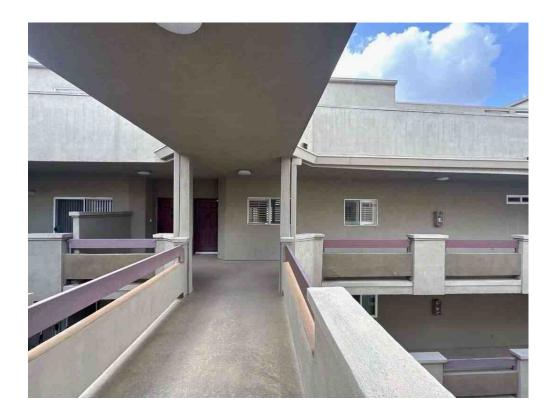
APPRAISAL OF REAL PROPERTY



LOCATED AT

4301 Fulton Ave Unit 303 Sherman Oaks, CA 91423 TR=44406 LOT 1 CONDOMINIUM UNIT 303

FOR

Federico Treibel 4301 Fulton Ave Unit 303 Sherman Oaks, CA 91423

OPINION OF VALUE

795,000

AS OF

09/09/2025

BY

Raul Leon
GOLDEN STATE APPRAISAL SERVICES LLC
848 N Hagar St
San Fernando, CA 91340
(747) 257-3673
appraisalrandr@gmail.com

<u> </u>	IDIVIDUAL CONDO UNIT APPRAISAL REPORT File No.: 4301 Fulton # 303
	Property Address: 4301 Fulton Ave Unit 303 Unit #: 303 City: Sherman Oaks State: CA
	Zip Code: 91423 County: Los Angeles Legal Description: TR=44406 LOT 1 CONDOMINIUM UNIT 303
H	Assessor's Parcel #: 2360-012-033
SUBJECT	Tax Year: 2024 R.E. Taxes: \$ 8,368 Special Assessments: \$ 0 Borrower (if applicable): NONE
	Current Owner of Record: Honkus Anthony R Occupant: Owner Tenant (Market Rent) Tenant (Regulated Rent) 🔀 Vacant
ا∑ا	
١"	
	Market Area Name: Sherman Oaks Area City of Los Angeles Map Reference: 22-F3 Census Tract: 1411.01
	Project Name: Fulton Terrace Phase: 1
	The purpose of this appraisal is to develop an opinion of: Market Value (as defined), or other type of value (describe)
	This report reflects the following value (if not Current, see comments): 💢 Current (the Inspection Date is the Effective Date) 🔲 Retrospective 🔲 Prospective
l=	Approaches developed for this appraisal: Sales Comparison Approach Cost Approach Income Approach (See Reconciliation Comments and Scope of Work)
宣	Property Rights Appraised: X Fee Simple Leasehold Leased Fee Other (describe)
⋛	Intended Use: MARKET VALUE
<u>ত</u>	INICHIUGU 056. IMARKET VALUE
ASSIGNMENT	
۲	Intended User(s) (by name or type): Federico Treibel
	Client: Federico Treibel Address:
	Appraiser: Raul Leon Address: 848 N Hagar St, San Fernando, CA 91340
	Location: Urban Suburban Rural Predominant Condominium Housing Present Land Use Change in Land Use
	Built up: Over 75% 25-75% Under 25% Occupancy PRICE AGE One-Unit 90 % Not Likely
z	Growth rate: Rapid Stable Slow Owner \$(000) (yrs) 2-4 Unit 02% Likely * In Process *
le.	
<u>□</u>	Property values: Increasing Stable Declining Tenant 415 Low 8 Multi-Unit 03 % * To:
띪	Demand/supply: Shortage In Balance Over Supply Vacant (0-5%) 1,500 High 77 Comm'l 05 %
S	Marketing time: ☑ Under 3 Mos. ☐ 3-6 Mos. ☐ Over 6 Mos. ☐ Vacant (>5%) 728 Pred 45 %
ă	Market Area Boundaries, Description, and Market Conditions (including support for the above characteristics and trends): Please see attached addendum Market
M	Conditions Analysis
R	
MARKET AREA DESCRIPTION	
삗	
È	
	Zoning Classification: LAR3 Description: CONDOMINIUM
	Zoning Compliance: 🔀 Legal 🗌 Legal nonconforming (grandfathered) 🔲 Illegal 🦳 No zoning
	Ground Rent (if applicable) \$ / Comments:
	Highest & Best Use as improved (or as proposed per plans & specifications):
	Trispinst & Best Osc as Improved (or as proposed per pians & specifications).
	Advision of Fifth in Date.
NO.	Actual Use as of Effective Date: MARKET VALUE AS OF 09/11/2025 Use as appraised in this report: MARKET VALUE AS OF 09/11/2025
	Summary of Highest & Best Use: CURRENT USE
l₩	
Š	
ES	Utilities Public Other Provider/Description Off-site Improvements Type Public Private Density AVERAGE
	Electricity N DUBLIC Street ASPHALT N Size Typical
ΙË	Gas PUBLIC Curb/Gutter YES Topography Level
ည	Water No PUBLIC Sidewalk YES New Residential
ပ္က	Sanitary Sewer PUBLIC Street Lights YES No. 1 No
۱Ħ	
PROJECT SITE DESCRIPI	
-	Other site elements: Inside Lot Corner Lot Cul de Sac Underground Utilities Other (describe)
	FEMA Spec'l Flood Hazard Area 🗌 Yes 🔀 No FEMA Flood Zone 🗶 FEMA Map # 06037C1320F FEMA Map Date 9/26/2008
	Site Comments: THE SUBJECT IS ABOVE GRADE. THE TITLE REPORT HAS NOT BEEN REVIEWED. THERE ARE NO ADVERSE INFLUENCES
Г	Data source(s) for project information THEREALIST.COM
	Project Description ☐ Detached ☒ Row or Townhouse ☐ Garden ☐ Mid-Rise ☐ High-Rise ☐ Other (describe)
	General Description of Project Subject Phase # If Project Completed # If Project Incomplete #
	# of Elevators 1 Roof Surface Comp Units Completed 21 Units Planned Units
	Existing Proposed Und.Cons. Total # Parking 21 Units For Sale Units for Sale Units for Sale
	Design (Style) TWH Ratio (spaces/unit) 2 Units Sold 21 Units Sold Units Sold Units Sold
	Actual Age (Yrs.) 38 Parking Type(s) Sub Units Rented 3 Units Rented Units Rented
S	Effective Age (Yrs.) 15 Guest Parking Street Owner Occup. Units 18 Owner Occup. Units Owner Occup. Units
Ĕ	Project Primary Occupancy Principal Residence Second Home or Recreational Tenant
Ž	Is the developer/builder in control of the Homeowners' Association (HOA)?
SR	
Ę	Management Group: Homeowners' Association Developer 🔀 Management Agent (name of management agent or company): <u>Icon Managment</u>
١	We the resident of the first of
ြ	Was the project created by the conversion of existing building(s) into a condominium?
삠	
	A va COSDa analicable Q. Vas No. Vas No. Vas No. Vas No. Commente
S S	Are CC&Rs applicable?
PRO	Are coars applicable? The strong or thin to the cocuments been reviewed? The strong confinents.
PRO	
PRO	Project Comments (condition, quality of construction, completion status, etc.): The project is in good condition, with well-maintained streets and neatly
PRO	
PROJECT INFORMATION	Project Comments (condition, quality of construction, completion status, etc.): The project is in good condition, with well-maintained streets and neatly
PRO.	Project Comments (condition, quality of construction, completion status, etc.): The project is in good condition, with well-maintained streets and neatly
PRO	Project Comments (condition, quality of construction, completion status, etc.): The project is in good condition, with well-maintained streets and neatly trimmed trees and bushes in the common areas. Overall construction quality is good.
PRO	Project Comments (condition, quality of construction, completion status, etc.): The project is in good condition, with well-maintained streets and neatly



IN	IDIVIDUAL CONDO	UNIT APPF	RAISAL I	REPORT	File No.:	4301 Fulton # 303
	Summary of condominium project budget an	alysis for the current year	r (if analyzed):	The appraiser was not p		
	according to the HOA, reserve ful	nds are reported to	be adequate.			
SIS	Other fees for the use of the project facilities	(other than regular HOA o	charges): <u>I</u>	NONE		
ΓX						
Ν						
L	Compared to other competitive prejects of si	miles quality and decian t	the authinat unit abo	rgo annogra 🔲 High	N Averege Lew	(If I ligh or Low describe)
ဌ	Compared to other competitive projects of sin	inilar quality and design, t	ine subject unit cha	rge appears High	X Average Low	(If High or Low, describe)
PROJECT ANALYSIS						
PR	Are there any special or unusual characteristi	ice of the project (based o	on the condominium	n documente HOA meetings or othe	or information) known to the and	nraicar?
		explain the effect on value		r documents, flor meetings, or othe	i illioilliation) known to the app	praisor:
	100 2 100 11 100, 40001100 4114 0	sopialit tilo ottoot ott valao	una markotability.	-		
	Unit Charge: \$ 701 per mon	nth X 12 = \$ 8,412.0	O per year.	Annual assessment charge per	year per SF of GLA = \$	5.24
	Utilities included in the Unit Charge:	None Heat	Air Conditioning	☐ Electricity X Gas X W	Vater Sewer Cable	X Other
	Source(s) used for physical characteristics o		w Inspection	Previous Appraisal Files 🔀 M	ILS 🔀 Assessment and Tax	Records Prior Inspection
	Property Owner Other (describe			Data Source for Gross Livi		
	General Description	Exterior Description		Foundation N/A	Basement N/A	Heating YES
	Floor Location 3	1 —	ES	Slab	Area Sq. Ft. 312	Type <u>CENTRAL</u>
	# of Levels 2	_	TUCCO	Crawl Space	% Finished <u>O</u>	Fuel <u>NATURAL GAS</u>
	Design (Style) Townhouse		OMP	Basement	Ceiling	Cooling
	Existing Proposed Under Construction	_	ES	Sump Pump	Walls Floor	Cooling YES
	I		UAL CREENS	Dampness Settlement	Outside Entry	Central CENTRAL Other
	Actual Age (Yrs.) 38 Effective Age (Yrs.) 15	Jolonny Screens Si	CREENS	Infestation	- Outside Lifting	——————————————————————————————————————
	Interior Description	Appliances	Attic N/A Ar	nenities		Car Storage None
	Floors Laminate, Tile/				odstove(s) # 0	Garage #
	Walls Drywall/Average			tio		Covered # 2
	Trim/Finish Wood/paint/Average		. —	Roof		Open #
S	Bath Floor Tile/Average			orch		Total # of cars 2
NTS	Bath Wainscot Tile/Good	Fan/Hood 🔀 I		nce Block		X Assigned
ME	Doors WD/AVG		Heated 🔲 Po			Owned
DESCRIPTION OF THE UNIT IMPROVEME				llcony Yes		Space #(s)
RO	Finished area above grade contains:	5 Rooms	2 Bedroo	= ··· \ /	1,605 Square Feet of	Gross Living Area Above Grade
MP	Are the heating and cooling for the individual	units separately metered	? X Yes	No (If No, describe)		
╘						
S	Additional features: Measurements	ware completed in	accordance wi	th ANSI Z765-2021 standar	rdo	
뷔	Measurements	were completed in	accordance wi	<u>III ANSI 2700-2021 Standar</u>	us.	
FT						
0						
0						
IPT						
CR	Describe the condition of the property (include	ding physical, functional a	nd external obsoles	cence): <u>C4;;Bathroom</u>	ns-updated-one to five y	rears ago;
ES						
		any prior sales or transfers	s of the subject pro	perty for the three years prior to the ϵ	effective date of this appraisal.	
≾	Data Source(s): Realist					
<u>I</u> O	1st Prior Subject Sale/Transfer	-	·=	any current agreement of sale/listing		perty has not transferred
IIS.	Date: 03/31/2017			hs preceding the effective of		
R	Price: 599,000			3 have not sold within the 1	-	
TRANSFER HISTORY	Source(s): Realist		cating market s	tability and the absence of	recent transactional act	ivity for these specific
NS	2nd Prior Subject Sale/Transfer	properties.				
rR/	Date:					
[]	Price:					



<u>IN</u>	DIVIDUAL C						le No.: 4301 Fulton #	303
-	SALES COMPARISON API FEATURE	PROACH TO VALUE (if dev SUBJECT	veloped) X The COMPARABLE S		n Approach was not develor COMPARABLE S		al. COMPARABLE SA	JE # 2
	Address 4301 Fulton A		13331 Moorpark St	ALE # I	13331 Moorpark St	ALE # Z	13331 Moorpark St	ALE # 3
		ks, CA 91423	303, Sherman Oaks	CA 91423	348, Sherman Oaks	CA 91423	316, Sherman Oaks	CA 91423
	Project Fulton Terrac	•	Sherman Village	5, 6, (0) 120	Sherman Village	,, 0, (0, 1, 120	Sherman Village	, 0/10/120
	Phase 1		1		1		1	
	Proximity to Subject		0.21 miles NW		0.21 miles NW		0.21 miles NW	
l 1	Sale Price Sale Price/GLA	\$ /sq.ft.	\$	820,000		790,000		765,000
	Data Source(s)	\$ /sq.ft.	\$ 605.17 /sq.ft. CRMLS #24423997	'-DOM 40	\$ 589.55 /sq.ft. CRMLS #25488905	·DOM 26	\$ 576.05 /sq.ft. CRMLS #SR250875	90.DOM 5
	Verification Source(s)	THEREALIST.COM	Doc #623063/Realis	•	Doc #122009/Realis	•	Doc #486738/Realis	•
	VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.
	Sales or Financing		ArmLth		ArmLth		ArmLth	
	Concessions		Conv;0		Cash;0		Cash;0	
	Date of Sale/Time Rights Appraised	F 0'	s09/24;c08/24	-54,900	s02/25;c02/25	-40,300	s07/25;c06/25	-19,900
	Location	Fee Simple N;Res;	Fee Simple N;Res;		Fee Simple N;Res;		Fee Simple N;Res;	
	HOA Fees (\$/Month)	701	765	0	850	0	850	0
	Common Elements and	Greenbelt Drvy	Greenbelt Drvy		Greenbelt Drvy		Greenbelt Drvy	<u>*</u>
	Recreational Facilities	Pool,Spa,recrm	Pool,Spa,recrm		Pool,Spa,recrm		Pool,Spa,recrm	
	Floor Location	3	3		3		3	
	View Design (Style)	N;Res; Townhouse	N;Res; Townhouse		N;Res; Townhouse		N;Res; Townhouse	
	Quality of Construction	Q4	Q4		Q4		Q4	
	Age	38	40	0	43	0	41	0
	Condition	C4	C3	-50,000		-50,000		-50,000
	Above Grade	Total Bdrms Baths	Total Bdrms Baths		Total Bdrms Baths		Total Bdrms Baths	0
	Room Count Gross Living Area	5 2 2.1 1,605 sq.ft.	5 2 2.0 1,355 sq.ft.	+10,000 +48,750		+10,000		+10,000
핑	Basement & Finished	0sf	0sf	+40,730	1,340 sq.ft. Osf	+51,675	1,328 sq.ft.	+54,015
δ O	Rooms Below Grade				001		031	
PPR	Functional Utility	Standard	Standard		Standard		Standard	
¥	Heating/Cooling	FAU/CAC	FAU/CAC		FAU/CAC		FAU/CAC	
SOI	Energy Efficient Items Parking	None 2g;Assign	None 2g;Assign		None 2g;Assign		None 2g;Assign	
\sim	Porch/Patio/Deck	1PCH,1PAT,0DECK	1PCH,1PAT,0DECK		1PCH,1PAT,0DECK		1PCH,1PAT,0DECK	
MP	Pool Features	Complex	Complex		Complex		Complex	
S	Fireplaces	1 Fireplace	1 Fireplace		1 Fireplace		1 Fireplace	
LES	Exterior Features	Rooftop Deck	None	+30,000	None	+30,000	None	+30,000
SA	Exterior Features							
	Net Adjustment (Total)		_ + 🗶 - \$	-16,150	X +	1,375	X +	24,115
	Adjusted Sale Price							
	of Comparables Summary of Sales Comparis	con Annroach DLE		,	\$	791,375	\$	789,115
	outlinary of outloo company	<u>1 LL7</u>	SOL OLL ADDLINDOR	vi				
	-							
	Indicated Value by Sale	e Comparison Approach	h \$ 705 000					



	CONDO UNITO VALUE (if developed)	The Incom	e Approach was n	ot developed for this	s appraisal.	7	301 Fulton # 30	
FEATURE	SUBJECT		LE RENTAL # 1		PARABLE RENTAL # 2	C	OMPARABLE RENTAL	L # 3
Address 4301 Fulto	-							
	Oaks, CA 91423							
Project Fulton Ter	race							
Phase 1 Proximity to Subject								
Current Monthly Rent	\$		\$		\$		\$	
Rent/GLA	\$ /sq.ft.			/sq.ft.	\$	/sq.ft.	\$	/so
Rent Control	Yes No	Yes No	1	Yes	↑ No	Yes	□ No □	700
Data Source(s)								
Date of Lease(s)								
Location	N;Res;							
View								
Age	38							
Condition	C4	Tatal Ddwna	Dethe	Takal Dal	Dethe	Tatal	Dalman Dalla	
Above Grade Room Count	Total Bdrms Baths 5 2 2.1	Total Bdrms	Baths	Total Bdi	ms Baths	Total	Bdrms Baths	
Age Condition Above Grade Room Count Gross Living Area Utilities Included	1,605 sq.ft	,	sg.ft.		sq.ft.		sq.ft.	
Utilities Included	1,000 34.10	+	34.11.		34.11.		5 q .1t.	
		+						
Summary of Income Ap	proach (including support for r	narket rent and GRM):						
Opinion of Monthly Marl		X Gross Rent			= \$	In	dicated Value by Inco	me Appro
COST APPROACH TO		The Cost Appr	roach was not dev	eloped for this appra	aisal.			
Summary of Cost Appro	ach:							
Indicated Value by: Ca	olea Comparison Approach (Coot Annuach	/if dovelaged) &	luo	ma Annuacab /if	davalanad\ ¢	
First Bassasilistics	ales Comparison Approach \$	700,000	- ''	(if developed) \$		me Approach (if	1 /	
_	The Sales Comparison Approa	•			• • • • • • • • • • • • • • • • • • • •			
	d the most reliable due to the	•	•			•		
noighborhood	ly estimating physical depreci	ation. The income App	proach was not ap	opiicable, as the su	oject property is located	in a primarily own	ier-occupiea singie-ta	amily
neighborhood.								
This appraisal is made	e "as is", subject	to completion per	plans and speci	ifications on the	basis of a Hypothetic	al Condition that	the improvements	have be
completed, subje	ect to the following repairs						•	
the following required	inspection based on the E							
	S AS STATED IN ITS PRESE				·			,
	o subject to other Hypothet	tical Conditions and/o	or Extraordinary	Assumptions as s	pecified in the attache	d addenda.		
Based on the degree	ee of inspection of the s	subject property, as	s indicated belo	ow, defined Sco	pe of Work, Stateme	ent of Assumpti	ons and Limiting	Conditio
	tifications, my (our) Opinio		/alue (or other	specified value				
of this report is:	\$ 795,000 this Opinion of Value is s	, as of:	ical Conditions	09/09/2025			ective date of thi	
	copy of this report contai						•	
nronarly understood w	vithout reference to the info				ileu ali ilileyiai pail l	n the report. Thi	s appraisar report	illay liut
Attached Exhibits:	חנווטענ ופופופווטפ נט נוופ וווונ	Jillation contained in	i the complete	report.				
	Limiting	Cond (Cortifications	Normative	۸ ما	Dhatagraph Ad	dondo	Cleate b. Addendo	
Scope of Work		Cond./Certifications	☐ Narrative A		Photograph Ad		Sketch Addendu	
│	sumptions Additional Budget A		Additional	Rentais	Flood Addendu	m !	Hypothetical Co	naitions
Client Contact:	Sumptions budget P	ılıalyələ	Clie	nt Name: Fe	derico Treibel			
E-Mail:			Address:	1 C	derico Treibei			
APPRAISER			710000	STIDEBATISME	RY APPRAISER (if	required)		
AFFNAISEN	0 0	^		l .	AISER (if applicab	. ,		
	// //)		Joi CO-Al I II	AIOLIT (II applicab	16)		
	//	r						
il //	w 1	-		Supervisory or				
· · · · · · · · · · · · · · · · · · ·					no.			
Appraiser Name: R	aul Leon /			Co-Appraiser Nan	ic			_
Appraiser Name: <u>Ra</u> Company: <u>GOLDE</u>	N STATE APPRAISAL		<u>, </u>	Company:				
Appraiser Name: Raccompany: GOLDE Phone: (747) 257-3	N STATE APPRAISAL		<u>, </u>	Company:		Fax:		
appraisaira	EN STATE APPRAISAL 8673 Fax: ndr@gmail.com			Company: Phone: E-Mail:		Fax:		
Date of Report (Signatur	EN STATE APPRAISAL 3673 Fax: ndr@gmail.com re): 09/11/2025	:		Company: Phone: E-Mail: Date of Report (S	ignature):	Fax:		
appraisaira	EN STATE APPRAISAL 3673 Fax: ndr@gmail.com re): 09/11/2025	:		Company: Phone: E-Mail:	ignature):	Fax:	State	
Date of Report (Signatur License or Certification Designation: APP	EN STATE APPRAISAL 3673 Fax: ndr@gmail.com re): 09/11/2025 #: AL039954 PRAISER	:		Company: Phone: E-Mail: Date of Report (S License or Certific Designation:	ignature): cation #:			
Company: GOLDE Phone: (747) 257-3 E-Mail: appraisalra Date of Report (Signatur License or Certification Designation: APP Expiration Date of License	EN STATE APPRAISAL 3673 Fax: ndr@gmail.com re): 09/11/2025 #: AL039954 RAISER	26/2026	State: CA	Company: Phone: E-Mail: Date of Report (S License or Certific Designation: Expiration Date of	ignature): cation #: License or Certification:			e:

09/09/2025

<u>ADDITIONAL</u>	COMPARAB	SLE SALES				Fi	le No.: 4301	Fulton #	303
FEATURE	SUBJECT	COMPARABLE S	ALE# 4	COMPAR	RABLE SALE #		COM	PARABLE SA	\LE# 6
Address 4301 Fulton		13331 Moorpark St							
	aks, CA 91423	326, Sherman Oaks	s, CA 91423						
Project Fulton Terra	ice	Sherman Village							
Phase 1 Proximity to Subject		0.21 miles NW							
Sale Price	\$	\$	740,000		\$			\$	
Sale Price/GLA	\$ /sq.ft.		740,000		sq.ft.		\$	/sq.ft.	
Data Source(s)		CRMLS #SR250687	788;DOM 12						
Verification Source(s)	THEREALIST.COM	Doc #286445/Realis							
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTIO)N +(-) \$ Adjust.	DESCRIP	TION	+ (-) \$ Adjust.
Sales or Financing Concessions		ArmLth							
Date of Sale/Time		Cash;0 s05/25;c04/25	-29,600						
Rights Appraised	Fee Simple	Fee Simple	-29,000						
Location	N;Res;	N;Res;							
HOA Fees (\$/Month)	701	850	0						
Common Elements and	Greenbelt Drvy	Greenbelt Drvy							
Recreational Facilities	Pool,Spa,recrm	Pool,Spa,recrm							
Floor Location View	3 N;Res;	N;Res;							
Design (Style)	Townhouse	Townhouse							
Quality of Construction	Q4	Q4							
Age	38	41	0						
Condition	C4	C4							
Above Grade	Total Bdrms Baths	Total Bdrms Baths			Baths		Total Bdrms	Baths	
Room Count Gross Living Area	5 2 2.1 1,605 sq.ft.	5 2 2.0 1,442 sq.ft.	+10,000 +31,785		sq.ft.			sq.ft.	
Basement & Finished	0sf	0sf	131,103		54.1t.			oq.ii.	
Rooms Below Grade									
Functional Utility	Standard	Standard							
Heating/Cooling	FAU/CAC	FAU/CAC							
Energy Efficient Items Parking	None 2g;Assign	None 2g;Assign							
Parking Porch/Patio/Deck Pool Features Fireplaces Exterior Features	1PCH,1PAT,0DECK	1PCH,1PAT,0DECK							
Pool Features	Complex	Complex							
Fireplaces	1 Fireplace	1 Fireplace							
	Rooftop Deck	None	+30,000						
Net Adjustment (Total) Adjusted Sale Price of Comparables Summary of Sales Compar									
Net Adjustment (Total)		X +	42,185	+	- \$		+	\$	
Adjusted Sale Price									
of Comparables Summary of Sales Compar	dan Annanah	\$	782,185		\$			\$	
Sulfilliary of Sales Compar									
8									
					_		_		



Comparable Listings 4301 Fulton # 303 COMPARABLE LISTING # 1 COMPARABLE LISTING # 2 COMPARABLE LISTING # 3 Address 4301 Fulton Ave Apt 303 4477 Woodman Ave Apt 304 4334 Colbath Ave Apt 304 5310 Zelzah Ave Unit 302 Sherman Oaks, CA 91423 Sherman Oaks, CA 91423 Sherman Oaks, CA 91423 Encino, CA 91316 Project Colbath Plaza Hoa Racket Club **Fulton Terrace** Phase Proximity to Subject 0.56 miles NW 0.77 miles W 5.79 miles W List Price \$ \$ 879,000 794,000 749,000 List Price/GLA \$ 536.12 /sq.ft. 513.37 /sq.ft. 469.80 /sq.ft. Last Price Revision Date 08/05/2025 Data Source(s) CRMLS #25551599;DOM 89 CRMLS #SR25161215;DOM 54 CRMLS #25568441;DOM 52 Verification Source(s) Realist Realist Realist DESCRIPTION DESCRIPTION DESCRIPTION DESCRIPTION VALUE ADJUSTMENTS +(-) \$ Adjust. +(-) \$ Adjust. +(-) \$ Adjust. Sales or Financing -6,153 -5,558 -5,243 Concessions Days on Market 89 54 52 Rights Appraised Fee Simple Fee Simple Fee Simple Fee Simple Location N;Res; N;Res; N;Res; N;Res; HOA Fees (\$/Month) 701 806 500 0 495 Common Elements and Greenbelt Drvv Greenbelt Drvv Greenbelt Drvv Greenbelt Drvv Recreational Facilities Pool,Spa,recrm Pool,Spa,recrm Pool,Spa,recrm Pool,Spa,recrm Floor Location 3 3 View N;Res; N;Res; N;Res; N;Res; Design (Style) Townhouse Townhouse Townhouse Townhouse Quality of Construction Q4 Q4 Q4 Q4 Age 38 34 0 36 0 50 Condition -50,000 C4 C4 C4 C3 Above Grade Bdrms Bdrms Baths Baths Bdrms Baths Total Bdrms Baths Total Total Total Room Count +10,000 +10,000 5 2.1 2.0 5 2.1 2.0 Gross Living Area 1,871 sq.ft. 1,459 sq.ft. 1,605 sq.ft. 1.481 sq.ft. +24.180 +28,470 -51,870 **Basement & Finished** 0sf 0sf 0sf 0sf Rooms Below Grade **Functional Utility** Standard Standard Standard Standard FAU/CAC FAU/CAC Heating/Cooling FAU/CAC FAU/CAC Energy Efficient Items None None None None Parking 2g;Assign 2g;Assign 2g;Assign 2g;Assign Porch/Patio/Deck 1PCH,1PAT,0DECK 1PCH,1PAT,0DECK 1PCH,1PAT,0DECK 1PCH,1PAT,0DECK Pool Features Complex Complex Complex Complex COMPARABLE LIST 1 1 Fireplace <u>Fireplaces</u> 1 Fireplace 1 Fireplace 1 Fireplace **Exterior Features** Roof-Top Deck +30,000 Roof-Top Deck Roof-Top Deck None Net Adjustment (Total) X **X** + X \$ -18,023 \$ 18.622 -16,773 2.1 % 2.2 % Adjusted List Price 2.3 % Net Net Net of Comparables 11.2 %\$ 860,977 3.7 812,622 12.5 %\$ 732,227 Gross Gross Gross Comments



Market Conditions Addendum to the Appraisal Report

File No. 4301 Fulton # 303 The purpose of this addendum is to provide the lender/client with a clear and accurate understanding of the market trends and conditions prevalent in the subject neighborhood. This is a required addendum for all appraisal reports with an effective date on or after April 1, 2009. ZIP Code 91423 Property Address 4301 Fulton Ave Unit 303 City Sherman Oaks State CA Borrower NONE Instructions: The appraiser must use the information required on this form as the basis for his/her conclusions, and must provide support for those conclusions, regarding housing trends and overall market conditions as reported in the Neighborhood section of the appraisal report form. The appraiser must fill in all the information to the extent it is available and reliable and must provide analysis as indicated below. If any required data is unavailable or is considered unreliable, the appraiser must provide an explanation. It is recognized that not all data sources will be able to provide data for the shaded areas below; if it is available, however, the appraiser must include the data in the analysis. If data sources provide the required information as an average instead of the median, the appraiser should report the available figure and identify it as an average. Sales and listings must be properties that compete with the subject property, determined by applying the criteria that would be used by a prospective buyer of the subject property. The appraiser must explain any anomalies in the data, such as seasonal markets, new construction, foreclosures, etc. Prior 7-12 Months Inventory Analysis Prior 4-6 Months Current - 3 Months Overall Trend Declining Total # of Comparable Sales (Settled) 11 6 Increasing Stable Absorption Rate (Total Sales/Months) Increasing Stable Declining 1.82 1.34 2.01 Increasing Total # of Comparable Active Listings Declining Stable 10 5 ★ Stable Months of Housing Supply (Total Listings/Ab.Rate) 5.2 Declining Increasing 5.5 2.5 Median Sale & List Price, DOM, Sale/List % Prior 7-12 Months Prior 4-6 Months Current - 3 Months Overall Trend Declining Median Comparable Sale Price Increasing Stable 728,000 803,750 645,950 Median Comparable Sales Days on Market Declining Stable Increasing 32 22 20 Stable Declining Median Comparable List Price 788,500 699,000 699,000 Increasing ➤ Stable Median Comparable Listings Days on Market Declining Increasing 115 62 26 Median Sale Price as % of List Price Declining Increasing Stable 99 100 99 Seller-(developer, builder, etc.)paid financial assistance prevalent? **X** No Declining Increasing Yes ■ Stable Explain in detail the seller concessions trends for the past 12 months (e.g., seller contributions increased from 3% to 5%, increasing use of buydowns, closing costs, condo Based on an analysis of 21 similar home sales over the past 12 months in the subject's neighborhood, the percentage of Sales with Seller Concessions has increased from 57.4% to 78.7%, an implied change of +21.3%. Of the sales that had Seller Concessions the average contribution increased from 1.9% to 2.8%, an implied change of +0.9% Yes 🔀 No Are foreclosure sales (REO sales) a factor in the market? If yes, explain (including the trends in listings and sales of foreclosed properties). Based on an analysis of 21 similar home sales over the past 12 months in the subject's neighborhood, the percentage of Distressed sales has not changed from 0.0% to 0.0%, an implied change of +0.0% Cite data sources for above information. The appraiser utilized a software tool (TrueTracts) that leverages local MLS and public records data for the above information Summarize the above information as support for your conclusions in the Neighborhood section of the appraisal report form. If you used any additional information, such as an analysis of pending sales and/or expired and withdrawn listings, to formulate your conclusions, provide both an explanation and support for your conclusions See attached charts and supporting commentary outlining the Market analysis process and conclusions If the subject is a unit in a condominium or cooperative project, complete the following: Project Name: Icon Management Overall Trend Subject Project Data Prior 7-12 Months Prior 4–6 Months Current - 3 Months Total # of Comparable Sales (Settled) Stable Declining Increasing Absorption Rate (Total Sales/Months) Increasing Stable Declining Total # of Active Comparable Listings Stable Declining Increasing Months of Unit Supply (Total Listings/Ab.Rate) Declining Stable Increasing Are foreclosure sales (REO sales) a factor in the project? If yes, indicate the number of REO listings and explain the trends in listings and sales of Yes No foreclosed properties. Summarize the above trends and address the impact on the subject unit and project. Signature Signature Appraiser Name Supervisory Appraiser Name Raul Leon Company Name Company Name GOLDEN STATE APPRAISAL SERVICES LLC Company Address Company Address 848 N Hagar St, San Fernando, CA 91340 State CA State License/Certification # State State License/Certification # AL039954

appraisalrandr@gmail.com Freddie Mac Form 71 March 2009

Email Address

RCH &

0/CO-OP

Page 1 of 1

Fannie Mae Form 1004MC March 2009

Email Address

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Condition Ratings and Definitions

C1

The improvements have been very recently constructed and have not previously been occupied. The entire structure and all components are new and the dwelling features no physical depreciation.*

*Note: Newly constructed improvements that feature recycled materials and/or components can be considered new dwellings provided that the dwelling is placed on a 100% new foundation and the recycled materials and the recycled components have been rehabilitated/re-manufactured into like-new condition. Recently constructed improvements that have not been previously occupied are not considered "new" if they have any significant physical depreciation (i.e., newly constructed dwellings that have been vacant for an extended period of time without adequate maintenance or upkeep).

C2

The improvements feature no deferred maintenance, little or no physical depreciation, and require no repairs. Virtually all building components are new or have been recently repaired, refinished, or rehabilitated. All outdated components and finishes have been updated and/or replaced with components that meet current standards. Dwellings in this category either are almost new or have been recently completely renovated and are similar in condition to new construction.

C3

The improvements are well maintained and feature limited physical depreciation due to normal wear and tear. Some components, but not every major building component, may be updated or recently rehabilitated. The structure has been well maintained.

C4

The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear. The dwelling has been adequately maintained and requires only minimal repairs to building components/mechanical systems and cosmetic repairs. All major building components have been adequately maintained and are functionally adequate.

C5

The improvements feature obvious deferred maintenance and are in need of some significant repairs. Some building components need repairs, rehabilitation, or updating. The functional utility and overall livability is somewhat diminished due to condition, but the dwelling remains useable and functional as a residence.

C6

The improvements have substantial damage or deferred maintenance with deficiencies or defects that are severe enough to affect the safety, soundness, or structural integrity of the improvements. The improvements are in need of substantial repairs and rehabilitation, including many or most major components.

Quality Ratings and Definitions

Q1

Dwellings with this quality rating are usually unique structures that are individually designed by an architect for a specified user. Such residences typically are constructed from detailed architectural plans and specifications and feature an exceptionally high level of workmanship and exceptionally high-grade materials throughout the interior and exterior of the structure. The design features exceptionally high-quality exterior refinements and ornamentation, and exceptionally high-quality interior refinements. The workmanship, materials, and finishes throughout the dwelling are of exceptionally high quality.

Q2

Dwellings with this quality rating are often custom designed for construction on an individual property owner's site. However, dwellings in this quality grade are also found in high-quality tract developments featuring residence constructed from individual plans or from highly modified or upgraded plans. The design features detailed, high quality exterior ornamentation, high-quality interior refinements, and detail. The workmanship, materials, and finishes throughout the dwelling are generally of high or very high quality.

Q3

Dwellings with this quality rating are residences of higher quality built from individual or readily available designer plans in above-standard residential tract developments or on an individual property owner's site. The design includes significant exterior ornamentation and interiors that are well finished. The workmanship exceeds acceptable standards and many materials and finishes throughout the dwelling have been upgraded from "stock" standards.

Q4

Dwellings with this quality rating meet or exceed the requirements of applicable building codes. Standard or modified standard building plans are utilized and the design includes adequate fenestration and some exterior ornamentation and interior refinements. Materials, workmanship, finish, and equipment are of stock or builder grade and may feature some upgrades.

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Quality Ratings and Definitions (continued)

05

Dwellings with this quality rating feature economy of construction and basic functionality as main considerations. Such dwellings feature a plain design using readily available or basic floor plans featuring minimal fenestration and basic finishes with minimal exterior ornamentation and limited interior detail. These dwellings meet minimum building codes and are constructed with inexpensive, stock materials with limited refinements and upgrades.

Q6

Dwellings with this quality rating are of basic quality and lower cost; some may not be suitable for year-round occupancy. Such dwellings are often built with simple plans or without plans, often utilizing the lowest quality building materials. Such dwellings are often built or expanded by persons who are professionally unskilled or possess only minimal construction skills. Electrical, plumbing, and other mechanical systems and equipment may be minimal or non-existent. Older dwellings may feature one or more substandard or non-conforming additions to the original structure

Definitions of Not Updated, Updated, and Remodeled

Not Updated

Little or no updating or modernization. This description includes, but is not limited to, new homes.

Residential properties of fifteen years of age or less often reflect an original condition with no updating, if no major components have been replaced or updated. Those over fifteen years of age are also considered not updated if the appliances, fixtures, and finishes are predominantly dated. An area that is 'Not Updated' may still be well maintained and fully functional, and this rating does not necessarily imply deferred maintenance or physical/functional deterioration.

Updated

The area of the home has been modified to meet current market expectations. These modifications are limited in terms of both scope and cost.

An updated area of the home should have an improved look and feel, or functional utility. Changes that constitute updates include refurbishment and/or replacing components to meet existing market expectations. Updates do not include significant alterations to the existing structure.

Remodeled

Significant finish and/or structural changes have been made that increase utility and appeal through complete replacement and/or expansion.

A remodeled area reflects fundamental changes that include multiple alterations. These alterations may include some or all of the following: replacement of a major component (cabinet(s), bathtub, or bathroom tile), relocation of plumbing/gas fixtures/appliances, significant structural alterations (relocating walls, and/or the addition of) square footage). This would include a complete gutting and rebuild.

Explanation of Bathroom Count

Three-quarter baths are counted as a full bath in all cases. Quarter baths (baths that feature only a toilet) are not included in the bathroom count. The number of full and half baths is reported by separating the two values using a period, where the full bath count is represented to the left of the period and the half bath count is represented to the right of the period.

Example:

3.2 indicates three full baths and two half baths.

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM (Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Abbreviations Used in Data Standardization Text

Abbreviation	Full Name	Fields Where This Abbreviation May Appear
ac	Acres	Area, Site
AdjPrk	Adjacent to Park	Location
AdjPwr	Adjacent to Power Lines	Location
Α	Adverse	Location & View
ArmLth	Arms Length Sale	Sale or Financing Concessions
ba	Bathroom(s)	Basement & Finished Rooms Below Grade
br	Bedroom	Basement & Finished Rooms Below Grade
В	Beneficial	Location & View
Cash	Cash	Sale or Financing Concessions
CtySky	City View Skyline View	View
CtyStr	City Street View	View
Comm	Commercial Influence	Location
C	Contracted Date	Date of Sale/Time
Conv	Conventional	Sale or Financing Concessions
CrtOrd	Court Ordered Sale	Sale or Financing Concessions
DOM	Days On Market	Data Sources
e	Expiration Date	Date of Sale/Time
Estate	Estate Sale	Sale or Financing Concessions
FHA	Federal Housing Authority	Sale or Financing Concessions
GlfCse	Golf Course	Location
Glfvw	Golf Course View	View
Ind	Industrial	Location & View
in	Interior Only Stairs	Basement & Finished Rooms Below Grade
Lndfl	Landfill	Location
LtdSght	Limited Sight	View
		Sale or Financing Concessions
Listing	Listing Mountain View	View
Mtn N	Neutral New	Location & View
NonArm	Non-Arms Length Sale	Sale or Financing Concessions Location
BsyRd	Busy Road Other	Basement & Finished Rooms Below Grade
Prk	Park View	View
Pstrl	Park view Pastoral View	View
PwrLn	Power Lines	View
PubTrn	Public Transportation	Location
rr	Recreational (Rec) Room	Basement & Finished Rooms Below Grade
Relo	Relocation Sale	Sale or Financing Concessions
REO	REO Sale	Sale or Financing Concessions
Res	Residential	Location & View
RH	USDA - Rural Housing	Sale or Financing Concessions
S	Settlement Date	Date of Sale/Time
Short	Short Sale	Sale or Financing Concessions
sf	Square Feet	Area, Site, Basement
sqm	Square Meters	Area, Site
Unk	Unknown	Date of Sale/Time
VA	Veterans Administration	Sale or Financing Concessions
W	Withdrawn Date	Date of Sale/Time
W0	Walk Out Basement	Basement & Finished Rooms Below Grade
Wu	Walk Up Basement	Basement & Finished Rooms Below Grade
WtrFr	Water Frontage	Location
Wtr	Water View	View
Woods	Woods View	View

Other Appraiser-Defined Abbreviations

Abbreviation	Full Name	Fields Where This Abbreviation May Appear

DEFINITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he considers his own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale. (Source: FDIC Interagency Appraisal and Evaluation Guidelines, October 27, 1994.)

* Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgement.

STATEMENT OF LIMITING CONDITIONS AND CERTIFICATION

CONTINGENT AND LIMITING CONDITIONS: The appraiser's certification that appears in the appraisal report is subject to the following conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it. The appraiser assumes that the title is good and marketable and, therefore, will not render any opinions about the title. The property is valued on the basis of it being under responsible ownership.
- 2. Any sketch provided in the appraisal report may show approximate dimensions of the improvements and is included only to assist the reader of the report in visualizing the property.
- 3. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 4. Any distribution of valuation between land and improvements in the report applies only under the existing program of utilization. These separate valuations of the land and improvements must not be used in conjunction with any other appraisal and are invalid if they are so used.
- 5. The appraiser has no knowledge of any hidden or unapparent conditions of the property or adverse environmental conditions (including the presence of hazardous waste, toxic substances, etc.) that would make the property more or less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied, regarding the condition of the property. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. This appraisal report must not be considered an environmental assessment of the subject property.
- 6. The appraiser obtained the information, estimates, and opinions that were expressed in the appraisal report from sources that he or she considers to be reliable and believes them to be true and correct. The appraiser does not assume responsibility for the accuracy of such items that were furnished by other parties.
- 7. The appraiser will not disclose the contents of the appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice, and any applicable federal, state or local laws.
- 8. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that completion of the improvements will be performed in a workmanlike manner.
- 9. The appraiser must provide his or her prior written consent before the lender/client specified in the appraisal report can distribute the appraisal report (including conclusions about the property value, the appraiser's identity and professional designations, and references to any professional appraisal organizations or the firm with which the appraiser is associated) to anyone other than the borrower; the mortgagee or its successors and assigns; the mortgage insurer; consultants; professional appraisal organizations; any state or federally approved financial institution; or any department, agency, or instrumentality of the United States or any state or the District of Columbia; except that the lender/client may distribute the property description section of the report only to data collection or reporting service(s) without having to obtain the appraiser's prior written consent. The appraiser's written consent and approval must also be obtained before the appraisal can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.
- 10. The appraiser is not an employee of the company or individual(s) ordering this report and compensation is not contingent upon the reporting of a predetermined value or direction of value or upon an action or event resulting from the analysis, opinions, conclusions, or the use of this report. This assignment is not based on a required minimum, specific valuation, or the approval of a loan.

File No. 4301 Fulton # 303

CERTIFICATION: The appraiser certifies and agrees that:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. Unless otherwise indicated, I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. Unless otherwise indicated, I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. I have no bias with respect to the property that is the subject of this report or the parties involved with this assignment.
- 6. My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice that were in effect at the time this report was prepared.
- 9. Unless otherwise indicated, I have made a personal inspection of the interior and exterior areas of the property that is the subject of this report, and the exteriors of all properties listed as comparables.
- 10. Unless otherwise indicated, no one provided significant real property appraisal assistance to the person(s) signing this certification (if there are exceptions, the name of each individual providing significant real property appraisal assistance is stated elsewhere in this report).

ADDRESS OF PROPERTY ANALYZED: 4301 Fulton Ave	e Unit 303, Sherman Oaks, CA 91423
APPRAISER:	SUPERVISORY or CO-APPRAISER (if applicable):
Signature: // au /	Signature:
Name: Raul Leon /	Name:
Title: APPRAISER	Title:
State Certification #:	State Certification #:
or State License #: AL039954	or State License #:
State: CA Expiration Date of Certification or License: 06/26/2026	State: Expiration Date of Certification or License:
Date Signed: 09/11/2025	Date Signed:
	Did Not Inspect Property

File No. 4301 Fulton # 303

Borrower	NONE						
Property Address	4301 Fulton Ave Unit 303						
City	Sherman Oaks	County Los Angeles	State (CA	Zip Code	91423	
Lender/Client							

SUBJECT SECTION

"No additional comments".

CONTRACT SECTION

'No additional comments"

NEIGHBORHOOD SECTION

Neighborhood Characteristics

The subject property is located in Sherman Oaks, CA 91423, within a predominantly residential neighborhood consisting primarily of single-family homes and condominiums, with some multi-family dwellings also present in the area. Commercial properties are concentrated along the major arterial roads, providing convenient access to local businesses, retail, and services. The neighborhood benefits from proximity to desirable amenities, including schools, parks, and recreational facilities, which enhance overall livability. The subject property is also situated within approximately 10 minutes of major freeway access, offering strong regional connectivity and commuter convenience.

Economic conditions in Sherman Oaks appear stable, supported by a diverse employment base and steady housing demand. Market trends indicate continued buyer interest in the area, with property values reflecting the desirability of this established community. These factors contribute positively to the overall marketability of the subject property.

Market Conditions Analysis

The market conditions within the subject property's area appear to be stable, with limited foreclosure activity observed. The presence of loan concessions suggests that buyers and sellers are engaging in negotiations that may include seller credits or other financial incentives.

Based on an analysis of recent comparable sales and active listings, the typical exposure time for properties within the subject's market area is estimated to range from 0 to 3 months, indicating a moderate level of demand.

The conclusions regarding market conditions have been derived from a comprehensive review of data obtained from the Multiple Listing Service (MLS), public records, and other reliable market sources. This analysis has been conducted in accordance with the Uniform Standards of Professional Appraisal Practice (USPAP) and relevant California appraisal guidelines to ensure accuracy and compliance.

SITE SECTION

"No additional comments".

IMPROVEMENTS SECTION

"No additional comments".

SALES COMPARISON APPROACH SECTION

"No additional comments"

COMPARABLE COMMENTS

COMP 1

The comparable property includes a condition adjustment to reflect market preference for remodeled homes. In this market area, buyers typically pay a premium for properties with modern updates, renovations, and upgraded finishes, as they offer enhanced functionality and aesthetic appeal.

A bathroom adjustment of \$20,000 per bathroom has and \$10,000 per half bathroom been applied to account for differences in bathroom count among comparable properties. This adjustment is supported by market data, which indicates that typical buyers in this area are willing to pay a premium for homes with additional bathrooms due to the added functionality, convenience, and overall appeal such features provide.

A square footage adjustment of \$195 per square foot has been applied to account for variations in the gross living area. This adjustment is based on market data indicating that typical buyers in the subject's market area are willing to pay a premium for additional living space, reflecting its contributory value to overall property desirability and marketability

The subject property includes a rooftop deck, which is considered a desirable amenity in this market area. Based on market observations, the typical buyer in Sherman Oaks is willing to pay a premium for properties with rooftop decks due to the additional outdoor living space, privacy, and enhanced views. This feature positively contributes to both the marketability and overall value of the subject property.

COMP 2

The comparable property includes a condition adjustment to reflect market preference for remodeled homes. In this market area, buyers typically pay a premium for properties with modern updates, renovations, and upgraded finishes, as they offer enhanced functionality and aesthetic appeal.

A bathroom adjustment of \$20,000 per bathroom has and \$10,000 per half bathroom been applied to account for differences in bathroom count among comparable properties. This adjustment is supported by market data, which indicates that typical buyers in this area are willing to pay a premium for homes with additional bathrooms due to the added functionality, convenience, and overall appeal such features provide.

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File I	No. 4301	Fulton	# 303
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Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				

COMP 3

The comparable property includes a condition adjustment to reflect market preference for remodeled homes. In this market area, buyers typically pay a premium for properties with modern updates, renovations, and upgraded finishes, as they offer enhanced functionality and aesthetic appeal.

A bathroom adjustment of \$20,000 per bathroom has and \$10,000 per half bathroom been applied to account for differences in bathroom count among comparable properties. This adjustment is supported by market data, which indicates that typical buyers in this area are willing to pay a premium for homes with additional bathrooms due to the added functionality, convenience, and overall appeal such features provide.

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COMP 4

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A square footage adjustment of \$195 per square foot has been applied to account for variations in the gross living area. This adjustment is based on market data indicating that typical buyers in the subject's market area are willing to pay a premium for additional living space, reflecting its contributory value to overall property desirability and marketability

The subject property includes a rooftop deck, which is considered a desirable amenity in this market area. Based on market observations, the typical buyer in Sherman Oaks is willing to pay a premium for properties with rooftop decks due to the additional outdoor living space, privacy, and enhanced views. This feature positively contributes to both the marketability and overall value of the subject property.

Cost Approach Considerations

The **Cost Approach** was utilized in this appraisal; however, it is considered to be **inaccurate and not highly relevant** for determining the market value of the subject property. Several key factors contribute to the **limited reliability** of this approach in this specific market:

1. Lack of Recent Land Sales:

- The Cost Approach requires an estimate of land value assuming the site is vacant and available for development.
- In the subject's market area, which is approximately 95% built-up, there were no recent vacant land sales available to establish a
 credible land value.
- Due to this lack of sufficient data, an accurate land value could not be determined using the land extraction method.

Depreciation Challenges:

- The Cost Approach is most reliable when applied to new or recently built properties where depreciation is minimal and construction costs closely reflect market trends.
- For older properties, accurately determining **physical, functional, and external depreciation** becomes increasingly difficult, making the approach less reliable in established neighborhoods.

3. Market Behavior in Southern California:

- In the Southern California real estate market, buyers and sellers primarily determine value based on market transactions and comparable sales, rather than replacement cost.
- The Cost Approach is **not commonly relied upon** in this market for valuing single-family residential properties, as buyers typically do not base their purchase decisions on the cost of new construction.

Final Assessment

While the Cost Approach was completed in accordance with standard appraisal practices and lender requirements, it is not considered a relevant or reliable indicator of value for the subject property. Instead, the greatest weight in the final reconciliation has been given to the Sales Comparison Approach, which best reflects real-world market activity and is the most accurate valuation method for this type of property in the given location

Prior Appraisal History and Property Utility Status

habitable and marketable condition under typical residential standards.

The appraiser confirms that no prior appraisal reports or appraisal services have been conducted on the subject property within the past 36 months from the effective date of this appraisal report. This statement ensures compliance with USPAP reporting requirements, specifically Standard Rule 2-3, which mandates disclosure of any prior services related to the subject property within this timeframe. Additionally, during the inspection, the subject property's utilities were on and fully functional, indicating that essential systems such as electricity, water, and gas were operational at the time of the appraisal. This observation supports the assumption that the property is in

Appraiser noted that Rodolfo Salinas Jr, provided assistance with research, inspection and observation of Subject property as well as assisted in the selection, research and analysis of Comparables utilized within this report, in the amount of six hours. All under the direction supervision of Licensed Residential Appraiser (AL 039954), Raul Leon.

Intended Users and Scope of Appraisal

The intended user of this appraisal report is Federico Treibel, as identified in this report. No additional intended users have been noted or requested.

The appraiser has conducted a comprehensive visual inspection of the subject property's exterior and interior, including all relevant features and characteristics that may impact its market value. Additionally, a thorough visual assessment of the subject's neighborhood and surrounding market area has been performed to evaluate local market trends and conditions.

As part of the appraisal process, a street-level visual inspection of comparable properties was completed to assess their physical characteristics, overall condition, and relevance in the valuation analysis. Furthermore, the appraiser has meticulously researched, verified, and analyzed data obtained from multiple reliable sources, including the Multiple Listing Service (MLS), public records, and other industry-recognized databases. This data has been critically examined to ensure the accuracy and reliability of the conclusions presented in this report. The findings and professional opinions expressed herein adhere to the Uniform Standards of Professional Appraisal Practice (USPAP) and applicable California appraisal guidelines.

File No. 4301 Fulton # 303

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				

Market Value Definition and Appraisal Methodology

Market Value is defined as the most probable price that a specified property would sell for, as of a specific date, in cash or terms equivalent to cash, or under other clearly disclosed financing conditions. This valuation assumes that the property is exposed to the market for a reasonable period under competitive conditions, with both buyer and seller acting prudently, knowledgeably, and in their own best interests, free from undue pressure or coercion. (Source: The Appraisal of Real Estate, Fifteenth Edition, Appraisal Institute).

Sales Comparison Approach and Adjustment Methodology

In accordance with **USPAP Standards Rule 2-2 (viii)** and applicable appraisal guidelines, adjustments applied in the Sales Comparison Approach within this report were derived using the following recognized valuation methods:

- 1. Paired Sales Analysis Method A market-based technique that compares properties with and without a specific feature to determine its contributory value.
- 2. Regression Analysis Method A statistical approach that evaluates historical market data to identify the impact of individual property attributes on sales prices.
- 3. Estimate of Remaining Economic Life Over Economic Life Method A technique that considers the remaining utility and longevity of property improvements in relation to total economic life.

Adjustments were applied to comparable properties for any significant features or amenities that were determined to be either **superior** or **inferior** to those of the subject property. These adjustments reflect market-based differences in characteristics such as size, location, condition, upgrades, and other value-affecting attributes.

For comparables **#1 through #6**, adjustments were applied in **dollar amounts** based on market-derived data. The adjusted sales prices of these comparables were then analyzed and reconciled to develop a well-supported **market value estimate** for the subject property. This approach ensures an accurate and credible valuation in alignment with the Uniform Standards of Professional Appraisal Practice (USPAP) and applicable California appraisal regulations.

Exposure Time and Marketing Time Analysis

The **exposure time** for the subject property, at the estimated market value, is considered to be within **2 to 6 months**, which is typical for the subject's neighborhood and broader market area. **Exposure time** is defined as the estimated length of time the subject property would have been available on the market **prior to the effective appraisal date** in order to sell at its appraised value. This estimation is based on an analysis of historical market data, comparable sales performance, and industry standards.

Similarly, the **marketing time** for the subject property is also estimated to be **2 to 6 months**, but unlike exposure time, marketing time is considered **after the appraisal's effective date** and reflects the estimated period required for the property to sell under current market conditions.

These estimates are derived from multiple data sources, including:

- Performance of Comparable Sales The time properties with similar characteristics remained on the market before selling.
- MLS Data Analysis A review of listing dates, contract acceptance periods, and closing timelines within the subject's market area.
- Interviews with Market Participants Discussions with real estate professionals, including agents and brokers, to assess typical market expectations.

The distinction between **exposure time** and **marketing time** is crucial: **exposure time** reflects the probable period the subject property **would have required** to sell at its appraised value, whereas **marketing time** estimates the **anticipated timeframe** needed to achieve a sale **after** the appraisal date, assuming stable market conditions.

These conclusions align with the **Uniform Standards of Professional Appraisal Practice (USPAP)** and relevant **California appraisal regulations**, ensuring a well-supported valuation assessment.

Final Reconciliation of Value

In determining the most reliable estimate of market value for the subject property, the appraiser has considered the three traditional approachs to value: the **Sales Comparison Approach**, the **Cost Approach**, and the **Income Approach**. After analyzing each method, the **Sales Comparison Approach** has been given the greatest weight in the final reconciliation, as it is the most applicable and credible method for valuing this type of residential property in the current market.

Sales Comparison Approach (Primary Valuation Method)

The **Sales Comparison Approach** is considered the most accurate and reliable valuation method for the subject property, as it reflects real-world buyer and seller behavior within the neighborhood. This method is based on recent sales of comparable properties within the market area, adjusting for differences in location, condition, features, and amenities to arrive at a well-supported opinion of value. Given the subject's location in an established residential neighborhood with consistent market activity, this approach provides the strongest indicator of value and is weighted most heavily in the final reconciliation.

Cost Approach (Limited Applicability)

The **Cost Approach** requires determining the estimated cost to replace or reproduce the subject property, less depreciation, and adding land value. However, this method has limited reliability for the subject property due to several key factors:

- The **site value** must be determined assuming the property is vacant and available for development. However, the subject's neighborhood is approximately **95% built-up**, leaving no recent land sales available to establish a credible land value.
- Due to the lack of vacant land sales, an accurate site value could not be extracted through the land extraction method, and there is no reliable data from which to derive a well-supported estimate of the site's market value.
- The Cost Approach is typically more applicable for new construction or special-use properties where depreciation can be accurately assessed. However, in the Southern California market area, this approach is rarely relied upon as a primary method for valuing residential properties.

Although the Cost Approach has been **completed for lender requirements**, it does not provide a substantial basis for valuation due to the absence of reliable land sales and is **not considered a valid method for determining market value** in this assignment.

Income Approach (Not Applicable)

The **Income Approach** is generally used for investment properties where market participants primarily consider a property's income-generating potential. In the subject's neighborhood, properties similar to the subject are predominantly **owner-occupied** and are not typically purchased based on their income stream potential. Given that rental income is not a primary driver of value in this market, the Income Approach does not provide a meaningful indication of market value and has been **excluded from consideration**.

File No. 4301 Fulton # 303

				10011 411011 11 000
Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				

Final Conclusion

After careful analysis, the **Sales Comparison Approach** has been given the most weight in the final reconciliation of value. The Cost Approach is considered unreliable due to the lack of available land sales, and the Income Approach is inapplicable because homes in this neighborhood are not primarily purchased for investment purposes. The final opinion of market value has been determined through a thorough comparison of recent comparable sales, applying market-based adjustments for differences in property characteristics, and reconciling the adjusted sales prices to arrive at a credible and well-supported conclusion.

This reconciliation aligns with Uniform Standards of Professional Appraisal Practice (USPAP) guidelines and California appraisal regulations, ensuring compliance with industry standards and providing a defensible valuation conclusion.

Subject Photo Page

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				



Subject Front

4301 Fulton Ave Apt 303

Sales Price

 Gross Living Area
 1,605

 Total Rooms
 5

 Total Bedrooms
 2

 Total Bathrooms
 2.1

 Location
 N;Res;

 View
 N;Res;

Site

Quality Q4 Age 38



Subject Rear



Subject Street

Comparable Photo Page 1-3

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				



Comparable 1

13331 Moorpark St

0.21 miles NW Prox. to Subject Sale Price 820,000 Gross Living Area 1,355 **Total Rooms** 5 Total Bedrooms 2 Total Bathrooms 2.0 Location N;Res; View N;Res;

Site

Quality Q4 Age 40



Comparable 2

13331 Moorpark St

Prox. to Subject 0.21 miles NW Sale Price 790,000 Gross Living Area 1,340 Total Rooms 5 Total Bedrooms 2 Total Bathrooms 2.0 Location N;Res; View N;Res;

Site

Quality Q4 Age 43



Comparable 3

13331 Moorpark St

0.21 miles NW Prox. to Subject Sale Price 765,000 Gross Living Area 1,328 Total Rooms 5 Total Bedrooms 2 Total Bathrooms 2.0 Location N;Res; View N;Res; Site 0000 sf Quality Q4 41 Age

Comparable Photo Page 4-6

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Landar/Cliant				•



Comparable 4

13331 Moorpark St

Prox. to Subject 0.21 miles NW Sale Price 740,000 Gross Living Area 1,442 Total Rooms 5 Total Bedrooms 2 Total Bathrooms 2.0 Location N;Res; View N;Res; Site 0000 sf Quality Q4 41 Age

Comparable 5

Prox. to Subject
Sale Price
Gross Living Area
Total Rooms
Total Bedrooms
Total Bathrooms
Location
View
Site
Quality
Age

Comparable 6

Prox. to Subject
Sale Price
Gross Living Area
Total Rooms
Total Bedrooms
Total Bathrooms
Location
View
Site
Quality
Age

Listing Photo Page

Borrower	NONE				
Property Address	4301 Fulton Ave Unit 303				
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423	
Lender/Client					



Listing 1

4477 Woodman Ave Apt 304 Proximity to Subject 0.56 miles NW List Price 879,000 Days on Market 89 Gross Living Area 1,871 Total Rooms 5 Total Bedrooms 2 Total Bathrooms 2.0 Age/Year Built 34



Listing 2

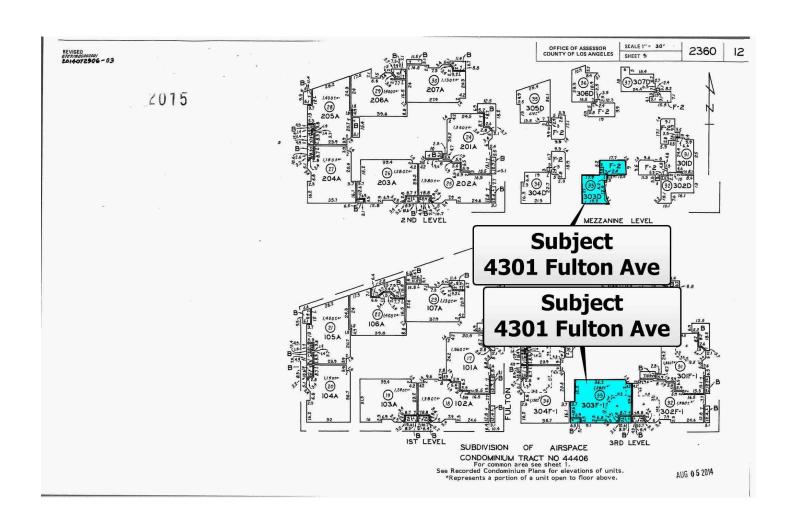
4334 Colbath Ave Apt 304
Proximity to Subject 0.77 miles W
List Price 794,000
Days on Market 54
Gross Living Area 1,481
Total Rooms 5
Total Bedrooms 2
Total Bathrooms 2.1
Age/Year Built 36

Listing 3

5310 Zelzah Ave Unit 302 Proximity to Subject 5.79 miles W List Price 749,000 Days on Market 52 Gross Living Area 1,459 Total Rooms 5 Total Bedrooms 2 Total Bathrooms 2.0 Age/Year Built 50

PLAT MAP

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				



E&0

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				

Accelerant National Insurance Company

(A Stock Company) 400 Northridge Road, Suite 800 Sandy Springs, GA 30350

REAL ESTATE APPRAISERS ERRORS AND OMISSIONS INSURANCE POLICY DECLARATIONS

NOTICE: THIS IS A "CLAIMS MADE AND REPORTED" POLICY. THIS POLICY REQUIRES THAT A CLAIM BE MADE AGAINST THE INSURED DURING THE POLICY PERIOD AND REPORTED TO THE INSURER, IN WRITING, DURING THE POLICY PERIOD OR EXTENDED REPORTING PERIOD.

PLEASE READ YOUR POLICY CAREFULLY.

Policy Number: NAX40PL108371-01 Renewal of: NAX40PL108371-00

1. Named Insured: Raul Leon

2. Address: 848 N Hagar St

San Fernando, CA 91340

3. Policy Period: From: February 24, 2025 To: February 24, 2026

12:01 A.M. Standard Time at the address of the Named Insured as stated in item 2. Above.

 4. Limit of Liability:
 Each Claim
 Policy Aggregate

 Damages Limit of Liability
 4A. \$ 1,000,000
 4C. \$ 1,000,000

 Claim Expenses Limit of Liability
 4B. \$ 1,000,000
 4D. \$ 1,000,000

5. Deductible (Inclusive of Claims Expenses):

Each Claim Aggregate 5A. \$500 5B. \$1,000

6. Policy Premium: \$ 748

7. Retroactive Date: January 31, 2022

8. Notice to Company: Notice of a Claim or Potential Claim should be sent to:

OREP Insurance Services: info@orep.org 6353 El Cajon Blvd, Suite 124-605

San Diego, CA 92115

9. Program Administrator: OREP Insurance Services, LLC - appraisers@orep.org

10. Forms and Endorsements Attached at Policy Inception: See Schedule of Forms

If required by state law, this policy will be countersigned by an authorized representative of the Company.

Date: February 24, 2025

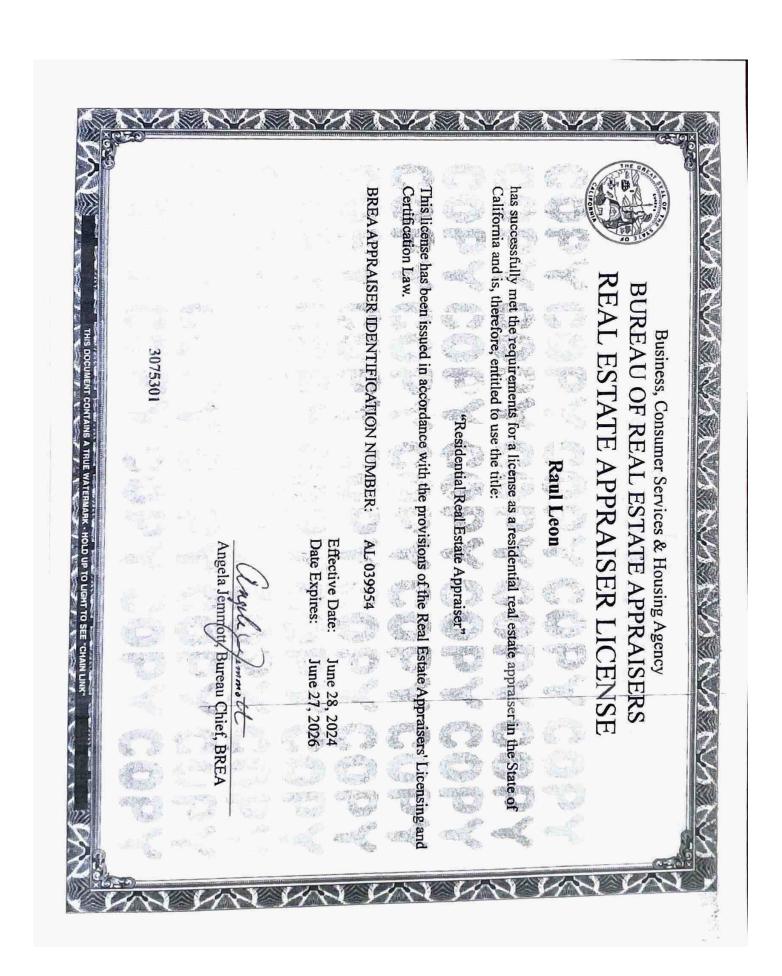
By:

Authorized Representative

N DEC 40000 04 22 Page 1 of 1

LICENSE

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Landar/Cliant				





Market area and submarket area definition: The appraiser employed a data-driven approach, powered by a machine-learning analytical tool, to define the Subject's Submarket and Market Area, and to identify Competing Submarkets. This tool groups properties based on similar relationships between home features and sale prices, independent of city, zip code, or census boundaries—eliminating any potential for arbitrary biases.

The appraiser used this data to define the Subject's Submarket, and applied filters like GLA and lot size to limit the analysis to only competitive properties.

Feature filters applied:

Baths: 2 - 2.5
Bedrooms: 2 - 2
Garage Spaces: 0 - 3
GLA: 1,230 - 2,050 sqft
Year Built: 1960 - 1997

• Sold Price: \$574,000 - \$972,000 (Note: this price filter was only applied to remove extreme price outliers)

The tool then trains a statistical model on the past 5 years of competing home sales within the appraiser-defined Subject Submarket where it learns the specific relationship between features, time, and sale price within those boundaries. It then uses that model to predict the sale prices of nearby properties, learning which areas are locationally similar to the Subject's Submarket. Since the model controls for feature and time differences, it is able to isolate locational value differences and generate an intuitive Heatmap where similar Competing Submarkets are indicated in green, inferior locations in blue, and superior locations in red.

Definitions:

Market Area - the broader geographic region where buyers consider alternative properties that compete with the subject in terms of features, price range, and market conditions. The market area includes the Neighborhood, Subject's Submarket, and Competing Submarkets. On the heatmap, it is represented by a thin green polygon.

Subject's Submarket - contains the subject property and the core group of competing properties that typically includes most of the selected comparables. It often aligns with the Neighborhood boundaries, though they may differ. On the heatmap, it is represented by a thick black polygon.

Neighborhood - a congruous group of complementary land uses. Often the same as the Subject Submarket (gold w/ black outline polygon). When the Neighborhood differs from the Subject Submarket, it is represented by a gold polygon. The appraiser can separately define this area to create a dataset specifically to be used to populate the following sections of an appraisal report:

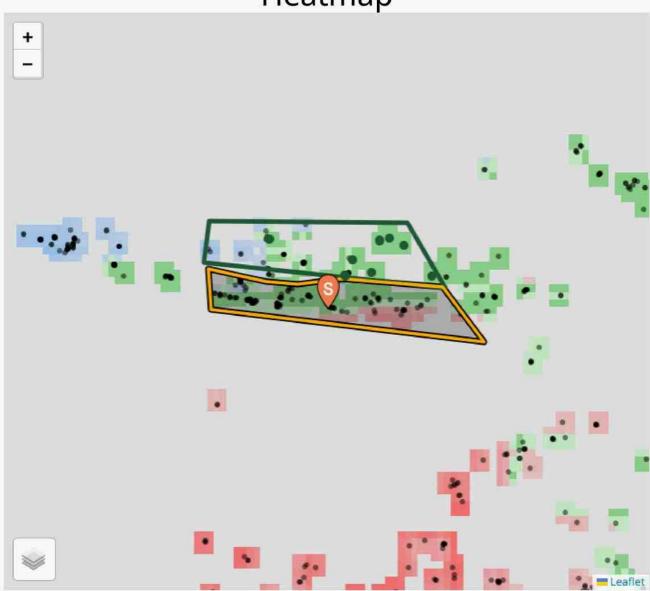
- Housing Price and Age ranges on Page 1
- Number of comparable listings and sales on Page 2
- The 1004MC form, if included

Competing Submarkets - groups of competing properties that are often crucial for providing sufficient data to establish credible market trends and meet three conditions:

- 1. They are located within the Market Area.
- 2. They have features that lie within the filters applied to the Subject's Submarket.
- 3. They appear in green areas of the heatmap, indicating similar locations.

The heat map on the next page visually represents this data.

Heatmap



Map Legend

Map Markers

- Sub
 - **Subject Property**
- Black Dot: A home that sold in the past 5 years and lies within the filters specified by the appraiser
- Green Dot: A home that sold in the past 5 years, lies within the filters specified by the appraiser, and is located in a similar, competing submarket

Polygons

- Subject's Submarket
- Subject's Neighborhood
- Subject's Submarket = Subject's Neighborhood
- Subject's Market Area

<u>Heatmap</u>

- Similar Location (<3%): No location adjustments to comps neccessary
- Similar Location (3% 6%): Location adjustments to comps may or may not be neccessary
- Inferior Location (-6% or more): Homes sell for less after adjusting for feature differences. The darker the blue, the bigger the difference
- Superior Location (+6% or more): Homes sell for more after adjusting for feature differences. The darker the red, the bigger the difference

White Area of Map: No home sales within the past 5 years that lie within the filters specified by the appraiser

Market Analysis and Time Adjustments: To analyze market conditions, identify trends, and calculate time adjustments, the tool gathers and utilizes data from home sales that:

- Are located within the appraiser-defined Market Area (green polygon)
- Have similar features (defined by the filters applied by the appraiser and reported above)
- Are in a similar Competing Submarket (green areas within the Market Area)

Instead of relying on raw sale prices, which can be misleading due to variations in home features, the tool applies a Generalized Additive Model (GAM) to adjust sale prices to account for feature differences before plotting the data and generating the trend line.

The tool fits a nonlinear curve to the data and calculates the time adjustment by comparing the average adjusted sale price at the comparable's contract date to the most recent month's average (see Monthly Time Adjustment Table below which shows the indicated time adjustment to apply to the Contract Month of the Comparable sale).

In line with the Fannie Mae Selling Guide, overall market trends in the Unit Housing Trends section of this report are based on competitive properties and reflect the overall movement of the market based on a minimum of 12 months of data. When insufficient sales exist within the subject's neighborhood, the dataset is expanded to include competing properties from Competing Submarkets in the broader market area. Also, in line with the Fannie Mae Selling Guide, the time adjustments made to the Comparables may differ from the overall trend.

Sale Price Trend



Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, the average adjusted sale price has decreased from \$731,900 to \$684,100, an implied change of -6.5%. Based on this information, the overall market trend has been reconciled to be declining.

1 - 12 Months

Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
-6.5%	-6.3%	-6.1%	-5.8%	-5.5%	-5.1%	-4.6%	-4.0%	-3.3%	-2.6%	-1.8%	-0.9%

Months of Housing Supply Trend



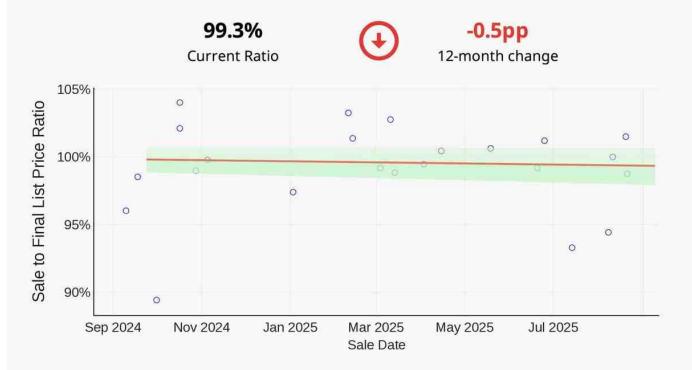
Based on an analysis of similar homes over the past 12 months in the subject's market area with statuses of Closed, Active, Pending, Cancelled or Expired, the average months of supply has increased from 3.5 months to 4.8 months, an implied change of +1.3 months. Based on the current 4.8 months of supply, the supply of homes is In Balance.

Marketing Time (DOM) Trend



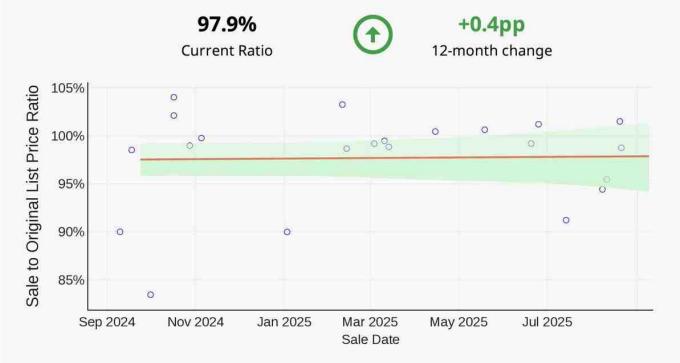
Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, the average Days on Market has decreased from 45 days to 35 days, an implied change of -10 days.

Sale to Final List Price Ratio Trend



Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, the average Sale to Final List Price ratio has decreased from 99.8% to 99.3%, an implied change of -0.5pp (percentage points).

Sale to Original List Price Ratio Trend



Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, the average Sale to Original List Price ratio has increased from 97.5% to 97.9%, an implied change of +0.4pp (percentage points).

Distressed Sales Trend



Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, the percentage of Distressed sales has not changed from 0.0% to 0.0%, an implied change of +0.0pp (percentage points). Based on this information, the trend has been reconciled to be relatively stable.

Sales with Seller Concessions Trend



Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, the percentage of Sales with Seller Concessions has increased from 62.2% to 83.5%, an implied change of +21.3pp (percentage points). Based on this information, the trend has been reconciled to be increasing.

Seller Concession Contribution Trend



Based on an analysis of 23 similar home sales over the past 12 months in the subject's market area, of the sales that had seller concessions, the average contribution has increased from 1.8% to 2.9%, an implied change of +1.1pp (percentage points). Based on this information, the trend has been reconciled to be increasing.



Overview

The adjustments utilized in this appraisal report are supported by a multi-faceted analytical approach, incorporating four data-driven methods: Generalized Additive Model (GAM), Peer Adjustments, Depreciated Cost, and Sensitivity Analysis. These analyses build upon the curated dataset developed during the Market Analysis process in TrueTracts, which defines the subject's competitive market area using data-driven criteria and identifies a refined set of competing properties. That same dataset, originally used to support time adjustments, now serves as the foundation for feature-level adjustments as well—ensuring consistency throughout the analysis. The appraiser evaluated each indicator for every feature, exercising professional judgment to determine the most appropriate adjustment based on the data. In some cases, a single method provided sufficient support, while in others, a combination of methods was used to reinforce the conclusion. This data-driven, yet appraiser-controlled, process ensures that each adjustment accurately reflects the market's response to differences in each feature and is statistically defensible.

The following sections summarize the four adjustment methods, each offering a distinct view of how the market responds to property features, helping to produce precise and well-supported conclusions. Together, they create a robust, cross-validated foundation for credible, well-supported adjustments.

Generalized Additive Model (GAM)

GAM is a powerful, statistical modeling approach used to derive adjustments by analyzing how all property features collectively influence sale price. Unlike simple linear models that apply constant rates, GAM is able to capture both linear and non-linear trends—such as the law of diminishing returns—and allows the appraiser to see how a feature's impact changes across its range. Because GAM evaluates all variables simultaneously, it performs thousands of calculations to understand how features interact rather than treating them in isolation. This results in a more accurate, realistic view of how each feature contributes to value, controlling for the influence of other characteristics.

Importantly, GAM results are highly interpretable and transparent, with each feature visualized as a smooth curve accompanied by a 90% credible interval—giving appraisers clear, data-supported guidance. However, like any other modeling approach, GAM can be influenced by multicollinearity, particularly with overlapping features such as quality and condition. For this reason, final adjustment decisions remain under the appraiser's judgment, informed by both analytics and professional expertise, as well as corroborating indicators like Depreciated Cost, Peer Adjustments, and Sensitivity Analysis.

Depreciated Cost

Depreciated Cost offers a data-backed approach to deriving adjustments by estimating the remaining contributory value of a feature rather than its full replacement cost. This method begins by calculating replacement cost using local market data and then applies depreciation based on the property's effective age and condition. As a result, adjustments reflect the actual value a feature contributes to the whole property, ensuring a logical, transparent, and defensible basis for appraisal conclusions.

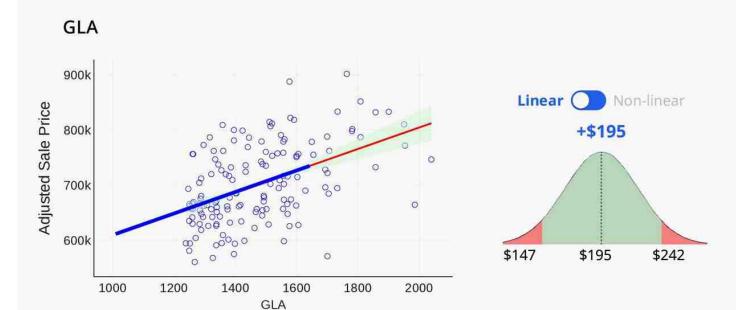
Peer Adjustments

Peer Adjustments offer a market-supported, data-driven approach by analyzing a robust set of appraiser-selected adjustments on similar properties in the same and/or similar markets. These peer adjustments are not arbitrary—they were derived using a combination of 12 traditional appraisal methods, including paired sales, depreciated cost, and regression analysis, ensuring deep analytical support and reliability. To aid in reconciliation, the appraiser was provided a percentile-based range from the 10th to the 90th percentile, allowing for credible, defensible adjustments.

Sensitivity Analysis

Sensitivity Analysis is a data-driven, modified form of paired sales analysis that helps appraisers fine-tune adjustments derived from primary methods such as GAM, Peer Adjustments, and Depreciated Cost. Rather than relying on identical paired sales, it isolates a single variable by analyzing the adjusted sale prices of comparables—after all other features have been accounted for—to determine the adjustment that minimizes the mean absolute difference between them. This process brings the comps into the closest overall alignment and reveals how the market responds to the feature in question based on actual buyer and seller behavior. While not typically used as a primary basis for adjustments, it serves as a valuable secondary check that enhances accuracy, supports market-aligned conclusions, and strengthens the overall credibility of the appraisal.

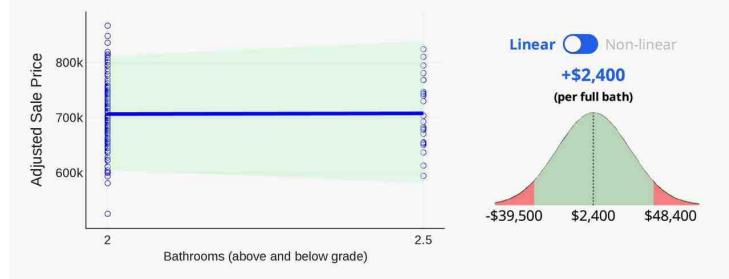
Note: Adjustment values displayed in this report are based on data-driven analyses. However, rounding may have been applied in the sales comparison grid. As a result, reported adjustments may differ slightly from the exact indicated values below.



GLA was adjusted at \$195 per sqft for differences greater than 100 sqft. The following methods were analyzed and used as support:

- The GAM model indicated an adjustment of \$195 per sqft, with a 90% credible interval ranging from \$147 to \$242 (see chart and bell curve above).
- The range indicated by Peer Adjustments spans from \$72 (10th percentile) to \$267 (90th percentile), with a median of \$141 (50th percentile).

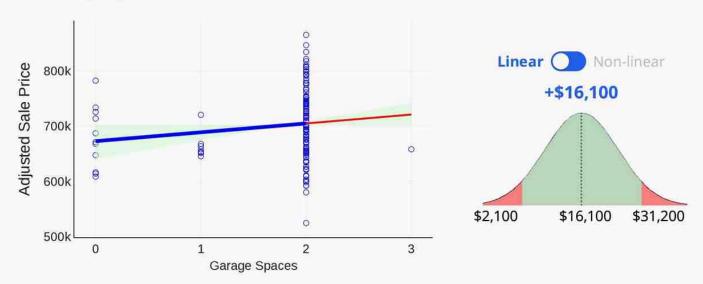
Above Grade Bathrooms



Above Grade Bathrooms were adjusted at \$20,000 per full bathroom and \$10,000 per half bathroom. The following methods were analyzed and used as support:

- The GAM model indicated an adjustment of \$2,400 per full bathroom, with a 90% credible interval ranging from -\$39,500 to \$48,400 (see chart and bell curve above).
- The range indicated by Peer Adjustments spans from \$8,700 (10th percentile) to \$31,400 (90th percentile), with a median of \$15,200 (50th percentile).

Garage Spaces



Garage Spaces were adjusted at \$16,100 per garage space. The following methods were analyzed and used as support:

- The GAM model indicated an adjustment of \$16,100 per garage space, with a 90% credible interval ranging from \$2,100 to \$31,200 (see chart and bell curve above).
- The range indicated by Peer Adjustments spans from \$6,200 (10th percentile) to \$18,300 (90th percentile), with a median of \$10,300 (50th percentile).

Active / Pending / Contingent listings

In an effort to predict what the active and pending comparable sales will ultimately sell for, we analyzed both the Original Sale-to-List Price Ratio for actives and the Final Sale-to-List Price Ratio for pendings. For active listings, the Original Sale-to-List Price Ratio accounts for the typical difference between the initial list price and the eventual sale price. For pending and contingent sales, the Final Sale-to-List Price Ratio was applied since the current list price is most likely the final list price, given that the property is already under contract. These adjustments provide a supported indication of the probable sale prices for the listings used in the analysis.

			1 100 T GROTT GROTT # 000
Borrower	NONE		
Property Address	4301 Fulton Ave Unit 303		
City	Sherman Oaks	County Los Angeles	State CA Zip Code 91423
Lender/Client			

* SUBJECT 36-MONTH PRIOR TRANSFER HISTORY *

4301 Fulton Avenue

-No transfer history.

* COMPARABLE 12-MONTH PRIOR TRANSFER HISTORY *

(may include properties that were considered but not utilized as comparables)

13331 Moorpark St Unit 303

-No transfer history.

13331 Moorpark St Unit 348

-No transfer history.

13331 Moorpark St Unit 316

-No transfer history.

13331 Moorpark St Unit 326

-No transfer history.

13331 Moorpark St Unit 222

-Transferred on 07/01/2025 for \$0. It transferred from Benavente Michael to Benavente Amy and was a Interspousal Deed Transfer (Document #441403).

13331 Moorpark St Unit 109

-No transfer history.

4350 Stern Ave Unit 14

-No transfer history.

4301 Fulton Ave Unit 102

-Transferred on 09/23/2024 for \$0. It transferred from Muradian Emma to Yolchian Vartan and was a Interspousal Deed Transfer (Document #645170).

4702 Fulton Ave Unit 204

-No transfer history.

4702 Fulton Ave Unit 304

-No transfer history.

* LISTING 12-MONTH PRIOR TRANSFER HISTORY *

4355 Ventura Canyon Ave Unit 203

-No transfer history.

13331 Moorpark St Unit 226

-No transfer history.

4454 Ventura Canyon Ave Unit 304

-No transfer history.

4348 Mammoth Ave Unit 203

-No transfer history.

4477 Woodman Ave Unit 304

-No transfer history.

4301 Fulton Ave Unit 301

-No transfer history.

4334 Colbath Ave Unit 304

-No transfer history.

4259 Fulton Ave Unit 103

-Transferred on 01/08/2025 for \$0. It transferred from Recio Raul R to Recio Raul R and was a Grant Deed (Document #14407).

4301 Fulton Ave Unit 103

-No transfer history.

13331 Moorpark St Unit 206

-No transfer history.

4426 Ventura Canyon Ave Unit 204

-No transfer history.

13331 Moorpark St Unit 319

-No transfer history.

4702 Fulton Ave Unit 304

-Transferred on 02/12/2025 for \$610,000. It transferred from Survivors F H S Trust to Kang Derek and Sung-Hae and was a Grant Deed (Document #89206).

PROPERTY HISTORY

File No. 4301 Fulton # 303

			1 100 T GROTT GROTT # 000
Borrower	NONE		
Property Address	4301 Fulton Ave Unit 303		
City	Sherman Oaks	County Los Angeles	State CA Zip Code 91423
Lender/Client			

4702 Fulton Ave Unit 107 -No transfer history.

4702 Fulton Ave Unit 202 -No transfer history.

			1 100 T GROTT GROTT # 000
Borrower	NONE		
Property Address	4301 Fulton Ave Unit 303		
City	Sherman Oaks	County Los Angeles	State CA Zip Code 91423
Lender/Client			

* SUBJECT 36-MONTH PRIOR TRANSFER HISTORY *

4301 Fulton Avenue

-No transfer history.

* COMPARABLE 12-MONTH PRIOR TRANSFER HISTORY *

(may include properties that were considered but not utilized as comparables)

13331 Moorpark St Unit 303

-No transfer history.

13331 Moorpark St Unit 348

-No transfer history.

13331 Moorpark St Unit 316

-No transfer history.

13331 Moorpark St Unit 326

-No transfer history.

13331 Moorpark St Unit 222

-Transferred on 07/01/2025 for \$0. It transferred from Benavente Michael to Benavente Amy and was a Interspousal Deed Transfer (Document #441403).

13331 Moorpark St Unit 109

-No transfer history.

4350 Stern Ave Unit 14

-No transfer history.

4301 Fulton Ave Unit 102

-Transferred on 09/23/2024 for \$0. It transferred from Muradian Emma to Yolchian Vartan and was a Interspousal Deed Transfer (Document #645170).

4702 Fulton Ave Unit 204

-No transfer history.

4702 Fulton Ave Unit 304

-No transfer history.

* LISTING 12-MONTH PRIOR TRANSFER HISTORY *

4355 Ventura Canyon Ave Unit 203

-No transfer history.

13331 Moorpark St Unit 226

-No transfer history.

4454 Ventura Canyon Ave Unit 304

-No transfer history.

4348 Mammoth Ave Unit 203

-No transfer history.

4477 Woodman Ave Unit 304

-No transfer history.

4301 Fulton Ave Unit 301

-No transfer history.

4334 Colbath Ave Unit 304

-No transfer history.

4259 Fulton Ave Unit 103

-Transferred on 01/08/2025 for \$0. It transferred from Recio Raul R to Recio Raul R and was a Grant Deed (Document #14407).

4301 Fulton Ave Unit 103

-No transfer history.

13331 Moorpark St Unit 206

-No transfer history.

4426 Ventura Canyon Ave Unit 204

-No transfer history.

13331 Moorpark St Unit 319

-No transfer history.

4702 Fulton Ave Unit 304

-Transferred on 02/12/2025 for \$610,000. It transferred from Survivors F H S Trust to Kang Derek and Sung-Hae and was a Grant Deed (Document #89206).

PROPERTY HISTORY

File No. 4301 Fulton # 303

			1 100 T GROTT GROTT # 000
Borrower	NONE		
Property Address	4301 Fulton Ave Unit 303		
City	Sherman Oaks	County Los Angeles	State CA Zip Code 91423
Lender/Client			

4702 Fulton Ave Unit 107 -No transfer history.

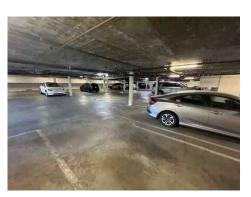
4702 Fulton Ave Unit 202 -No transfer history.

Interior Photos

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Landar/Cliant				







COMPLEX POOL

ELEVATOR

PARKING







Smoke Detector

CARBON MONOXIDE

BEDROOM







CLOSET

BATHROOM (1)

BATHROOM (1)







BATHROOM

BEDROOM

LAUNDRY AREA







LIVING ROOM

STAIRCASE

DINNING AREA

Subject Interior Photo Page

Borrower	NONE				
Property Address	4301 Fulton Ave Unit 303				
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423	
Lender/Client					



Kitchen

4301 Fulton Ave Apt 303

Sales Price

 Gross Living Area
 1,605

 Total Rooms
 5

 Total Bedrooms
 2

 Total Bathrooms
 2.1

 Location
 N;Res;

 View
 N;Res;

Site

Quality Q4 Age 38



DUAL CARBON & SMOKE DETECTOR



CARBON MONOXIDE DETECTOR

Subject Interior Photo Page

Borrower	NONE				
Property Address	4301 Fulton Ave Unit 303				
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423	
Lender/Client					



Second Floor

4301 Fulton Ave Apt 303

Sales Price

 Gross Living Area
 1,605

 Total Rooms
 5

 Total Bedrooms
 2

 Total Bathrooms
 2.1

 Location
 N;Res;

 View
 N;Res;

Site

Quality Q4 Age 38



Second Floor BATH



HVAC

Interior Photos

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				

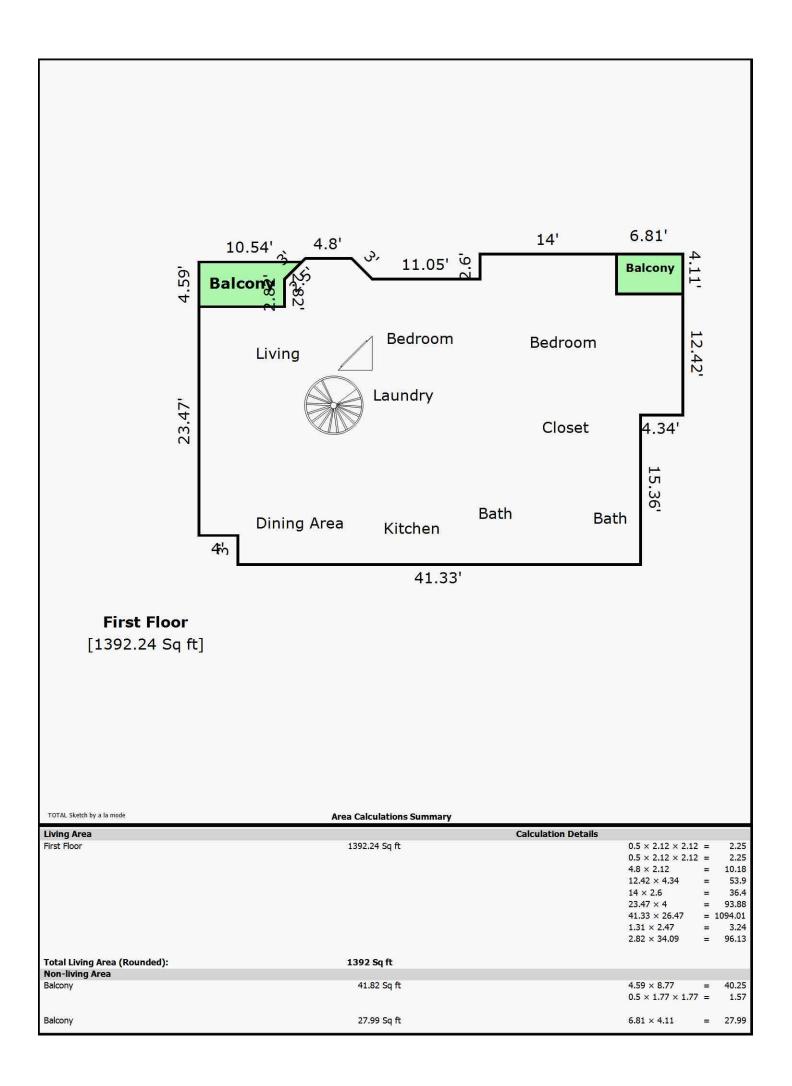




ROOFTOP ROOFTOP

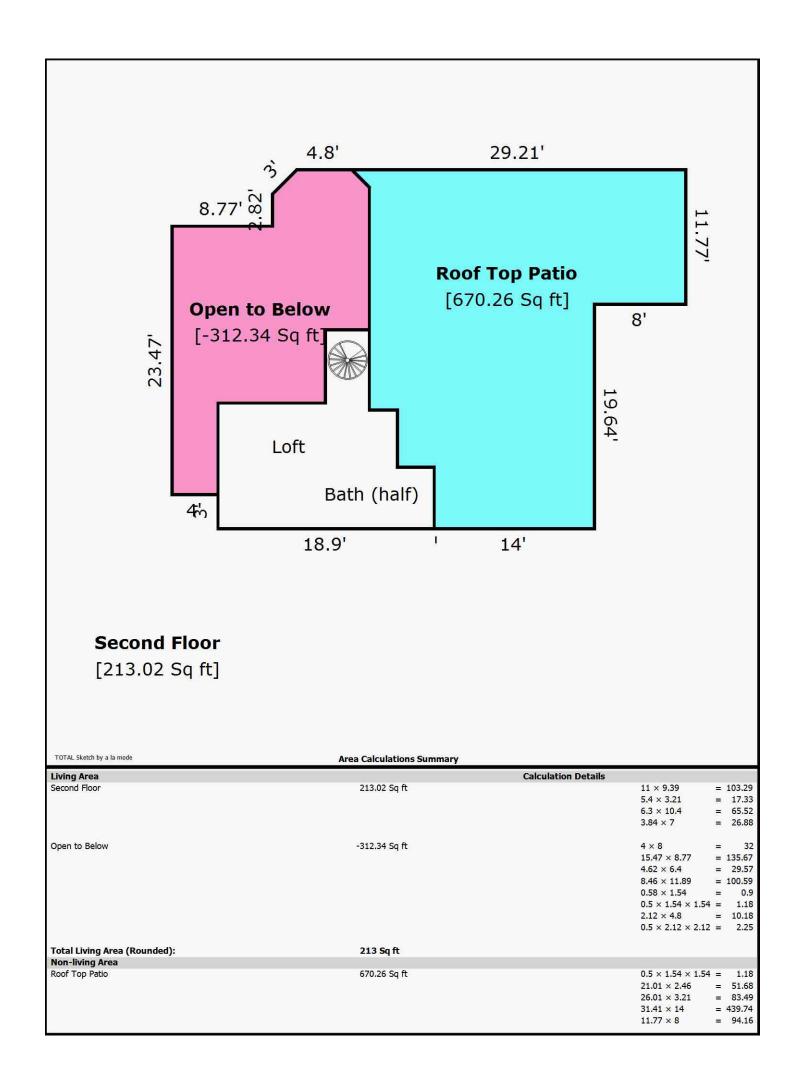
Building Sketch (Page - 1)

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				



Building Sketch (Page - 2)

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				



Location Map

Borrower	NONE			
Property Address	4301 Fulton Ave Unit 303			
City	Sherman Oaks	County Los Angeles	State CA	Zip Code 91423
Lender/Client				

