OFFERING MEMORANDUM **Extraordinary** Office & Commercial income opportunity Building in Atascadero 4450 EL CAMINO REAL, ATASCADERO, CA 93422

#### EXECUTIVE SUMMARY

# INCOME or OWNER-USER OPPORTUNITY

Introducing The Cornerstone Center, a high-visibility, centrally located commercial office building on a prominent corner lot in the heart of Atascadero. With immediate access to HWY 101 and direct proximity to major food and fuel destinations such as In-N-Out, Chevron, Sonic, ARCO, and Circle K, this property benefits from strong traffic exposure and steady surrounding activity.

This two-story 4,500 sq ft office building sits on a 16,117 sq ft lot (0.37 acres) and features two parking lots, high ceilings, and windows in every office. Inside, the flexible layout includes 6 smaller private offices and 5 larger offices, creating a versatile setup ideal for a variety of professional uses. A fenced outdoor area adds even more functionality—perfect for storage, workflows, or specialized operations.

With its strategic corner location, adaptable floor plan, and excellent visibility, this property offers exceptional potential for businesses or investors seeking both utility and long-term value. A rare opportunity to secure a well-located, multipurpose commercial space in one of Atascadero's most active corridors.

ADDRESS	4450 El Camino Real, Atascadero, CA 93422	
SALE PRICE	\$899,000	
RBA	4,551 sqft	
LOT SIZE	16,117 sqft	
ZONING	СР	

\$197.54 \$56 PRICE / SF (RBA) PRICE / SF (LAND)



#### PROPERTY HIGHLIGHTS



#### THE **PROPERTY**

- Prime commercial building with strong tenant flexibility.
- Versatile layout suitable for office, retail, medical, or mixed-use purposes.
- Well-positioned corner site with high visibility and excellent access to Highway 101.
- Zoned for commercial use with opportunities for expansion or adaptive reuse.
- Flexible floor plan featuring 11 offices across 2 stories.



#### THE LOCATION

- Affordable Atascadero submarket with convenient access to Paso Robles, wine country, and major employment hubs.
- Steady population growth in the North San Luis Obispo submarket supports sustained demand for commercial and mixed-use space.
- Limited supply of high-visibility commercial properties in the area, creating a rare opportunity for investors or owner-users.
- Adjacent to major chains driving daily traffic and exposure.



#### THE **OPPORTUNITY**

- Potential for value-add through tenant optimization, redevelopment, or repositioning.
- Capitalize on long-term market growth in North County and the scarcity of well-located commercial assets.
- Strategically located to capture high traffic, maximize exposure, and drive future income or appreciation.

#### EXECUTIVE SUMMARY

### **INVESTMENT HIGHLIGHTS**

High-Visibility Commercial Property with Flexible Use Potential

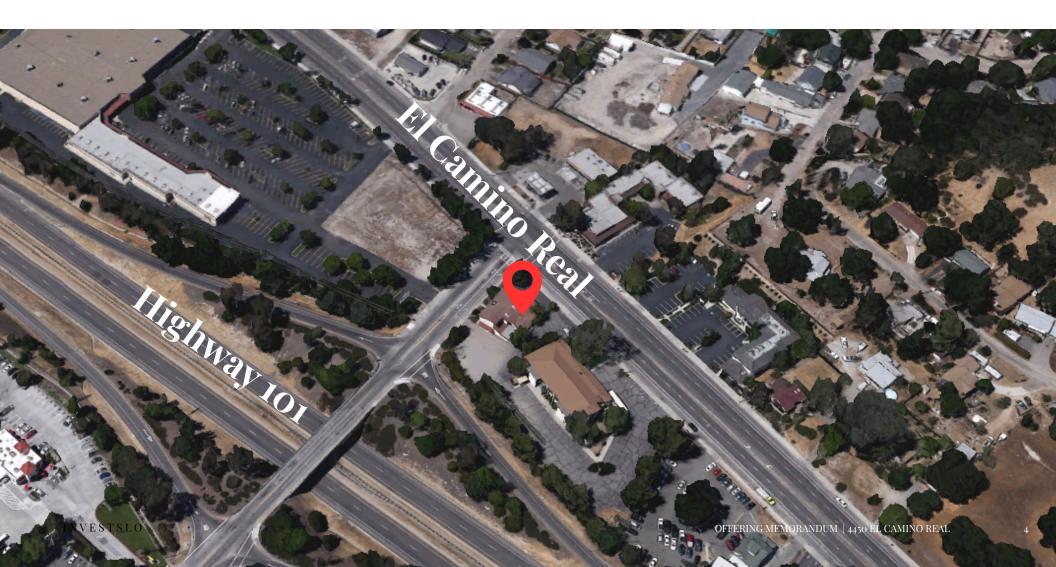
Corner-Site Location with Easy Access to Highway 101

Central Atascadero Location Near Regional Destinations

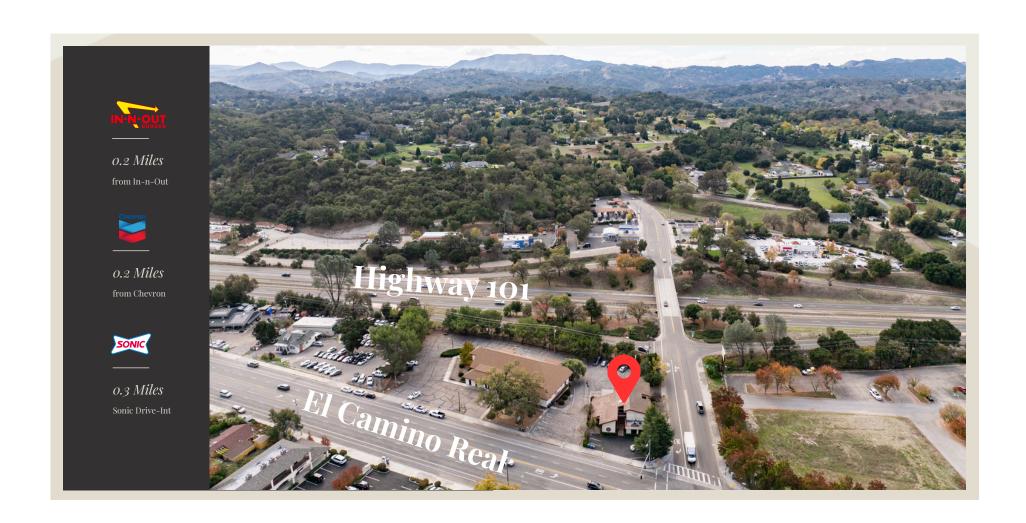
Growing Submarket with Steady Population Increases

Limited Supply of Prime Commercial Assets

Ample Parking and Expansion Opportunities



## PROPERTY LOCATION



# FOR SALE: \$899,000

BLDG SQFT **4,551 Sq Ft** 

LOT SIZE **16,117 Sq Ft** 

PARKING 12



# PARCEL MAP



# DRIVE TIME MAP

15 MIN DRIVE

30 MIN DRIVE

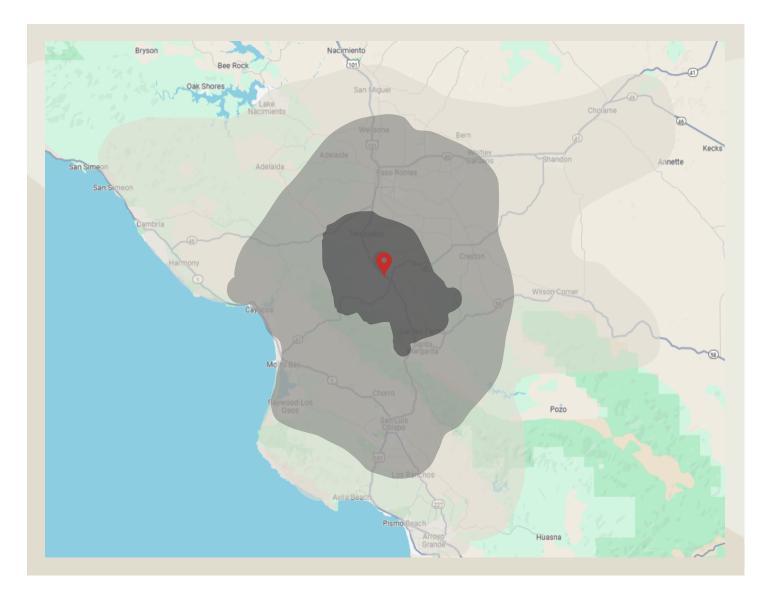
60 MIN DRIVE

ACCESS TO POPULATION

15 Min 161,737

30 Min 506,677

60 Min 883,855



#### RENT ROLL SUMMARY

Unit #	Sq Ft	Current Rent/Sq Ft	
445	4,551.00	\$1.55	\$7,055.08
Totals			\$7,055.08

- Family Care Network has been leasing the property for 10 years. Their current rent is \$7,055.08/month or \$84,660.96/year.
- As of **January 01, 2026**, the property is currently being advertised for lease, as Family Care Network has found another location to rent.
- Historically, the owner has paid property taxes and insurance, and the tenant has paid for all maintenance and utilities.

#### RENT COMPARABLES

## **Lease Comps Summary**

#### Lease Comps Report

				Lea	se		Rents	
Pro	perty Name - Address	Rating	SF Leased	Floor	Sign Date	Туре	Rent	Rent Type
•	5905 Capistrano Ave	****	1,535	2nd	10/14/2025	New Lease	\$1.45/fs	Starting
•	5905 Capistrano Ave	****	1,500	2nd	5/4/2025	New Lease	\$1.52/fs	Starting
2	5855 Capistrano Ave	****	1,500	1st	1/2/2025	New Lease	\$1.50/mg	Starting
•	5905 Capistrano Ave	****	3,200	2nd	10/21/2024	New Lease	\$1.50/fs	Asking
3	7070 Morro Rd	****	2,515	1st	11/16/2023	New Lease	\$1.35/mg	Asking
4	8935 Morro Rd	****	1,840	1st	6/2/2023	New Lease	\$1.25	Asking
•	5905 Capistrano Ave	****	1,500	1st	5/4/2023	New Lease	\$1.50/fs	Asking

#### RENT COMPARABLES



#### 5905 Capistrano Ave

Atascadero, CA 93422 - North 101 Corridor Submarket





LEASE		
SF Leased:	1,535 SF	
Sign Date:	Oct 2025	
Space Use:	Office	
Lease Type:	Direct	
Floor:	2nd Floor	
Suite:	E-H	

RENTS		
Asking Rent:	\$1.45/FS	
Starting Rent:	\$1.45/FS	
CONCESSIONS A	AND BUILDOUT	
Asking Discount:	0.00%	



#### 5855 Capistrano Ave

Atascadero, CA 93422 - North 101 Corridor Submarket

IFASE





LEASE		
SF Leased:	1,500 SF	
Sign Date:	Jan 2025	
Space Use:	Office	
Lease Type:	Direct	
Floor:	1st Floor	
Suite:	A&D	

KENIS		
Asking Rent:	\$1.50/MG	
Starting Rent:	\$1.50/MG	

CONCESSIONS AND BUILDOUT		
Asking Discount:	0.00%	

#### UNDERWRITING PROFORMA

## BASED ON \$899,000 SALE PRICE ASSUMPTION

Item	\$/Mo.
Gross Rents	\$7,055.08
Property Management: 4.5%	\$317.48
Property Taxes: 1.125%	\$750.00
Insurance: Est	\$350.00
Owner-Paid Utilities (Landscaping)	\$145.00
Vacancy Reserve: 7% Est	\$493.86
Maintenance Reserve: 5% Est	\$352.75
Total Operating Expenses	\$2,409.09
Monthly NOI	\$4,645.99
Annualized NOI	\$55,751.90
Capitalization Rate	6.97%

Property Tax/Yr	\$9,000.00
Insurance/Mo: EST	\$350.00
Gas & Electric/Mo	\$ -
Water/Mo	\$ -
Sewer/Mo	\$ -
Garbage/Mo	\$ -
Land Scaping	\$145.00
Management (%)	4.50%
Vacancy (%)	7.00%
Maintenance (%)	5.00%

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#### INTERIOR PHOTOS

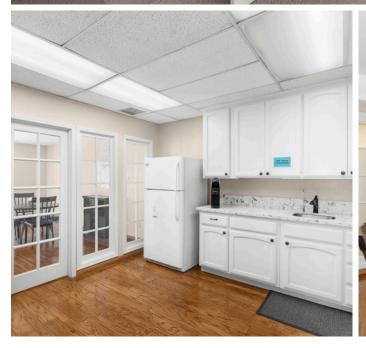














### EXTERIOR PHOTOS









### Exclusively Listed by

### **ABEL CONTRERAS**

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