offer early?
 - a. No
- 5. How many offers do have or expect?
 - a. A lot
- 6. Do you plan to do a multiple counter?
 - a. Depends on how good the offers are and if there is a standout.
- 7. What do the sellers want to see in our offer?
 - a. They care most about price and want a little extra time to clear out the locked garage.
- 8. Can I see the garage?
 - a. Garage will be open for the winning offer
- 9. What can I build here?
 - a. Buyer to verify with City but likely 2 townhomes
- 10. What school does this go to?
 - a. Washington elementary and Adams Middle School
- 11. Why are they selling?
 - a. Family home that was inherited and they are now ready to sell
- 12. Has anyone passed away in the home?
 - a. No
- 13. Will there be an open house?
 - a. Yes Sat 1-4 and Sun 12-4
- 14. May I send my client to the open house without me?
 - a. Yes absolutely!
- 15. Can you show my client the property outside of the open house because I am not available to?
 - a. Only if you're going to pay my staff 😊