## **Affiliated Business Arrangement Disclosure Statement**

To:	Sellers/Buyers	Date:	11/23/2022
From:	BHHS CA Properties	Property:	24320 Calle Estancia, Murrieta, CA 92562

This is to give you notice that AC Palm Desert Corporation and AC 2015 Corporation both doing business as Berkshire Hathaway HomeServices California Properties"), HomeServices Relocation, LLC, Prosperity Home Mortgage, LLC, Orange Coast Title Company of Southern California doing business as Orange Coast Title Company ("OCTSC"), Pickford Escrow Company, Inc., The Escrow Firm, Inc., California Title Company, HomeServices Insurance, Inc. doing business as HomeServices Insurance Agency ("HomeServices Insurance Agency"), Guarantee Appraisal Corporation doing business as both HomeServices Disclosure Reports and HomeServices NHD, Title Resources Guaranty Company ("TRG"), and Vanderbilt Mortgage and Finance Inc. doing business as Silverton Mortgage ("Silverton Mortgage"), are part of a family of companies (together, the "Affiliated Companies") owned by Berkshire Hathaway, Inc. ("Berkshire Hathaway"), and each may refer to you the services of another. Berkshire Hathaway HomeServices California Properties, HomeServices Relocation, LLC, Prosperity Home Mortgage, LLC, Pickford Escrow Company, Inc., The Escrow Firm, Inc., HomeServices Insurance Agency, and Guarantee Appraisal Corporation are each wholly owned either directly or indirectly by HomeServices of America, Inc. ("HSoA"), a Berkshire Hathaway affiliate. HSoA indirectly owns 2.7% of OCTSC. California Title Company is owned 63.7% by Pickford Holdings LLC, a wholly-owned indirect subsidiary of HSoA, indirectly owns 9.5% of TRG. Silverton Mortgage is a wholly-owned indirect subsidiary of Clayton Homes, a Berkshire Hathaway affiliate. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees or agents with a financial or other benefit.

In addition, while Berkshire Hathaway HomeServices California Properties is not affiliated with American Home Shield Corporation, it does advertise them for a fixed service fee.

Set forth below is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

Service Provider	Service Provided	Charge or Range of Charges	
Berkshire Hathaway HomeServices	Brokerage Services	7-10% of the sales price, dependent on transaction type, unless	
California Properties		otherwise negotiated	
HomeServices Relocation, LLC	Relocation Services	Fees paid by real estate broker	
Prosperity Home Mortgage, LLC	Loan Origination Fee	\$0 - \$1,465 (2% of loan amount on some bond products)	
	Appraisal	\$425 - \$2,100	
	Third Party Fees	\$110 - \$280 (credit report, tax service fee, flood cert fee)	
Pickford Escrow Company, Inc. The Escrow Firm, Inc.	Sale Escrow Fees	\$150 - \$600 base fee per side (i.e., Buyer/Seller) plus \$1.50-\$3.00 per \$1,000 of sales price per side with a \$750 - \$1,500 minimum (inclusive of base) per side. Base fee and minimum vary by region.	
	Loan/Refinance Escrow Fees	\$450 flat rate or variable rate of \$1.00 per \$1,000 of the loan amount	
	Document Prep/Processing Fees	\$200 -\$1,200	
	Loan Tie-In Fee	\$150 - 1% of the loan amount	
	Courier/Overnight/Wire/	\$90 - \$450	
	Archive Fees		
California Title Company	Lender's Policy	38% of the Owner's policy amount plus \$100 for concurrent loan coverage up to \$400K. Coverage on loans \$400,001 - \$1.6M is provided at 55% of the Owner's Basic Rate; and coverage on loans \$1.6M and above is provided at 50% of Owner's Basic Rate.	
	Owner's Policy	\$420 base fee for coverage up to \$70K plus \$11-16 dollars per	
		\$5K in coverage thereafter up to \$1M and \$5 per \$5K in coverage	
		between \$1M and \$2M.	
	Endorsement Fees	\$0-\$1,000 depending upon type and number	
	Sub-Escrow Fee for <u>Resale</u>	\$125	
	transactions		
	Sub-Escrow Fee for <u>Refinance</u>	\$75	
	transactions, if applicable		
	Courier/Overnight/Wire Fees	\$15 each	

## THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.

Orange Coast Title Company	Lender's Policy (may be provided by TRG)	38% of the Owner's policy amount plus \$100 for concurrent loan coverage up to \$400K. Coverage on loans \$400,001 - \$1.6M is provided at 55% of the Owner's Basic Rate; and coverage on loan \$1.6M and above is provided at 50% of Owner's Basic Rate.	
	Owner's Policy (may be provided by TRG)	\$420 base fee for coverage up to \$70K plus \$11-16 dollars per \$5K in coverage thereafter up to \$1M and \$5 per \$5K in coverage between \$1M and \$2M.	
	Endorsement Fees	\$0-\$1,000 depending upon type and number	
	Closing Fee	\$500 - \$3,500 depending on amount of coverage	
	Sale Escrow Fees	\$570 flat fee for up to \$100k escrowed, \$700 flat fee for up to \$200k escrowed; \$850 base fee plus \$20 per \$10,000 escrowed over \$200k. Additional charges apply to short sales.	
	Loan Tie-In	\$150 for second loan only	
	Document Preparation	\$50 - \$100 for each additional document prepared	
	State Tax Filing	\$45 per person, if applicable	
	Courier/Overnight/Wire Fees	\$15 each	
	Email Loan Documents	\$75 per loan, if applicable	
	Check Fee for Unsecured Payoffs	\$10 per check after first five checks, if applicable	
HomeServices Insurance Agency*	Homeowner's Insurance	\$300 - \$4,000 annual premium, depending on product and associated risk assessments (e.g., age of home, credit score, past claims of the insured, etc.)	
HomeServices NHD / HomeServices Disclosure Reports	Natural Hazard Disclosures	\$69 - \$95 per property	
Silverton Mortgage	Loan Origination Fee	0-2.75% of the loan amount (includes third party fees)	
	Appraisal	\$475 - \$900	
American Home Shield	Home Warranty	\$250 - \$3,118, depending on property and coverage options	

ACKNOWLEDGEMENT: I/we have read this disclosure form and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

Buyer Signature Printed Name:	(Date)	Buyer Signature Printed Name:	(Date) (Date)
Seller Signature Printed Name: Curtis J. Nelson	(Date)	Seller Signature Printed Name: Larry L. Nelson	

\* In rare cases, your insurance policy may instead be issued by Long & Foster Insurance Agency, Inc., an affiliate of HSI, or under another of its trade names. HSI's trade names include: Edina Realty Insurance Agency, Home Team Insurance, HomeServices Insurance Agency, InsuranceSouth, Long Insurance Group, ReeceNichols Insurance and Trident Insurance Agency.