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# **PROPERTY** INFORMATION



## THE **OFFERING**







For the first time in nearly three decades, 2418 Pacific Ave is now on the market. The sellers own an identical 4-plex next door at 2420 Pacific and are open to offers on both properties, either together or separately.

These exceptional A-Class Venice assets are on the walk streets of the Venice Canals and are mere seconds from the beach.

This offering presents an outstanding opportunity for an investor or owner-occupant to acquire a trophy asset in a highly desirable area of Venice Beach. The building boasts strong in-place rents and is being offered at a 4.69% cap rate and 15.19 GRM. With parking and outdoor space available for 3 out of 4 units, a buyer will have ease when renting, minimizing vacancy loss.

Each property is a 2,802 square feet 4-unit building on a 2,755square foot lot. They feature one 3-br/2-ba unit with a patio and 2 parking spaces, one 2-br/1-ba unit with a large back deck and 2 parking spaces, and 2 studio units with one parking space each and a patio. 2418 Pacific Ave will be delivered with two vacant units, a vacant 2-bedroom and a vacant studio, both of which are situated on the same level, providing an owner occupant the opportunity to combine them into a single, larger space. 2420 Pacific Ave will be delivered fully occupied and is generating 151,000 in rental income.

#### PROPERTY INFORMATION **PROPERTY DETAILS**



Address	2418 Pacific Ave Venice, CA 90291
Total Units	4
Total Building Sqft.	2,802 SF
Total Lot Size	2,755 SF
Year Built	1965
Zoning	LARD1.5
APN	4227-004-038





#### **INVESTMENT HIGHLIGHTS**

- Can be sold with an identical 4-plex next door at 2420 Pacific Ave
- Located off Venice Canal Walk Streets, with Venice Beach Just Seconds Away
- A spacious 2-bed/1-bath owner's unit with a sizeable deck, and studio unit will be delivered vacant. Both units are situated on the same Level providing the opportunity to combine them into a larger owner's unit
- The building features 6 carport parking spaces and a patio/deck for 3/4 of the units, making it easy to find tenants and achieve premium rents.
- The property is low-maintenance with select units renovated, copper plumbing, and relatively new roof
- Ideal for an owner-occupant seeking to offset their mortgage with rental income or an investor looking to utilize residential financing with 75% LTV

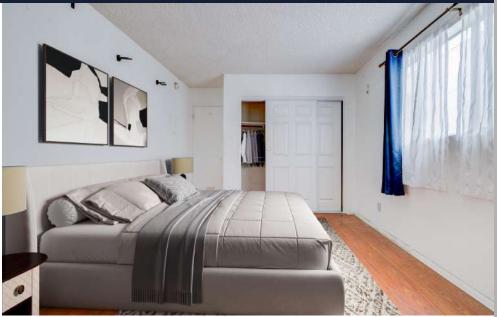
# **PROPERTY** PHOTOS



## PROPERTY PHOTOS PROPERTY PHOTOS











## PROPERTY PHOTOS PROPERTY PHOTOS





## PROPERTY PHOTOS PROPERTY PHOTOS





# FINANCIAL ANALYSIS

UNIT	BEDROOMS	BATHROOMS	RENT	MARKET RENT	NOTES
1	3	2	\$2,739	\$4,995	Patio
2	2	1	\$4,250	\$4,250	Vacant / Large Deck
3	-	1	\$2,444	\$2,500	Downstairs Front w/ Patio
4	-	1	\$2,500	\$2,500	Vacant
TOTALS			\$11,933	\$14,245	

**FINANCIAL ANALYSIS** 

**RENT ROLL** 

## FINANCIAL ANALYSIS



Property Address 2418 Pacific Ave			Annualized Operating Data	<b>Current Rents</b>		M	arket Rents		
List Price:		\$2,175,000	Scheduled Gross Income:	\$143,196			\$170,940		
Down Payment:	25.0%	\$543,750	Vacancy Rate Reserve:	\$4,296	3%	*1	\$5,128	3%	*1
Number of units:		4	Gross Operating Income:	\$138,900			\$165,812		
Cost per Unit:		\$543,750	Expenses:	\$36,929	26%	*1	\$36,929	22%	*1
Current GRM:		15.19	Net Operating Income:	\$101,971			\$128,883		
Market GRM:		12.72	Loan Payments:	\$123,727			\$123,727		
Current CAP:		4.69%	Pre Tax Cash Flows:	-\$21,756	-4.00%	*2	\$5,155	0.95%	*2
Market CAP:		5.93%	Principal Reduction:	\$71,754			\$71,754		
Year Built / Age:		1965	Total Return Before Taxes:	\$49,998	9.19%	*2	\$76,909	14.14%	*2
Approx. Lot Size:		2,755							
Approx. Gross RSF:		2,802	*1 As a percent of Scheduled Gross Income						
Cost per Net RSF:		\$776.23	*2 As a percent of Down Payment						

Proposed Financing					Scheduled Income								
<b>First Loan Amount:</b> \$1,631,250 Amort: 30			30				Current	Income	Market Income				
Terms: Payment:	<b>6.50%</b> \$10,311	Fixed: DCR:	Units Baths		<b>Notes</b> Patio	Monthly Rent/Average \$2,739	Total Monthly Income \$2,739	Monthly Rent/Unit \$4,995	Total Income \$4,995				
Annualized Exp	enses			1	2+1	Vacant w/ Large Patio	\$4,250	\$4,250	\$4,250	\$4,250			
*Estimated New Taxes (New Estimated): Maintenance (\$650/unit): Insurance (\$.75/SF): Utilities (\$900/unit/year): Landscaping (\$120/mo):			\$27,188 \$2,600 \$2,102 \$3,600 \$1,440		0+1 0+1	Downstairs Front w/ Patio Vacant	\$2,444 \$2,500	\$2,444 \$2,500	\$2,500 \$2,500	\$2,500 \$2,500			
				Total Sch	eduled Ren	t:		\$11,933		\$14,245			
				Laundry				\$0		\$0			
Total Expenses:			\$36,929	Garages				\$0		\$0			
Expenses as %/SGI			25.79%	Monthly	Scheduled G	Fross Income:		\$11,933		\$14,245			
Per Net Sq. Ft: Per Unit			\$13.18 \$9,232	Annualized Scheduled Gross Income: Utilities Paid by Tenant:			\$143,196 Gas & Electric			\$170,940			

# SALE COMPARABLES





#### **2418 PACIFIC AVE**

Venice, CA 90291

#### **Subject Property**

 Price:
 \$2,175,000
 Bldg Size:
 2,802 SF

 No. Units:
 4
 Year Built:
 1965

 Price/SF:
 \$776.23
 Price/Unit:
 \$543,750





1712 WASHINGTON WAY Los Angeles, CA 90291

#### Sold 6/23/2023

 Price:
 \$2,336,700
 Bldg Size:
 2,290 SF

 No. Units:
 4
 Year Built:
 1947

 Price/SF:
 \$1,020.39
 Price/Unit:
 \$584,175





236 MARKET ST Venice, CA 90291

#### Sold 7/1/2823

 Price:
 \$1,590,000
 Bldg Size:
 1,890 SF

 No. Units:
 4
 Year Built:
 1940

 Price/SF:
 \$841.27
 Price/Unit:
 \$397,500







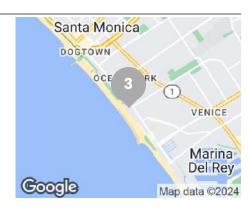
23 ROSE AVE Venice, CA 90291

Sold 10/13/2023

 Price:
 \$1,557,100
 Bldg Size:
 2,644 SF

 No. Units:
 4
 Year Built:
 1952

 Price/SF:
 \$588.92
 Price/Unit:
 \$389,275





**436 VENICE WAY** Venice, CA 90291

Sold 2/28/2024

 Price:
 \$2,085,000
 Bldg Size:
 3,362 SF

 No. Units:
 4
 Year Built:
 1947

 Price/SF:
 \$620.17
 Price/Unit:
 \$521,250





700 ANGELUS PL Venice, CA 90291

Sold 6/23/2022

 Price:
 \$2,170,000
 Bldg Size:
 2,463 SF

 No. Units:
 4
 Year Built:
 1911

 Price/SF:
 \$881.04
 Price/Unit:
 \$542,500







**51 OZONE AVE**Venice , CA 90291

Sold 8/1/2022

 Price:
 \$2,400,000
 Bldg Size:
 2,950 SF

 No. Units:
 4
 Year Built:
 1906

 Price/SF:
 \$813.56
 Price/Unit:
 \$600,000





120 BROOKS AVE Venice, CA 90291

Sold 11/10/2022

 Price:
 \$2,386,000
 Bldg Size:
 2,712 SF

 No. Units:
 4
 Year Built:
 1973

 Price/SF:
 \$879.79
 Price/Unit:
 \$596,500





205 HORIZON AVE Venice, CA 90291

Sold 4/29/2022

 Price:
 \$2,250,000
 Bldg Size:
 2,602 SF

 No. Units:
 4
 Year Built:
 1922

 Price/SF:
 \$864.72
 Price/Unit:
 \$562,500







**412 BROOKS AVE** Los Angeles, CA 90291

Sold 3/31/2022

 Price:
 \$1,938,930
 Bldg Size:
 2,355 SF

 No. Units:
 4
 Year Built:
 1964

 Price/SF:
 \$823.32
 Price/Unit:
 \$484,733





239 3RD AVE Los Angeles, CA 90291

Sold 3/3/2022

 Price:
 \$2,250,000
 Bldg Size:
 3,398 SF

 No. Units:
 4
 Year Built:
 1953

 Price/SF:
 \$662.15
 Price/Unit:
 \$562,500





52-60 MARKET ST Venice, CA 90291

Sold 2/21/2022

 Price:
 \$3,850,000
 Bldg Size:
 5,216 SF

 No. Units:
 8
 Year Built:
 1965

 Price/SF:
 \$738.11
 Price/Unit:
 \$481,250







**540 INDIANA AVE** Los Angeles, CA 90291

Price: \$2,000,000 Bldg Size: 2,922 SF No. Units: Year Built: 1959 Price/SF: Price/Unit: \$500,000

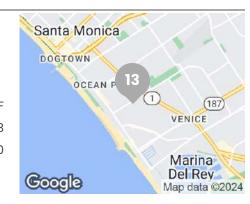
\$684.46





**315 6TH AVE** Venice, CA 90291

Price: \$1,850,000 Bldg Size: 1,884 SF No. Units: Year Built: 1923 Price/SF: Price/Unit: \$981.95 \$462,500





**17 SUNSET AVE** Venice, CA 90291

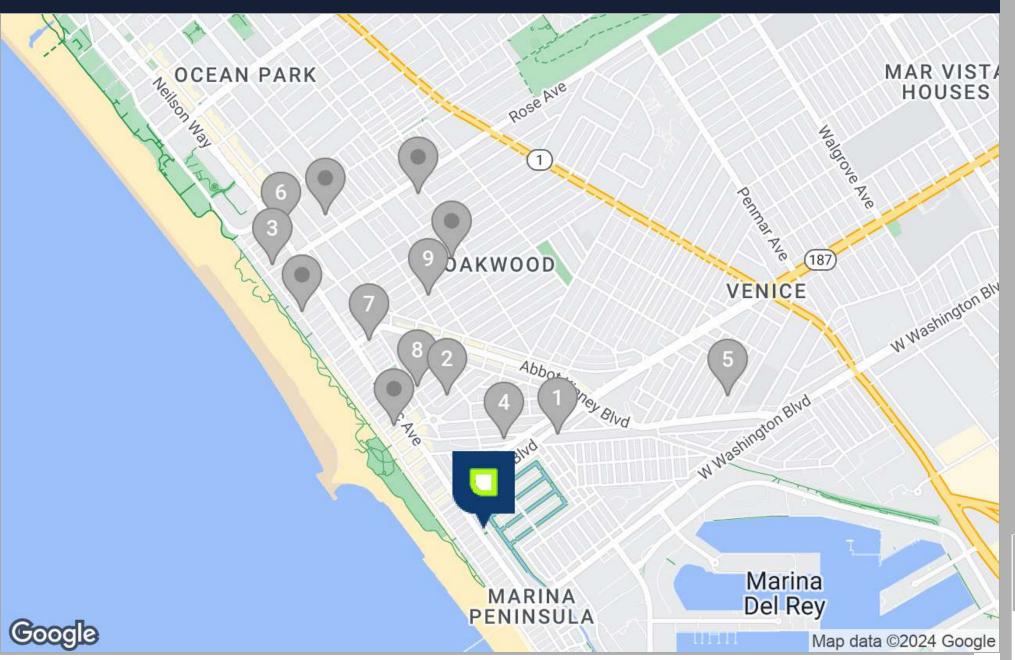
Sold 6/22/2022

Price: Bldg Size: 2.880 SF \$2,350,000 No. Units: Year Built: 1965 Price/SF: Price/Unit: \$815.97 \$587,500



## SALE COMPS MAP





## SALE COMPS ANALYSIS

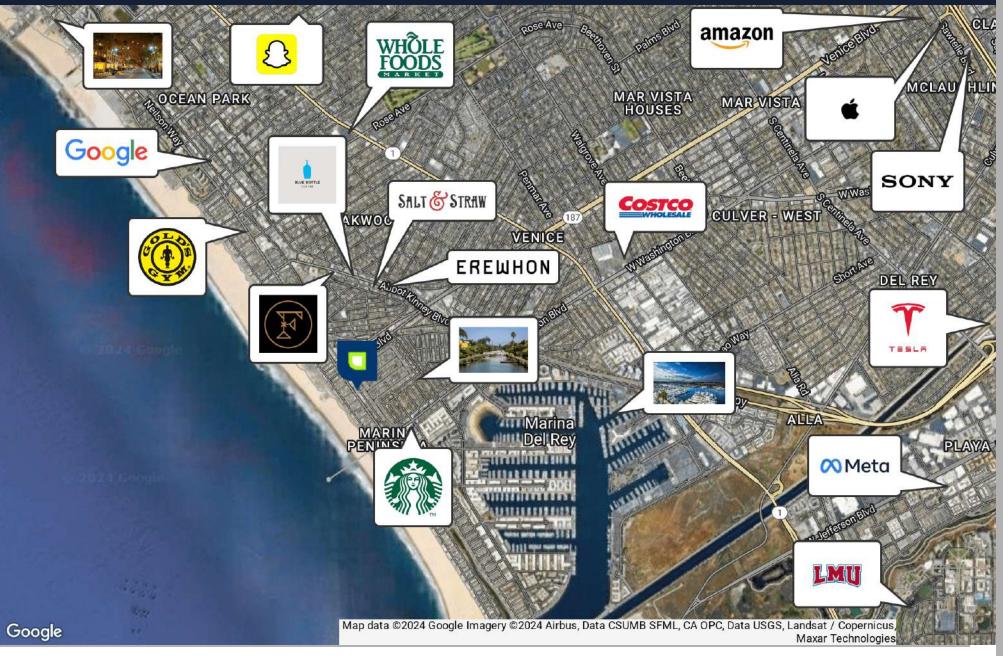


Closed	2418 Pacific Ave, 90291									
<u>Address</u>	<u>Price</u>	<u>Units</u>	Yr. Built	<u>RSF</u>	GRM	CAP	Price/Sq.Ft	Price/Unit	COE	<u>Unit Mix</u>
1712 Washington Way, 90291	\$2,336,700	4	1947	2,290	15.96	4.23%	\$1,020.39	\$584,175	06.23.2023	(3) 1+1, (1) 0+1
236 Market St, 90291	\$1,590,000	4	1940	1,890	16.89	3.70%	\$841.27	\$397,500	07.28.2023	(2) 1+1, (2) Studios
23 Rose Ave, 90291	\$1,557,100	4	1952	2,644	14.26	4.69%	\$588.92	\$389,275	10.13.2023	(2) 0+1, (2) 1+1
436 Venice Way, 90291	\$2,085,000	4	1947	3,362	15.46	4.33%	\$620.17	\$521,250	02.28.2024	(4) 2+1
700 Angelus Pl, 90291	\$2,170,000	4	1911	2,463	15.13	4.52%	\$881.04	\$542,500	06.23.2022	(1) 2+1.5, (3) 1+1
51 Ozone Ave, 90291	\$2,400,000	4	1906	2,950	20.62	2.88%	\$813.56	\$600,000	08.01.2022	(1) 3+3, (1) 2+2, (2) 1+1
120 Brooks Ave, 90291	\$2,386,000	4	1973	2,712	15.06	4.58%	\$879.79	\$596,500	11.10.2022	(1) 2+2, (2) 1+1, (1) 0+1
205 Horizon Ave, 90291	\$2,225,000	4	1922	2,602	16.34	4.06%	\$855.11	\$556,250	09.29.2022	(4) 1+1
412 Brooks Ave, 90291	\$1,938,930	4	1964	2,355	16.00	4.12%	\$823.32	\$484,733	03.31.2022	(4) 1+1
239 3rd Ave, 90291	\$2,250,000	4	1953	3,398	21.71	2.60%	\$662.15	\$562,500	03.03.2022	(2) 1+1, (2) 2+1
60 Market St, 90291	\$1,925,000	4	1965	2,608	17.51	3.59%	\$738.11	\$481,250	02.01.2022	(2) 0+1, (1) 2+1, (1) 3+2
540 Indiana Ave, 90291	\$2,000,000	4	1959	2,922	N/A	N/A	\$684.46	\$500,000	Pending	(2) 3+2, (2) 2+1
315 6th Ave, 90291	\$1,850,000	4	1923	1,884	N/A	N/A	\$981.95	\$462,500	06.28.2023	(4) 1+1
17 Sunset Ave, 90291	\$2,350,000	4	1965	2,880	N/A	N/A	\$815.97	\$587,500	06.22.2022	(4) 2+1
Averages					16.81	3.94%	\$800.45	\$518,995		
2418 Pacific Ave, 90291	\$2,175,000	4	1965	2,802	15.19	4.69%	\$776.23	\$543,750		(1) 3+2, (1) 2+1, (2) Studio

# LOCATION OVERVIEW

### SAMIMI

#### **LOCATION OVERVIEW RETAILER MAP**



## AIRPORT REDEVELOPMENT





The Santa Monica Airport will close at the end of 2028, marking an end to years of contentious legal battles between the City of Santa Monica and the Federal Aviation Administration. The agreement, first reported by Santa Monica Next, immediately calls for shortening the airport's runway to 3,500 feet, with the intention of reducing jet traffic and commercial charters. Following the cessation of operations on December 31, 2028, the 227-acre property will be "returned to the residents of Santa Monica."



# 2418 Pacific Ave

#### **LOCATION OVERVIEW GOOGLE AND APPLE**





Tech giants like Google and Apple, as well as companies such as HBO and Amazon are either expanding or slated to move to Culver City in the next couple of years. It is estimated that these companies will bring over 10,000 new employees to a city with 40,000 residents. This expansion in the area is expected to increase the demand for housing in Culver City as well as the surrounding neighborhoods.

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