



STEPHANIE YOUNG GROUP

Thank you for your interest in making an offer on our listing. We value transparency and efficiency and have prepared this Information Sheet to guide you and your clients through our process of reviewing and submitting offers.

SUBMISSION AND COUNTER OFFER PROCESS:

- Email offer in ONE PDF document to Offers@StephanieYoungGroup.com
- Seller's selection of services:
 - Glenoaks Escrow (Christopher Arce-Dale)
 - First American Title (Andrea Baleta/Ashley Aegerter)
 - MyNHD (Roberta Curlender)
- If the buyer decides to remove a contingency, you MUST include a Contingency Removal (CR) form to reflect this.
- Proof of funds and Pre-Approval Letter (if financing) must be dated within 60 days of the offer.
- All offers must be submitted by Monday at 5 PM unless otherwise specified in the MLS. Offers received after 5 PM will be considered until a winning offer is selected..
- Offers will be presented to the seller on Tuesday.
- Seller Counter Offers (SCO/SMCOs) will be sent out no later than Tuesday and are due back by Wednesday at 5 PM.
- You will receive notification of the terms of the SMCO via email. If you do not receive a SCO/SMCO, you can advise your client to resubmit their offer if they wish. Sometimes, a seller may simply select a winning offer.
- The winning offer is notified, and Escrow is opened on Thursday.

Mahalo for your interest and Good Luck!



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