

OFFERING MEMORANDUM

**753 CERRITOS AVE**

LONG BEACH, CA 90813 10 UNITS \$2,990,000

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# TABLE OF CONTENTS

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## TABLE OF CONTENTS

|                      |    |
|----------------------|----|
| PROPERTY INFORMATION | 3  |
| PROPERTY PHOTOS      | 6  |
| FINANCIAL ANALYSIS   | 11 |
| SALE COMPARABLES     | 14 |
| LOCATION INFORMATION | 19 |

# PROPERTY INFORMATION

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753 Cerritos Ave - Long Beach, CA 90813

# THE OFFERING



Pride of Ownership, 80's Construction - Current 5.80% CAP Rate and 11.62 GRM. Priced at only \$300k/unit, 753 Cerritos Ave is the ideal opportunity for any investor looking for a well-maintained asset with strong cash flow.

The property is comprised of (8) 2Bed+2Bath and (2) 1Bed+1Bath units - one 2Bed+2Bath unit is currently vacant. A handful of units have been renovated, including new floors, cabinets, appliances, bathrooms and fixtures. There is ample tuck-under parking and a laundry room on site.

The subject property is located just outside 6 Billion dollars worth of development flooding into Downtown Long Beach, including the Long Beach Civic Center, Long Beach Aquarium, OceanAire Project, CSULB Downtown Village, Broadway Block and Queen Mary Island.

# PROPERTY INFORMATION

## PROPERTY DETAILS

### Address

**753 Cerritos Ave  
Long Beach, CA 90813**

|                      |              |
|----------------------|--------------|
| Total Units          | 10           |
| Total Building Sqft. | 6,938 SF     |
| Total Lot Size       | 7,338 SF     |
| Year Built           | 1987         |
| Zoning               | LBR2N        |
| APN                  | 7266-004-043 |



### INVESTMENT HIGHLIGHTS

- Current 5.80% Cap Rate & 11.62 GRM – 80's construction
- Priced at only \$300k/unit
- (8) 2Bed+2Bath and (2) 1Bed+1Bath units-One unit is currently vacant
- Perfect opportunity for exchange buyer looking for very low maintenance and high cash-flow

# PROPERTY PHOTOS



753 Cerritos Ave - Long Beach, CA 90813

PROPERTY PHOTOS

# PROPERTY PHOTOS

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INVESTMENTS

753 Cerritos Ave - Long Beach, CA 90813





753 Cerritos Ave - Long Beach, CA 90813





753 Cerritos Ave - Long Beach, CA 90813

# FINANCIAL ANALYSIS



753 Cerritos Ave - Long Beach, CA 90813

FINANCIAL ANALYSIS

# RENT ROLL

| UNIT   | BEDROOMS | BATHROOMS | RENT     | MARKET RENT | LEASE END |
|--------|----------|-----------|----------|-------------|-----------|
| 1      | 1        | 1         | \$1,846  | \$1,950     | -         |
| 2      | 2        | 2         | \$2,550  | \$2,550     | -         |
| 3      | 2        | 2         | \$2,050  | \$2,550     | -         |
| 4      | 2        | 2         | \$2,113  | \$2,550     | -         |
| 5      | 2        | 2         | \$2,113  | \$2,550     | -         |
| 6      | 1        | 1         | \$1,745  | \$1,950     | -         |
| 7      | 2        | 2         | \$2,216  | \$2,550     | -         |
| 8      | 2        | 2         | \$2,550  | \$2,550     | Vacant    |
| 9      | 2        | 2         | \$2,216  | \$2,550     | -         |
| 10     | 2        | 2         | \$2,045  | \$2,550     | -         |
| TOTALS |          |           | \$21,444 | \$24,300    |           |

FINANCIAL ANALYSIS  
SET UP SHEET

| Property Address 753 Cerritos Ave |       |             | Annualized Operating Data                 |  | Current Rents |          | Market Rents |          |
|-----------------------------------|-------|-------------|-------------------------------------------|--|---------------|----------|--------------|----------|
| List Price:                       |       | \$3,000,000 | Scheduled Gross Income:                   |  | \$258,228     |          | \$315,600    |          |
| Down Payment:                     | 40.0% | \$1,200,000 | Vacancy Rate Reserve:                     |  | \$7,747       | 3% *1    | \$15,780     | 5% *1    |
| Number of units:                  |       | 10          | Gross Operating Income:                   |  | \$250,481     |          | \$299,820    |          |
| Cost per Unit:                    |       | \$300,000   | Expenses:                                 |  | \$76,524      | 30% *1   | \$80,158     | 25% *1   |
| Current GRM:                      |       | 11.62       | Net Operating Income:                     |  | \$173,957     |          | \$219,662    |          |
| Market GRM:                       |       | 9.51        | Loan Payments:                            |  | \$132,293     |          | \$132,293    |          |
| Current CAP:                      |       | 5.80%       | Pre Tax Cash Flows:                       |  | \$41,664      | 3.47% *2 | \$87,369     | 7.28% *2 |
| Market CAP:                       |       | 7.32%       | Principal Reduction:                      |  | \$21,755      |          | \$21,755     |          |
| Year Built / Age:                 |       | 1987        | Total Return Before Taxes:                |  | \$63,419      | 5.28% *2 | \$109,124    | 9.09% *2 |
| Approx. Lot Size:                 |       | 7,338       |                                           |  |               |          |              |          |
| Approx. Gross RSF:                |       | 6,938       | *1 As a percent of Scheduled Gross Income |  |               |          |              |          |
| Cost per Net RSF:                 |       | \$432.40    | *2 As a percent of Down Payment           |  |               |          |              |          |

| Proposed Financing            |             |        |      | Scheduled Income      |                 |       |                      |                      |                   |              |
|-------------------------------|-------------|--------|------|-----------------------|-----------------|-------|----------------------|----------------------|-------------------|--------------|
| First Loan Amount:            | \$1,800,000 | Amort: | 30   | # of Units            | Bdrms/<br>Baths | Notes | Current Income       |                      | Market Income     |              |
| Terms:                        | 6.20%       | Fixed: | 5    |                       |                 |       | Monthly Rent/Average | Total Monthly Income | Monthly Rent/Unit | Total Income |
| Payment:                      | \$11,024    | DCR:   | 1.31 |                       |                 |       |                      |                      |                   |              |
|                               |             |        |      | 1                     | 1+1             |       | \$1,846              | \$1,846              | \$1,950           | \$1,950      |
| Annualized Expenses           |             |        |      | 1                     | 2+2             |       | \$2,550              | \$2,550              | \$2,550           | \$2,550      |
| *Estimated                    |             |        |      | 1                     | 2+2             |       | \$2,050              | \$2,050              | \$2,550           | \$2,550      |
| New Taxes (New Estimated):    | \$37,500    |        |      | 1                     | 2+2             |       | \$2,113              | \$2,113              | \$2,550           | \$2,550      |
| Maintenance (\$600/unit):     | \$6,000     |        |      | 1                     | 2+2             |       | \$2,113              | \$2,113              | \$2,550           | \$2,550      |
| Insurance (\$1.25/SF):        | \$8,673     |        |      | 1                     | 1+1             |       | \$1,745              | \$1,745              | \$1,950           | \$1,950      |
| Utilities (\$1000/unit/year): | \$10,000    |        |      | 1                     | 2+2             |       | \$2,216              | \$2,216              | \$2,550           | \$2,550      |
| Landscaping (\$120/mo):       | \$1,440     |        |      | 1                     | 2+2             |       | \$2,550              | \$2,550              | \$2,550           | \$2,550      |
| Property Management (5%):     | \$12,911    |        |      | 1                     | 2+2             |       | \$2,216              | \$2,216              | \$2,550           | \$2,550      |
|                               |             |        |      | 1                     | 2+2             |       | \$2,045              | \$2,045              | \$2,550           | \$2,550      |
|                               |             |        |      | Total Scheduled Rent: |                 |       |                      | \$21,444             | \$24,300          |              |
|                               |             |        |      | Laundry               |                 |       |                      | \$0                  | \$0               |              |
|                               |             |        |      | Garages               |                 |       |                      | \$75                 | \$2,000           |              |
| Total Expenses:               |             |        |      |                       |                 |       |                      | \$21,519             | \$26,300          |              |
| Expenses as %/SGI             |             |        |      |                       |                 |       |                      | \$258,228            | \$315,600         |              |
| Per Net Sq. Ft:               |             |        |      |                       |                 |       |                      |                      |                   |              |
| Per Unit                      |             |        |      |                       |                 |       |                      |                      |                   |              |

# SALE COMPARABLES

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753 Cerritos Ave - Long Beach, CA 90813

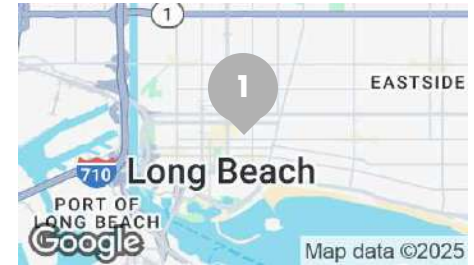
# SALE COMPARABLES

## SALE COMPS



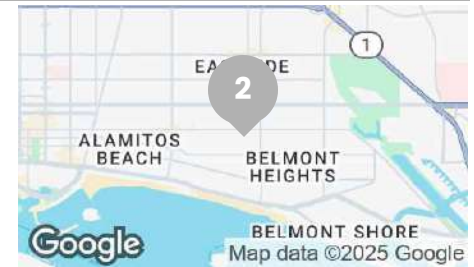
**433-439 LINDEN AVE**  
Long Beach, CA 90802

Price: \$2,000,000 Bldg Size: 6,134 SF  
No. Units: 6 Year Built: 1905



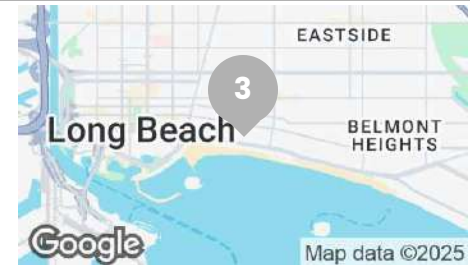
**372 FREEMAN AVE**  
Long Beach, CA 90814

Price: \$4,795,000 Bldg Size: 11,187 SF  
No. Units: 14 Year Built: 1969



**1534 1ST ST**  
Long Beach, CA 90802

Price: \$2,165,000 Bldg Size: 4,717 SF  
No. Units: 5 Year Built: 1920



**2930 E 5TH ST**  
Long Beach, CA 90814

Price: \$3,225,000 Bldg Size: 6,702 SF  
No. Units: 8 Year Built: 1963



# SALE COMPARABLES

## SALE COMPS



**5**  
**2103 E 6TH ST**  
Long Beach, CA 90814

|            |             |             |          |
|------------|-------------|-------------|----------|
| Price:     | \$1,700,000 | Bldg Size:  | 4,403 SF |
| No. Units: | 5           | Year Built: | 1980     |



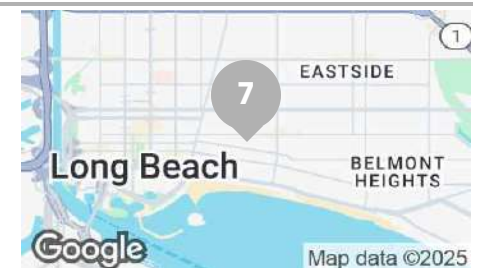
**6**  
**1740 N STANTON AVE**  
Long Beach, CA 90804

|            |             |             |          |
|------------|-------------|-------------|----------|
| Price:     | \$3,450,000 | Bldg Size:  | 9,211 SF |
| No. Units: | 10          | Year Built: | 1987     |



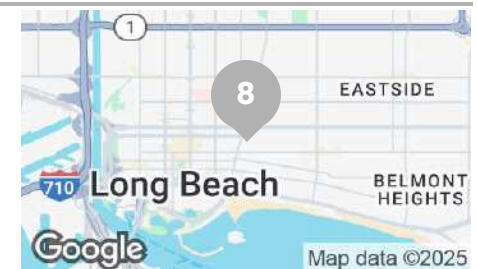
**7**  
**1512 E FLORIDA ST**  
Long Beach, CA 90802

|            |             |             |          |
|------------|-------------|-------------|----------|
| Price:     | \$2,380,000 | Bldg Size:  | 5,834 SF |
| No. Units: | 7           | Year Built: | 1964     |



**8**  
**1001 E 5TH ST**  
Long Beach, CA 90802

|            |             |             |          |
|------------|-------------|-------------|----------|
| Price:     | \$1,670,000 | Bldg Size:  | 3,544 SF |
| No. Units: | 5           | Year Built: | 1929     |



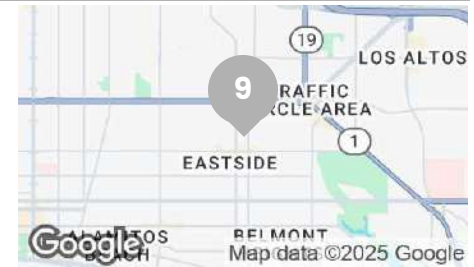
# SALE COMPARABLES

## SALE COMPS



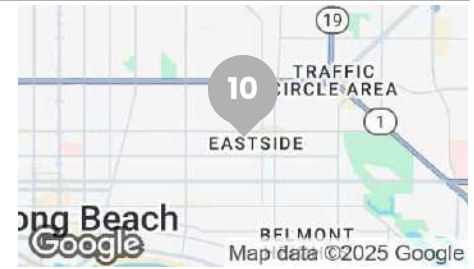
**1410 CORONADO AVE**  
Long Beach, CA 90804

Price: \$3,250,000 Bldg Size: 7,770 SF  
No. Units: 9 Year Built: 1987



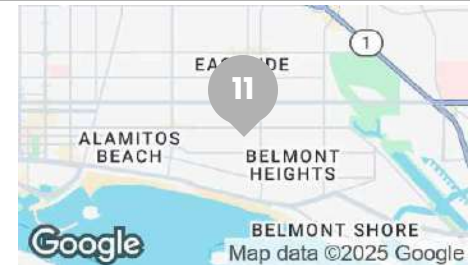
**1206 GLADYS AVE**  
Long Beach, CA 90804

Price: \$2,650,000 Bldg Size: 7,680 SF  
No. Units: 8 Year Built: 1986



**360 FREEMAN AVE**  
Long Beach, CA 90814

Price: \$5,000,000 Bldg Size: 11,187 SF  
No. Units: 14 Year Built: 1969



**3032 E 3RD ST**  
Long Beach, CA 90814

Price: \$2,775,000 Bldg Size: 4,842 SF  
No. Units: 6 Year Built: 1919



# SALE COMPARABLES COMPS ANALYSIS

| ADDRESS                 | PRICE              | UNITS     | YR.BUILT    | RSF          | GRM          | CAP          | \$/SQFT         | \$/UNIT          | COE       | UNIT MIX                   |
|-------------------------|--------------------|-----------|-------------|--------------|--------------|--------------|-----------------|------------------|-----------|----------------------------|
| 433-439 Linden Ave      | \$2,000,000        | 6         | 1905        | 6,134        | 11.89        | 5.05%        | \$326.05        | \$333,333        | 1/15/2025 | (4) 2+1, (1) 3+1, (1) 3+2  |
| 372 Freeman Ave         | \$4,795,000        | 14        | 1969        | 11,187       | 13.59        | 4.42%        | \$428.62        | \$342,500        | 10/4/2024 | (10) 1+1, (2) 2+2, (2) 3+2 |
| 1534 1st St             | \$2,165,000        | 5         | 1920        | 4,717        | 15.47        | 3.88%        | \$458.98        | \$433,000        | 9/20/2024 | (1) 3+2, (4) 1+1           |
| 2930 E 5th St           | \$3,225,000        | 8         | 1963        | 6,702        | 12.83        | 4.67%        | \$481.20        | \$403,125        | 8/29/2024 | (7) 2+1, (1) 3+2           |
| 2103 E 6th St           | \$1,700,000        | 5         | 1980        | 4,403        | 11.42        | 5.25%        | \$386.10        | \$340,000        | 3/19/2024 | (1) 3+2, (2) 2+1, (1) 1+1  |
| 1740 N Stanton Ave      | \$3,450,000        | 10        | 1987        | 9,211        | 13.26        | 4.53%        | \$374.55        | \$345,000        | 3/13/2024 | (10) 2+2                   |
| 1512 E Florida St       | \$2,380,000        | 7         | 1964        | 5,834        | 13.37        | 4.49%        | \$407.95        | \$340,000        | 11/1/2023 | (7) 3+1                    |
| 1001 E 5th St           | \$1,670,000        | 5         | 1929        | 3,544        | N/A          | N/A          | \$471.22        | \$334,000        | 7/6/2023  | (1) 2+2, (1) 2+1, (3) 1+1  |
| 1410 Coronado Ave       | \$3,250,000        | 9         | 1987        | 7,770        | 13.40        | 4.48%        | \$418.28        | \$361,111        | 6/27/2023 | (8) 2+2, (1) 1+1           |
| 1206 Gladys Ave         | \$2,650,000        | 8         | 1986        | 7,680        | 13.43        | 4.47%        | \$345.05        | \$331,250        | 6/2/2023  | (8) 2+2                    |
| 360 Freeman Ave         | \$5,000,000        | 14        | 1969        | 11,187       | 18.71        | 3.21%        | \$446.95        | \$357,143        | 4/12/2023 | (2) 3+2, (2) 2+2, (10) 1+1 |
| 3032-3038 E 3rd St      | \$2,775,000        | 7         | 1919        | 4,842        | 17.61        | 3.41%        | \$573.11        | \$396,429        | 2/17/2023 | (4) 1+1, (2) 0+1           |
| <b>AVERAGES</b>         |                    |           |             |              | <b>14.09</b> | <b>4.35%</b> | <b>\$426.51</b> | <b>\$359,741</b> |           |                            |
| <b>753 Cerritos Ave</b> | <b>\$3,000,000</b> | <b>10</b> | <b>1987</b> | <b>6,938</b> | <b>11.62</b> | <b>5.86%</b> | <b>\$432.40</b> | <b>\$300,000</b> |           | <b>(8) 2+2, (2) 1+1</b>    |

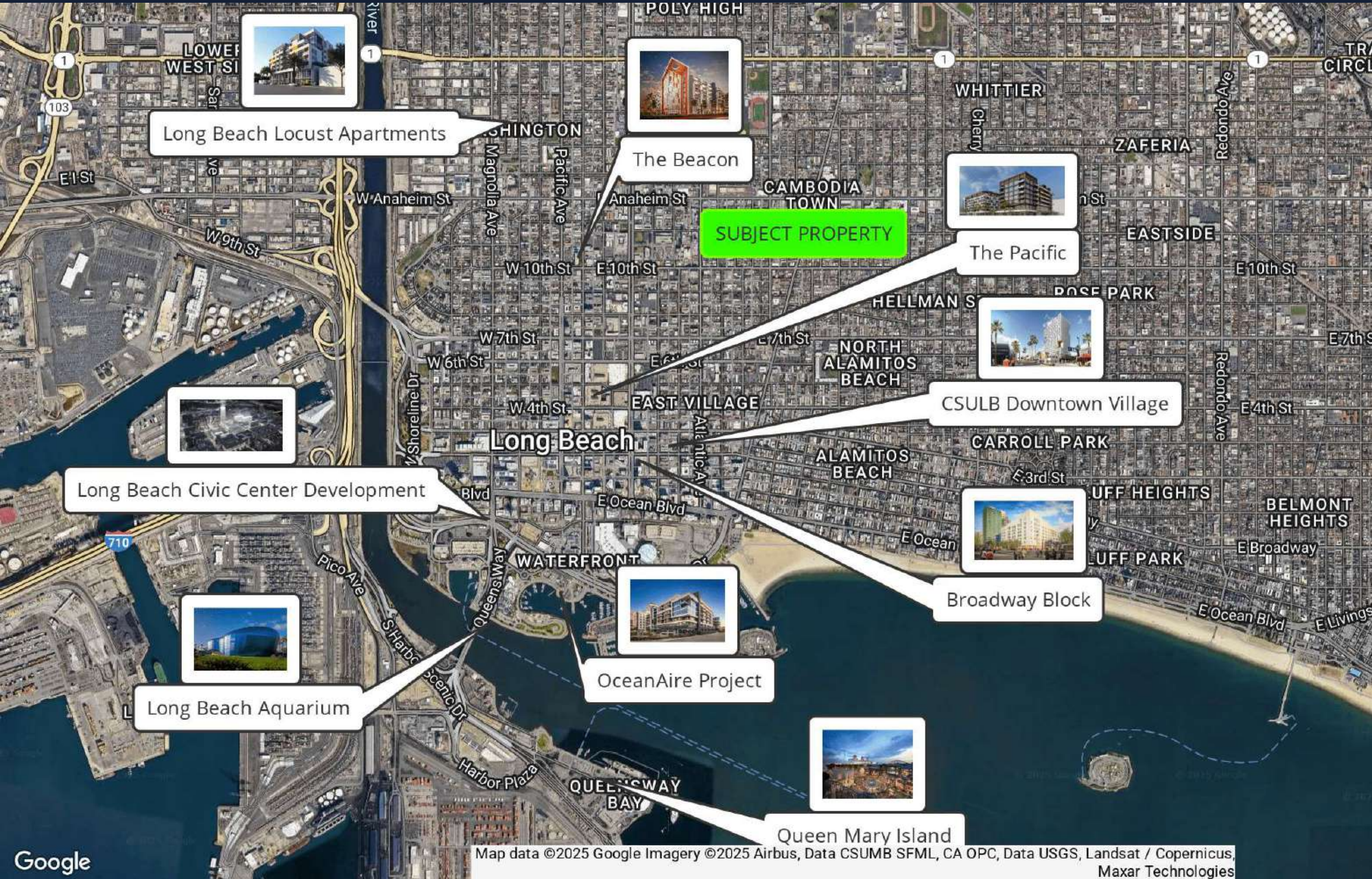
# LOCATION INFORMATION

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753 Cerritos Ave - Long Beach, CA 90813

LOCATION INFORMATION

# LOCATION MAP



753 Cerritos Ave - Long Beach, CA 90813

## LONG BEACH

Long Beach has emerged as a popular coastal community in Southern California. Located south of the city of Los Angeles, it has a population of about 471,000. Located near the 405 and 710 freeways, and with access to the Metro Blue Line train, Long Beach provides easy commutes to major employment hubs in Los Angeles and Orange County. Long Beach is also home to major businesses such as Verizon, Molina Healthcare and the Port of Los Angeles.



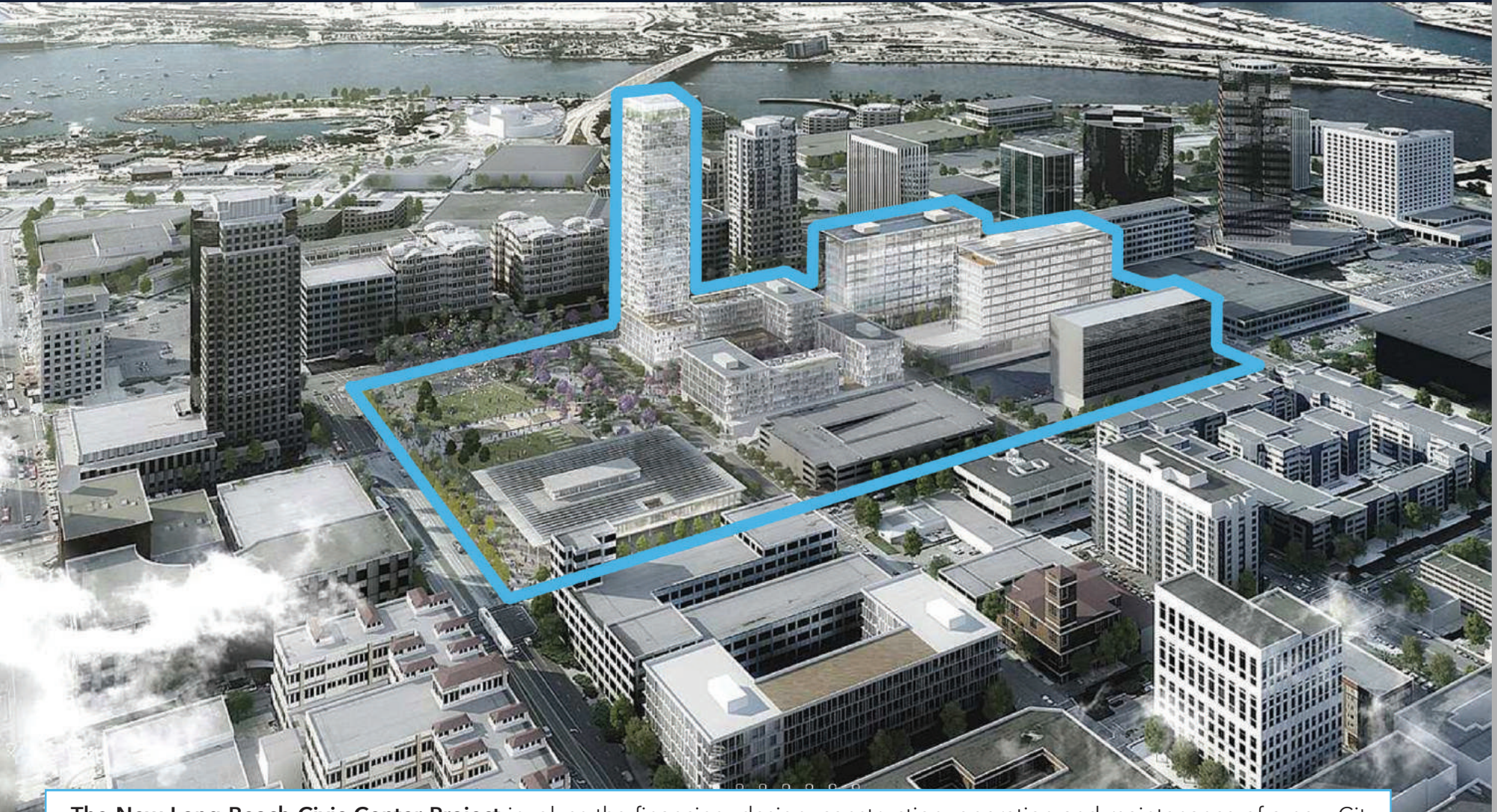
Dozens of projects are transforming the city's landscape, with more than \$2.5M billion in capital pouring into Long Beach. These include the Douglas Park Redevelopment, a 261 acre mixed-use project on the site of the former Boeing campus. It will bring over 5000 jobs to Long Beach and will be home to nearly 30 businesses such as Mercedes-Bez US West headquarters and Virgin Galactic.

Downtown Long Beach is a burgeoning urban environment, featuring a waterfront harbor, a historic architectural district and a cultural arts scene. The Pine Avenue district provides many restaurants, shopping and nigh life options. Downtown Long Beach boasts many tourist attractions such as the Aquarium of the Pacific, the Toyota Grand Prix, and the Long Beach Convention Center. The Queen Mary is a major waterfront attraction, and the \$250 million Queen Mary Island retail and entertainment complex is planned for the surrounding area. The Long Beach Civic Center is undergoing a complete overhaul including development of a new Civic Center with a new City Hall, library headquarters for the port of Long Beach and multi-family housing.

# LOCATION INFORMATION CIVIC CENTER

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**The New Long Beach Civic Center Project** involves the financing, design, construction, operation and maintenance of a new City Hall and Main Library and revitalization of Lincoln Park into a destination park. The Project will provide opportunities for private development and will further include a permanent headquarters building for the Port of Long Beach. The \$520 million civic center will replace the old city hall and include efficient new offices for the Port of Long Beach, a new city library, retail marketplace and public park.

# LOCATION INFORMATION

# THE AQUARIUM

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753 Cerritos Ave - Long Beach, CA 90813



**The Aquarium of the Pacific** in Long Beach announced a big, undulating expansion, revealing plans for a new wing they're calling Pacific Visions. The 29,000-square-foot addition will include a number of flashy components, including: A two-story, 300-seat immersive theater with a 32-foot-tall, curving screen and "floor projection disc," a new Changing Exhibit Gallery with live animals, multimedia displays, and "dynamic projected wall murals," an art gallery for cultural events and exhibitions, along with an orientation gallery with a 26-foot-wide "media wall."

## LOCATION INFORMATION

# QUEEN MARY ISLAND

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Renderings of the proposed \$250 million redevelopment give us a glimpse of what to expect for the 65 acres of waterfront that will be transformed into a destination called **Queen Mary Island**. Queen Mary Island aims to have something for everyone. It will include restaurants, live music, 700,000 square feet of retail space, and a new 200-room hotel. A 150,000-square-foot structure will house an attraction called Urban Adventure, featuring 20 activities for the thrill-seeker, such as surfing, zip lining, a trampoline park, and an indoor ice-climbing wall.

EXCLUSIVELY MARKETING BY

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