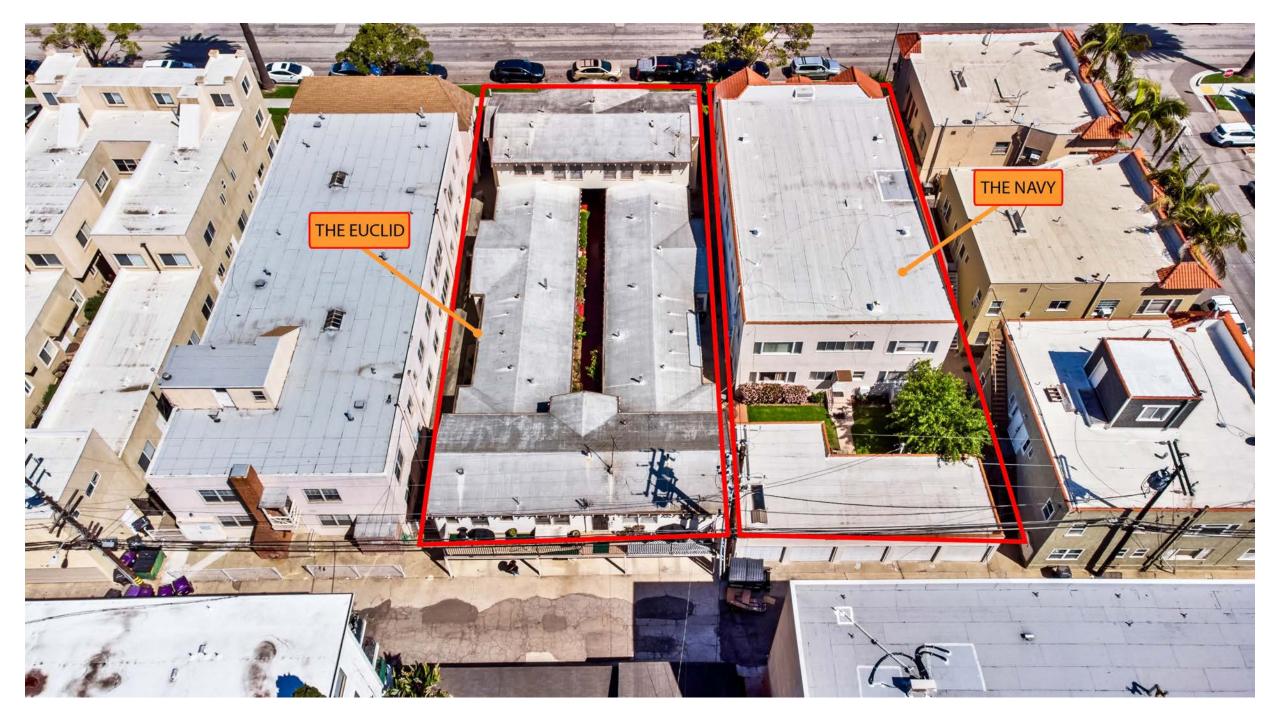


2 PROPERTIES IN PRIME BELMONT HEIGHTS AREA TO BE SOLD TOGETHER OR INDIVIDUALLY





Juan Huizar, CCIM President (562) 307-0838 Juan@SageREGroup.com CA DRE #01417642



"THE NAVY"

3656

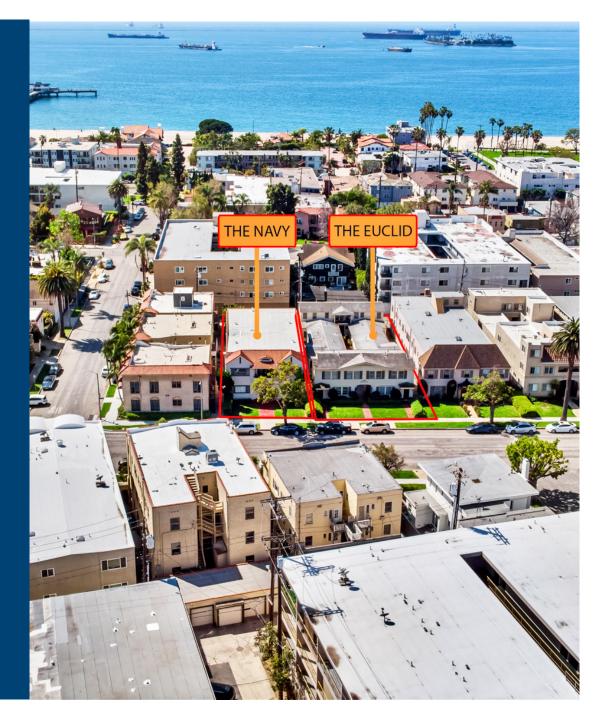
E. 2<sup>nd</sup> STREET

# **3650** E. 2<sup>nd</sup> STREET

### "THE EUCLID"

proudly presents:



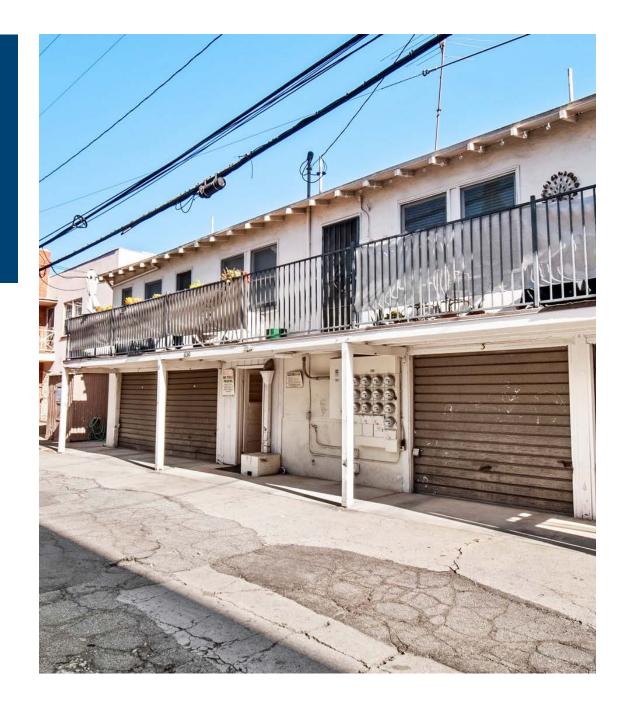


# "THE EUCLID""THE NAVY"36503656E. 2<sup>nd</sup> STREETE. 2<sup>nd</sup> STREET

## **INVESTMENT HIGHLIGHTS**

This portfolio is two properties; a 12-unit, and an 8-unit building in Belmont Shore, one of the most desirable neighborhoods in Southern California, providing the best in beachside living. They can be sold together or separately.

Belmont Shore is ranked the #1 Best Neighborhood for Young Professionals by Niche.com, and these properties are located just half a block from the beach, bike path, restaurants and bars.

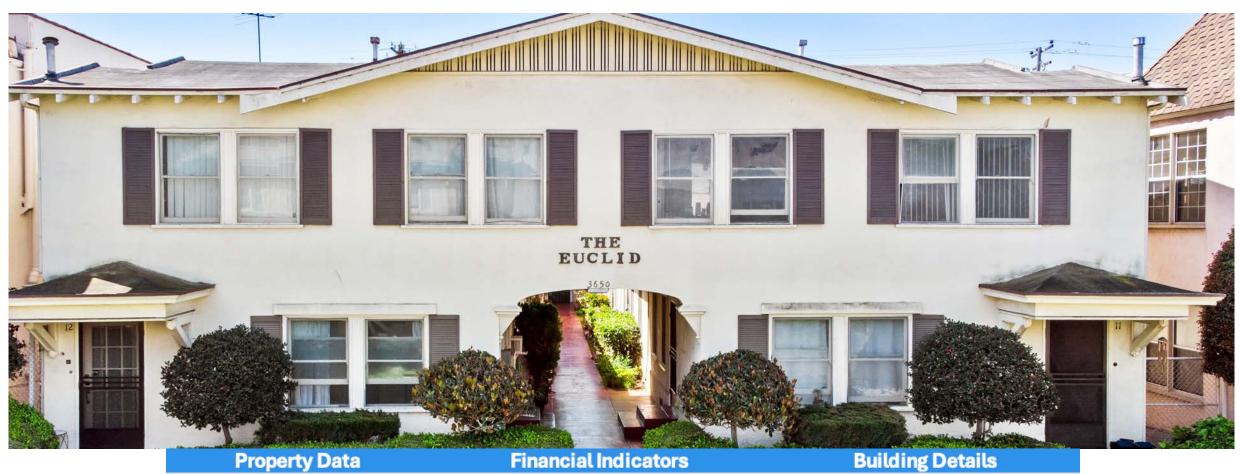


### Portfolio Investment Overview

- High Demand Belmont Shore Rental Neighborhood
- Half a Block to the Beach, Bike Path, Restaurants and Bars
- > 9 Parking Spaces (A Massive Premium in the Area)
- > Well-maintained and Professionally Managed
- > Option to be sold together, or individually

OFFERING SUMMARY

3650 E. 2nd Street	t – "The Euclid"	3656 E. 2nd Street – "The Navy"					
ADDRESS	3650 E. 2nd Street	ADDRESS	3656 E. 2nd Street				
ASKING PRICE	\$3,300,000	ASKING PRICE	\$2,200,000				
# of UNITS	12	# of UNITS	8				
PRICE PER UNIT	\$275,000	PRICE PER UNIT	\$275,000				
	(12) 1 Bed, 1 Bath	UNIT MIX	(8) 1 Bed, 1 Bath				
BUILDING AREA	7,851 SF	BUILDING AREA	7,308 SF				
PRICE PER FOOT	\$420.33	PRICE PER FOOT	\$301.00				
LAND AREA	8,259 SF	LAND AREA	7,496 SF				
YEAR BUILT	1921	YEAR BUILT	1925				
GARAGES	4 Garages	GARAGES	5 Garages				



### **Financial Indicators**

### **Building Details**

APN	7256-005-008	Price	\$3,300,000	Unit Mix	(12) 1 bed, 1 bath
Address	3650 E. 2nd St.	Price per unit	\$ 275,000	Parking	4 garages
Year Built	1921	<b>Current Cap Rate</b>	3.92%	Laundry	Shared, In-Building
No. of Units	12	Market Cap Rate	6.54%	Electric	Individually Metered
<b>Building Size</b>	7,851	Current GRM	14.85	Gas	Individually Metered
Lot Size	8,259	Market GRM	10.60		

### PRICING & FINANCIALS

<b>Building Data &amp; Financial Indicators</b>										
Address	3650 E. 2nd St.									
	LongBea	ach, CA 90803								
APN	7256-00	5-008								
Number of Units	12									
Year Built	1921									
<b>Building Size</b>	7,851									
Lot Size	8,259									
<b>Current Cap Rate</b>	3.92%									
Market Cap Rate	6.54%									
Current GRM	14.85									
Market GRM	10.60									
<b>Price Per Unit</b>	\$	275,000								

\$

3,300,000

**List Price** 

Annual Income		Cur	rent Actual		Ma	rket Pro Forma
Scheduled Rental Income		\$	220,500.00		\$	309,600.00
Other Income (Laundry)		\$	1,675.00		\$	1,675.00
Total Scheduled Gross Income		\$	222,175.00		\$	311,275.00
Vacany %	3.00%	\$	(6,665.25)	3.00%	\$	(9,338.25)
Gross Operating Income (GOI)		\$	215,509.75		\$	301,936.75
Total Operating Expenses		\$	(86,270.32)		\$	(86,270.32)
Net Operating Income (NOI)		\$	129,239.43		\$	215,666.43
Annual Operating Expenses	% of GOI	Cur	rent Actual	% of GOI	Ma	rket Pro Forma
New Taxes	19.14%	\$	41,250.00	13.66%	\$	41,250.00
Business Licenses	0.26%	\$	562.40	0.19%	\$	562.40
Gardening	0.78%	\$	1,680.00	0.56%	\$	1,680.00
Insurance	5.80%	\$	12,501.00	4.14%	\$	12,501.00
Management	8.26%	\$	17,796.00	5.89%	\$	17,796.00
Pest Control	0.38%	\$	816.00	0.27%	\$	816.00
Utilities						
Gas	1.83%	\$	3,946.00	1.31%	\$	3,946.00
Water & Sewer	1.83%	\$	3,946.00	1.31%	\$	3,946.00
Electricity	0.39%	\$	840.00	0.28%	\$	840.00
Trash	1.36%	\$	2,932.92	0.97%	\$	2,932.92
Total Operating Expenses	40.03%	\$	86,270.32	28.57%	\$	86,270.32

RENT ROLL										
Units	Туре	SF	Avg. Current Rent	Avg. Currrent Rent/SF	Pro Forma Rent	Pro Forma Rent/SF				
12	1 bed, 1 bath	654	\$ 1,531.25	\$ 0.20	\$ 2,250.00	\$ 0.29				
				Currrent	Pro Forma	Pro Forma				
Unit #	Туре	SF	<b>Current Rent</b>	Rent/SF	Rent	Rent/SF	Notes			
1	1 bed, 1 bath	654	\$ 1,025.00	\$ 0.13	\$ 2,150.00	\$ 0.27				
2	1 bed, 1 bath	654	\$ 1,650.00	\$ 0.21	\$ 2,150.00	\$ 0.27				
3	1 bed, 1 bath	654	\$ 1,300.00	\$ 0.17	\$ 2,150.00	\$ 0.27				
4	1 bed, 1 bath	654	\$ 1,625.00	\$ 0.21	\$ 2,150.00	\$ 0.27				
5	1 bed, 1 bath	654	\$ 1,700.00	\$ 0.22	\$ 2,150.00	\$ 0.27				
6	1 bed, 1 bath	654	\$ 1,575.00	\$ 0.20	\$ 2,150.00	\$ 0.27				
7	1 bed, 1 bath	654	\$ 1,625.00	\$ 0.21	\$ 2,150.00	\$ 0.27				
8	1 bed, 1 bath	654	\$ 1,300.00	\$ 0.17	\$ 2,150.00	\$ 0.27				
9	1 bed, 1 bath	654	\$ 1,725.00	\$ 0.22	\$ 2,150.00	\$ 0.27				
10	1 bed, 1 bath	654	\$ 1,550.00	\$ 0.20	\$ 2,150.00	\$ 0.27				
11	1 bed, 1 bath	654	\$ 1,675.00	\$ 0.21	\$ 2,150.00	\$ 0.27				
12	1 bed, 1 bath	654	\$ 1,625.00	\$ 0.21	\$ 2,150.00	\$ 0.27				
Totals		7,851	\$18,375.00		\$ 25,800.00					







# Property Data

# **Financial Indicators**

# Building Details

APN	7256-005-009	Price		2,200,000	Unit Mix	(8) 1 bed, 1 bath
Address	3656 E. 2nd St.	Price per unit	\$	275,000	Parking	5 garages
Year Built	1925	Current Cap Rate		3.98%	Laundry	Shared, In-Building
No. of Units	8	Market Cap Rate		6.19%	Electric	Individually Metered
<b>Building Size</b>	7,308	Current GRM		14.08	Gas	Individually Metered
Lot Size	7,496	Market GRM		10.66		



### PRICING & FINANCIALS

#### **List Price** \$ 2,20 000

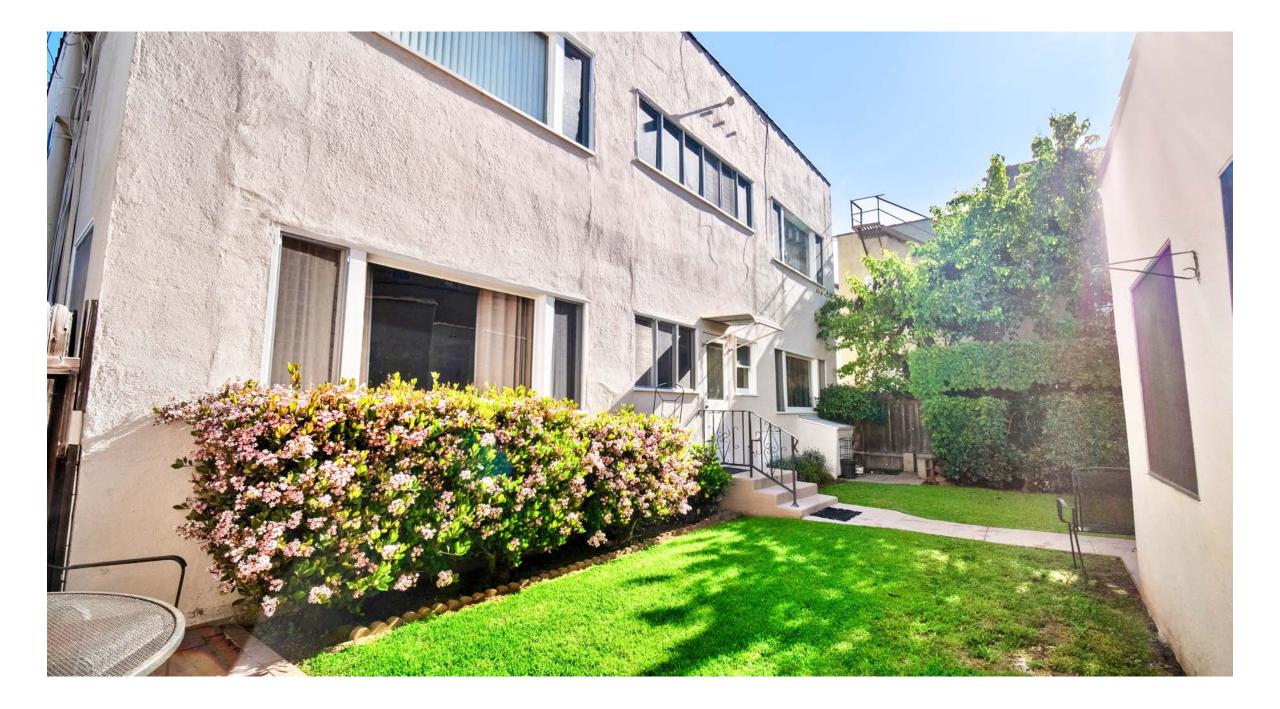
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Building Dat	Building Data & Financial Indicators										
Address	3656 E. 2nd St.										
	Long Beach, CA 90803										
APN	7256-005-009										
Number of Units	8										
Year Built	1925										
<b>Building Size</b>	7,308										
Lot Size	7,496										
<b>Current Cap Rate</b>	3.98%										
Market Cap Rate	6.19%										
Current GRM	14.08										
Market GRM	10.66										
Price Per Unit	\$ 275,000										

Annual Income	Cu	Irrent Actual	Pro Forma			
Scheduled Rental Income		\$	156,300.00		\$	206,400.00
Total Gross Income		\$	156,300.00		\$	206,400.00
Vacany %	3.00%	\$	(4,689.00)	3.00%	\$	(6,192.00)
Gross Operating Income (GOI)		\$	151,611.00		\$	200,208.00
Total Operating Expenses		\$	(64,056.88)		\$	(64,056.88)
Net Operating Income (NOI)		\$	87,554.12		\$	136,151.12

Annual Operating Expenses	% of GOI	Current Actual		% of GOI	Pro	Forma
New Taxes	17.59%	\$	27,500.00	17.59%	\$	27,500.00
Business Licenses	0.26%	\$	405.96	0.26%	\$	405.96
Gardening	1.07%	\$	1,680.00	1.07%	\$	1,680.00
Insurance	5.49%	\$	8,578.00	5.49%	\$	8,578.00
Management	7.93%	\$	12,392.00	7.93%	\$	12,392.00
Pest Control	0.52%	\$	816.00	0.52%	\$	816.00
Utilities					Colour b	
Gas	1.66%	\$	2,600.00	1.66%	\$	2,600.00
Water & Sewer	3.33%	\$	5,200.00	3.33%	\$	5,200.00
Electricity	1.25%	\$	1,952.00	1.25%	\$	1,952.00
Trash	1.88%	\$	2,932.92	1.88%	\$	2,932.92
Total Operating Expenses	42.25%	\$	64,056.88	32.00%	\$	64,056.88

RENT ROLL									
		Pro Forma	Pro Forma						
Units	Туре	SF	Rent	Rent/ SF	Rent	Rent/SF			
8	1 bed, 1 bath	914	\$ 1,628.13	\$ 0.22	\$ 2,250.00	\$ 0.31			
				Current	Pro Forma	Pro Forma			
Unit #	Туре	SF	<b>Current Rent</b>	Rent/SF	Rent	Rent/SF	Notes		
1	1 bed, 1 bath	914	\$ 1,875.00	\$ 0.26	\$ 2,150.00	\$ 0.29			
2	1 bed, 1 bath	914	\$ 1,825.00	\$ 0.25	\$ 2,150.00	\$ 0.29			
3	1 bed, 1 bath	914	\$ 1,900.00	\$ 0.26	\$ 2,150.00	\$ 0.29			
4	1 bed, 1 bath	914	\$ 1,775.00	\$ 0.24	\$ 2,150.00	\$ 0.29			
5	1 bed, 1 bath	914	\$ 1,425.00	\$ 0.19	\$ 2,150.00	\$ 0.29			
6	1 bed, 1 bath	914	\$ 1,475.00	\$ 0.20	\$ 2,150.00	\$ 0.29			
7	1 bed, 1 bath	914	\$ 1,350.00	\$ 0.18	\$ 2,150.00	\$ 0.29			
8	1 bed, 1 bath	914	\$ 1,400.00	\$ 0.19	\$ 2,150.00	\$ 0.29			
Totals		7,308	\$ 13,025.00		\$ 17,200.00				







# BELMONT SHORE

*#1 BEST NEIGHBORHOOD IN LONG BEACH FOR YOUNG PROFESSIONALS RANKED BY NICHE.COM* 

\$880,000 Median Home Value \$98,106 Median HH Income 57% Renter Population



DOWNTOWN LONG BEACH

# 

Living in Belmont Shore offers access to the ocean and bay beaches, as well as a multitude of restaurants, bars, coffee shops and more along 2nd Street. SUBJECT PROPERTIES

ALFREDOS BEACH CLUB

NAPLES ISLAND

# **2ND STREET** AMENITIES

Restaurants & Bars Coffee & Sweets Beauty & Fitness Fashion

### Archibald's Papalucci Super Mex Creamistry Z-Pizza Buffalo Exchange Kiwi Nail Lounge Aroma Di Roma Thai Gourmet Philz Coffee

- Gourmet French Cafe Polly's Gourmet Coffee
  - Earl of Sandwich The Lash Lounge Frosted Cupcakery Yogurtland Saint & Second Nick's on Second La Creperie Cafe Coffee Bean Murphy's Pub Belmont Athletic Club
  - Z Fabrique
  - Sweet Jill's Bakery
- Sunglass Hut The Body Shop Banana Republic The Gap O' My Sole Poke Pola Panama Joe's **Barber Shop** Quinn's Pub 34 Buona Gente
- **Open Sesame** 
  - **Belmont Shore Spa**

- Second Street Med Spa
- American Vintage Barbershop
- Fingers & Toes
- Legends Sports Bar
- The Pizza Press
- Starbucks
  - Lucky Brand
- Simmzy's
  - Natraj Cuisine of India
- Rance's Chicago Pizza
- 47 Sancho's Tacos
  - Angelo's Italian Deli

- Dean Anthony Salon
- Salon Soma 50
  - Don Lupe Cigar Lounge
  - Boubouffe Mediterranean

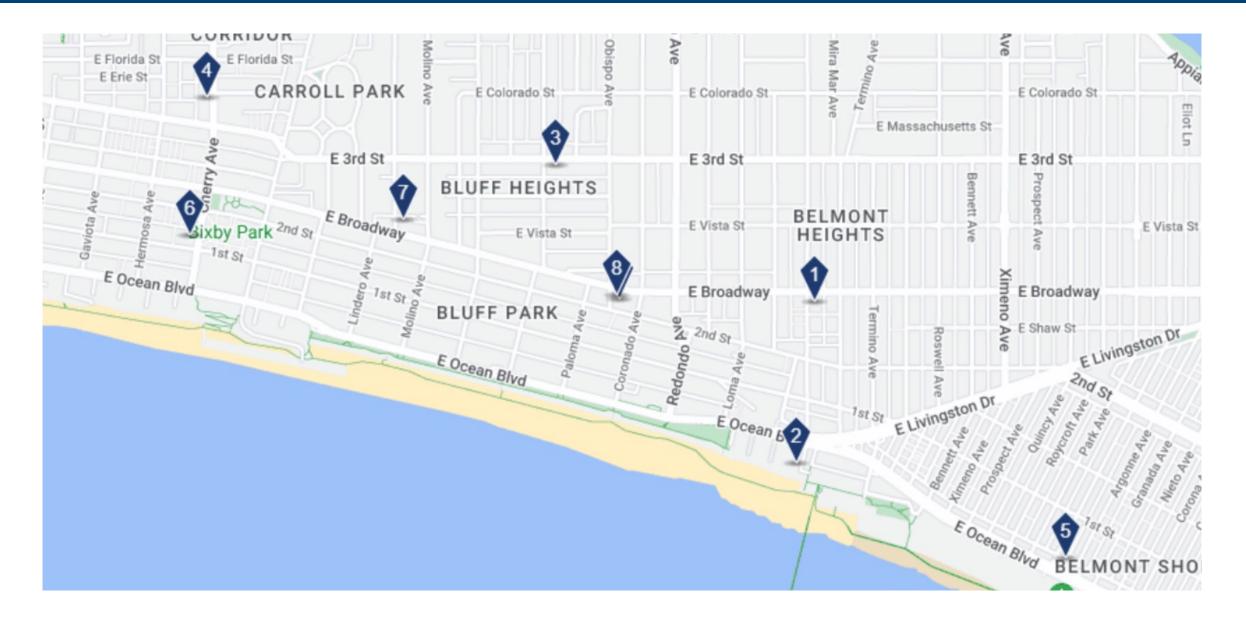
NAPLES

- Dogz Bar & Grill
- George's Greek Cafe
- Sushi on Fire
- Domenico's
- Pandor Artisan Bakery
- New Wave
- @Sushi
- **Roe Seafood**

### ACTIVE & PENDING COMPARABLES SUMMARY

	Droporty Adroop	City State	Zin	Voor Built	Unito	Drice	¢/Llmit	SF	\$/SF	Status	CDM	Con Boto	DOM
	Property Adress	City, State	Zip	Year Built	Units	Price	\$/Unit	ЭГ	<b>ә/ Эг</b>	Status	GRM	Cap. Rate	DOM
1	222 Grand Ave.	Long Beach, CA	90803	1928	6	\$ 2,450,000	\$408,333	5,900	\$415.25	Active	14.38	4.42%	19
2	16 28th Pl.	Long Beach, CA	90803	1962	7	\$ 3,499,000	\$499,857	5,473	\$639.32	Active	18.80	3.08%	76
3	3010 E. 3rd St.	Long Beach, CA	90814	1923	14	\$ 3,150,000	\$225,000	5,890	\$534.80	Active	12.45	4.88%	56
4	315 Cherry Ave.	Long Beach, CA	90802	1923	8	\$ 3,350,000	\$418,750	6,392	\$524.09	Active	15.98	4.56%	46
5	4915 E. Ocean Blvd.	Long Beach, CA	90803	1930	12	\$ 4,800,000	\$400,000	8,372	\$573.34	Active	17.35	3.22%	133
6	101-107 Cherry Ave.	Long Beach, CA	90802	1948	17	\$ 4,250,000	\$250,000	12,980	\$327.43	Under Contract	13.71	4.28%	111
7	2611 E. Broadway	Long Beach, CA	90803	1964	36	\$ 12,995,000	\$360,972	28,010	\$463.94	Active	18.18	3.85%	237
	AVERAGES			1940	14	\$ 4,927,714	\$ 366,130	10,431	\$496.88		15.84	4.04%	97

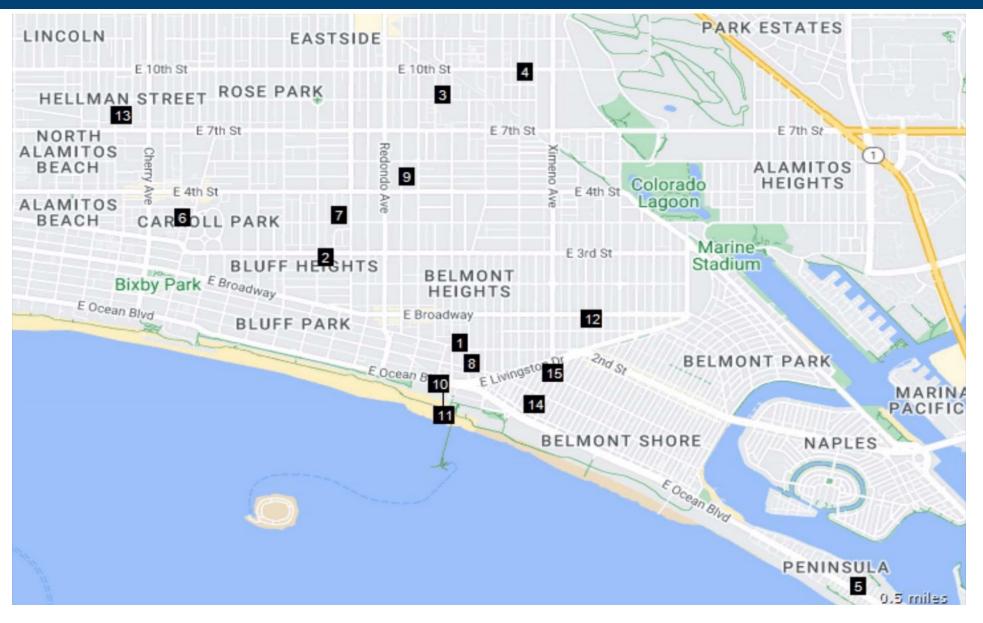
### ACTIVE & PENDING COMPARABLES MAP



### SALES COMPARABLES SUMMARY

	Property Adress	City, State	Zip	Year Built	Units	Price	\$/Unit	SF	\$/SF	GRM	Cap. Rate	DOM	Sold Date
1	3819 E. 2nd St.	Long Beach, CA	90803	1969	12	\$4,715,000	\$392,917	14,150	\$333.22			293	2/20/24
2	3020 E. 3rd St.	Long Beach, CA	90814	1963	12	\$3,419,000	\$284,917	8,206	\$416.65				6/15/23
3	3723 E. 8th St.	Long Beach, CA	90804	1964	8	\$2,200,000	\$275,000	6,852	\$321.07	14.38	4.23%	132	6/6/23
4	4200-4212 E. 10th St.	Long Beach, CA	90804	1965	12	\$3,200,000	\$266,667	9,430	\$339.34		4.30%		5/12/23
5	40 63rd Pl.	Long Beach, CA	90803	1948	11	\$3,900,000	\$354,545	6,646	\$586.82		2.30%	229	6/21/23
6	2203 E. Bermuda St.	Long Beach, CA	90814	1985	8	\$2,700,000	\$337,500	9,260	\$291.58	13.42	4.45%		2/13/24
7	360 Freeman Ave.	Long Beach, CA	90814	1969	14	\$ 5,000,000	\$357,143	11,187	\$446.95		4.32%		4/12/23
8	106 Mira Mar Ave.	Long Beach, CA	90803	1949	8	\$2,990,000	\$373,750	5,852	\$510.94		3.58%		10/24/23
9	442 Newport Ave.	Long Beach, CA	90814	1964	8	\$3,180,000	\$397,500	6,608	\$481.23				6/14/23
10	3800 E. Ocean Blvd.	Long Beach, CA	90803	1928	14	\$4,200,000	\$300,000	12,702	\$330.66		3.75%		5/19/23
11	3810 E. Ocean Blvd.	Long Beach, CA	90803	1964	12	\$5,400,000	\$450,000	15,304	\$352.85		3.74%		5/19/23
12	220 Quincy Ave.	Long Beach, CA	90803	1923	8	\$2,780,000	\$347,500	5,522	\$503.44				9/12/23
13	744 Rose Ave.	Long Beach, CA	90813	1987	9	\$2,350,000	\$261,111	7,617	\$308.52	12.69	5.27%	43	12/12/23
14	54 Ximeno Ave.	Long Beach, CA	90803	1946	8	\$3,345,000	\$418,125	3,368	\$993.17	16.33	4.12%	171	12/14/23
15	144 Ximeno Ave.	Long Beach, CA	90803	1947	8	\$2,200,000	\$275,000	3,648	\$603.07	14.05	5.00%	237	2/14/24
	AVERAGES			1958	10	\$ 3,438,600	\$ 339,445	8,423	\$454.63	14.17	4.10%	184	

### SALES COMPARABLES MAP



# Long Beach

Long Beach is California's seventh-largest city and Southern California's newest coastal destination. With billions of dollars in privately and publicly-funded development taking place, Long Beach is in the midst of a full-scale transformation.

# Long Beach at a Glance

A PRIME COASTAL COMMUNITY

Long Beach is California's seventh-largest city and Southern California's newest coastal destination. The second largest city in the Greater Los Angeles Area (after Los Angeles) and a principal city of the Los Angeles metropolitan area. The Port supports more than 30,000 jobs In Long Beach, 316,000 jobs throughout Southern California and 1.4 million jobs throughout the United States. It moves more than \$150 billion a year in trade.



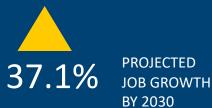
15.2%

PROJECTED

POPULATION

**GROWTH BY** 

2040



### **INVESTMENT & BUSINESS-FRIENDLY ENVIRONMENT**

The City of Long Beach continuously promotes a business-friendly environment through events and targeted advertising. With 154 new businesses making the decision to call

Long Beach home since 2017, it's safe to say our business environment is thriving. For the eighth consecutive year, the City of Long Beach has been named a Top 10 Digital City.

One of the projects that exemplifies this is the City's move to a state-of-the-art Civic

Center with a new foundational technological infrastructure.

### STRONG EMPLOYMENT GROWTH AND PROSPECTS

Long Beach's ability to attract talent regionally is a compelling confluence of several factors. Beyond its desirable oceanside location which affords employees and residents the beach lifestyle resonant of Southern California, the city is also an urban metropolis with a myriad of amenities. Additionally, all indicators seem to point to the City of Long Beach being a city with a strong economy, low unemployment and vacancy rates.

# Long Beach Rental Market at a Glance

22% Rent Growth Since 2011 96.7% Average Occupancy <u>Rate</u> 59% Housing Units that are Renter Occupied

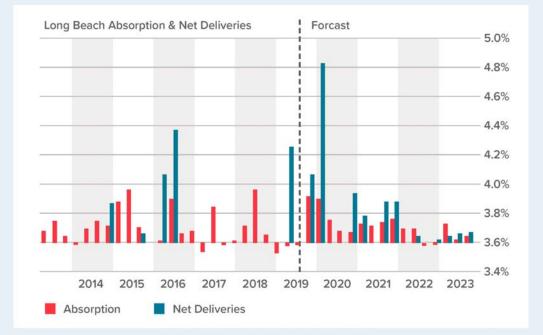
# RENT GROWTH OUTPERFORMING OTHER COASTAL SUBMARKETS

Long Beach residents prefer to work in Long Beach, with the city having the highest proportion of local workers at 24.2% compared to the next city, Los Angeles, which is at 15.1%. The city's rental rate is 58.6 percent, which points to the city's higher appeal to millennials, as studies have shown that they tend to prefer renting over homeownership.

### STRONG OCCUPANCY & RENT GROWTH

Mayor Robert Garcia set a goal of building 5,000 new residential units over the next 10 years, and the city is rapidly reaching that goal and to-date is surpassing this goal. More than 5,000 residential units have either been completed or have been approved for construction going forward.





### FUTURE DEVELOPMENTS

# CITY DEVELOPMENTS

1. Belmont Veterans Pier Rebuild

2. Belmont Pool

3. Lifeguard Towers

4. Beach Concession Stands

5. Long Beach Arena Improvements

6. Pine and Ocean Hotel

7. Airport Improvements

8. Metro Blue Line Improvements

#### 8 By 28

On January 16th of 2018, mayor Robert Garcia announced a new initiative focused on completing 8 critical projects in Long Beach for the Los Angeles 2028 Olympics and Paralympics.





**1. Belmont Veterans Pier Rebuild** Revitalizing the pier will serve as a model for a sustainable, energy efficient and an upto-date infrastructure – allowing for more event opportunities and providing economic growth for the community. The Belmont Pier revitalization is an important project for the 2028 Olympic Summer Games.





**2. Belmont Shore Pool** More than seven years since the closure of the Belmont Plaza Olympic Pool, the crown jewel of the Long Beach sports world is getting a worthy replacement. In February of 2021, the California Coastal Commission issued the final "yes" vote to construct the new Belmont Pool.

### FUTURE DEVELOPMENTS



3. New Lifeguard Towers

Rebuild and construct new lifeguard towers across the Long Beach coast to ensure safety and beach accessibility.



6. Pine and Ocean Hotel

Construction of new Pine & Ocean Convention Center hotel that would provide needed rooms for Olympic events.



#### 4. Beach Concession Stands

Reconstruction of three beach concession areas for use by visitors and residents traveling between Pier and Downtown events.



#### 7. Airport Improvements

Phase II makes additional improvements to the Airport to enhance the level of service for passengers and visitors, including mechanical and structural improvements. Upon completion, the improvements will substantially improve the functional flow from curb to gate.

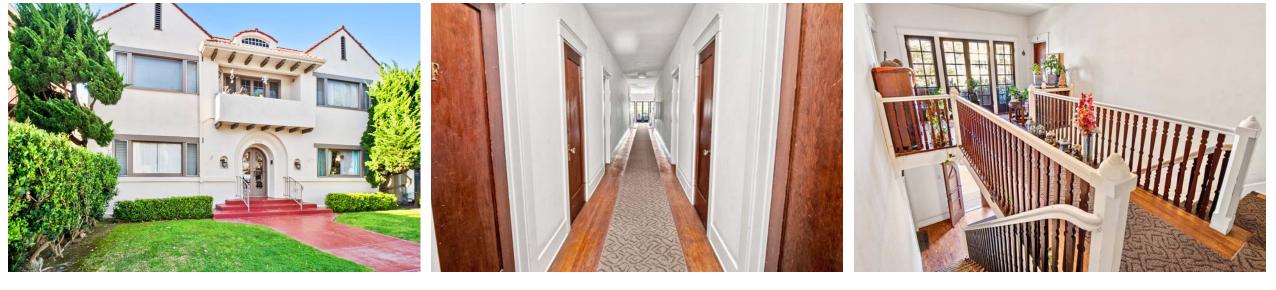


**5. Long Beach Arena Improvements** Refurbishment and needed investment of the structure to improve functionality for handball events.



8. Metro Blue Line Improvements The New Blue is the \$1.2 billion project which includes an improvement to the Metro. Metro promises a sizable list of upgrades that, when complete, are anticipated to provide increased public amenities and will shorten transit time about 10 minutes from end-to-end.

### THE EUCLID - 3650 E. $2^{nd} \text{ ST}$ .

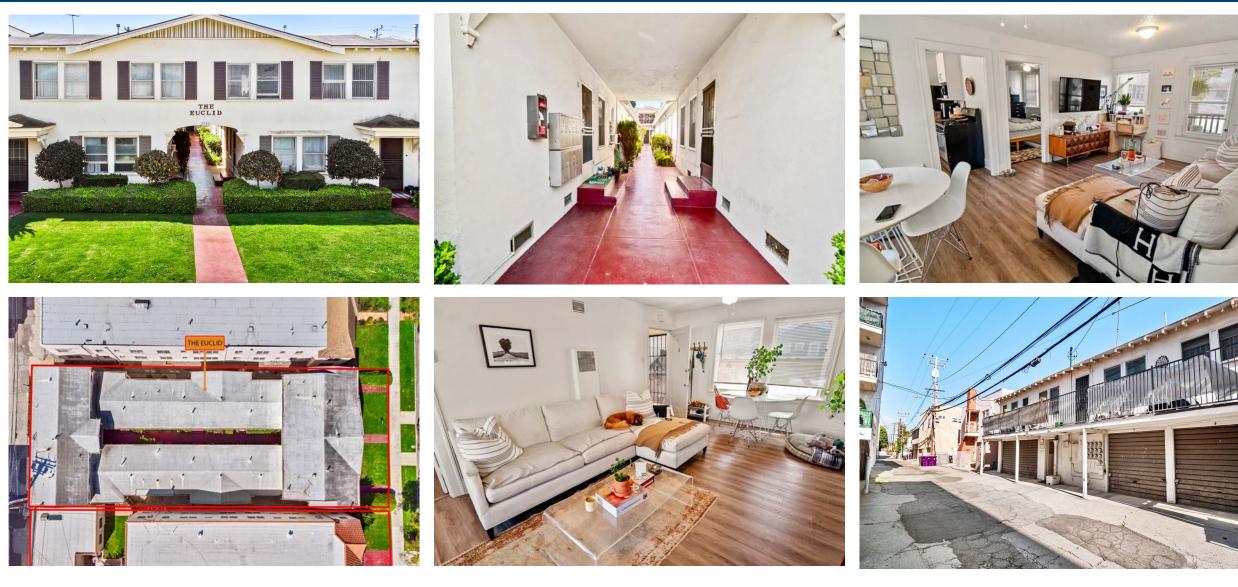








## THE NAVY - 3656 E. 2<sup>nd</sup> ST.



#### CONFIDENTIALITY AGREEMENT

Your receipt of this Memorandum constitutes your acknowledgment that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property("Owner") or Sage Real Estate Group Inc., and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or Sage Real Estate Group.

### JUAN HUIZAR, CCIM (562) 307-0838

Sage Real Estate Group Juan@SageREGroup.com CA DRE #01417642

### CALEB BALDWIN (559) 707-2136

Sage Real Estate Group Caleb@ SageREGroup.com CA DRE #02056751



#### DISCLAIMER

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to gualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs. ANYRELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUROWN RISK.

The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions at any time with or without notice to you. All offers, counter offers, and negotiations shall be non-binding and neither Sage Real Estate nor the Owner shall have any legal commitment or obligation except as set forth in a fully executed, definitive purchase and sale agreement delivered by the Owner