

1505 FELSPAR ST

SAN DIEGO, CA 92109

COLIN DARVILLE





CONFIDENTIALITY & DISCLAIMER

All materials and information received or derived from South Coast Commercial its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither South Coast Commercial its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. South Coast Commercial will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. South Coast Commercial makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. South Coast Commercial does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by South Coast Commercial in compliance with all applicable fair housing and equal opportunity laws.

TABLE OF CONTENTS

PROPERTY INFORMATION	3
LOCATION INFORMATION	(
FINANCIAL ANALYSIS	10
LEASE COMPARABLES	14
ADDITIONAL PHOTOS	19
DEMOGRAPHICS	27
ADVISOR BIOS	29





EXECUTIVE SUMMARY





OFFERING SUMMARY

Sale Price:	\$2,700,000
Building Size:	2,659 SF
Lot Size:	6,252 SF
Number of Units:	4
Price / SF:	\$1,015.42
Cap Rate:	3.18%
NOI:	\$85,925
Year Built:	1976
Zoning:	RM-2-5
City:	San Diego
APN:	423-094-01-00

PROPERTY OVERVIEW

Prime Pacific Beach 4-Unit Corner Lot Investment with 8 Garages – 1505 Felspar St, San Diego, CA 92109

A rare investment opportunity in a quieter part of Pacific Beach! Situated on a desirable corner lot, this 4-unit property includes a detached 2BR/1BA home and a triplex with a 2BR/1BA unit and two 1BR/1BA units.

With eight garages that can be converted into ADUs, there is immense potential for additional rental income. The property is currently grossing \$108,240 annually, with significant upside to \$165,000—without the addition of ADUs. For investors seeking long-term value, approved plans are available for a 15-unit development, offering a fantastic opportunity for future expansion.

Located in a quieter, more residential part of Pacific Beach, this property still provides easy access to top restaurants, shopping, and the stunning Pacific coastline while offering tenants a more peaceful neighborhood atmosphere. Whether you're looking to maximize rental income, develop, or create a multi-unit living space, this corner lot property is a rare and valuable find!





LOCATION DESCRIPTION

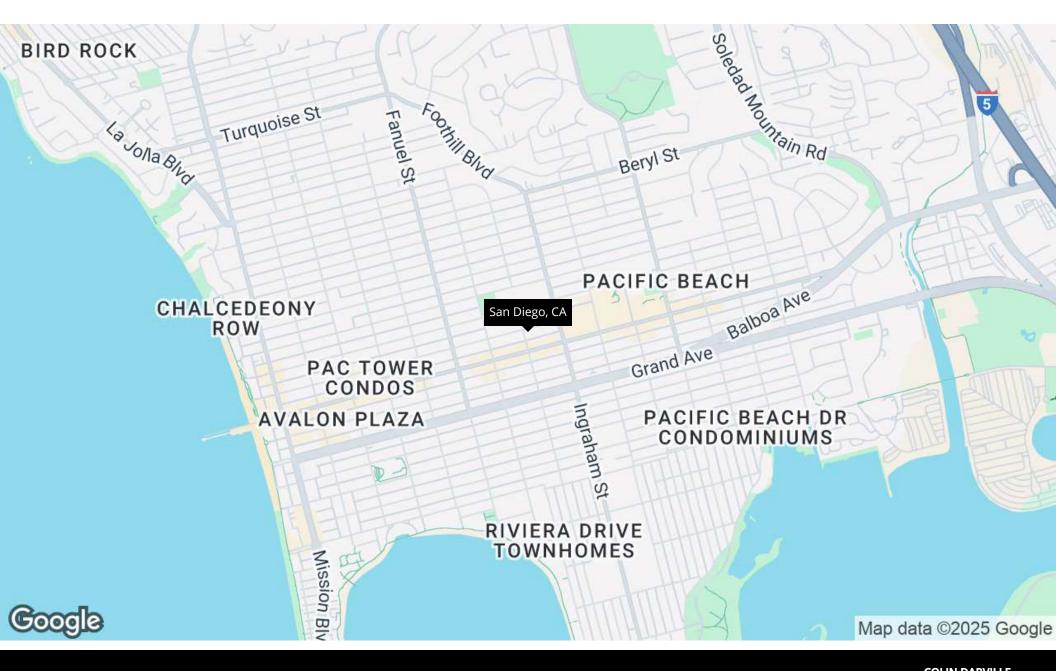
Discover the endless possibilities surrounding this prime San Diego location. Situated in the vibrant 92109 zip code, the area is surrounded by a thriving business community and a host of amenities. Just moments away from beautiful beaches, popular eateries, and retail hubs, the location offers an unparalleled work-life balance for any prospective Office/Office Building investor. With easy access to major highways and public transportation, the property enjoys a strategically advantageous position within this coveted market. Embrace the dynamic energy of San Diego and capitalize on the potential for growth and success in this sought-after locale.

LOCATION INFORMATION

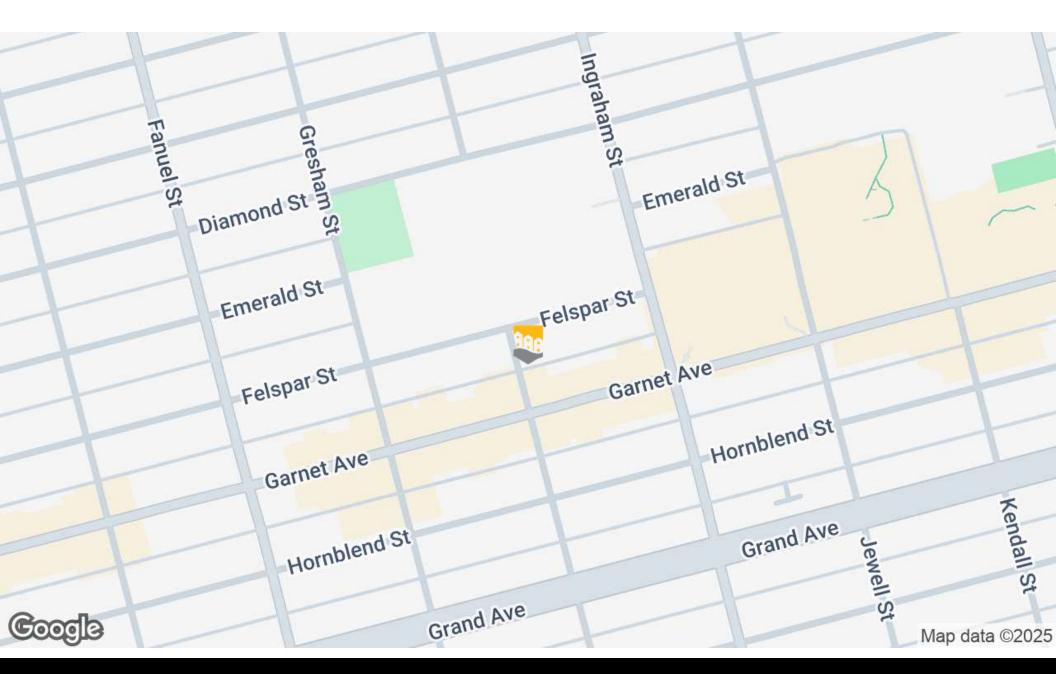
Market	San Diego
Submarket	Pacific Beach



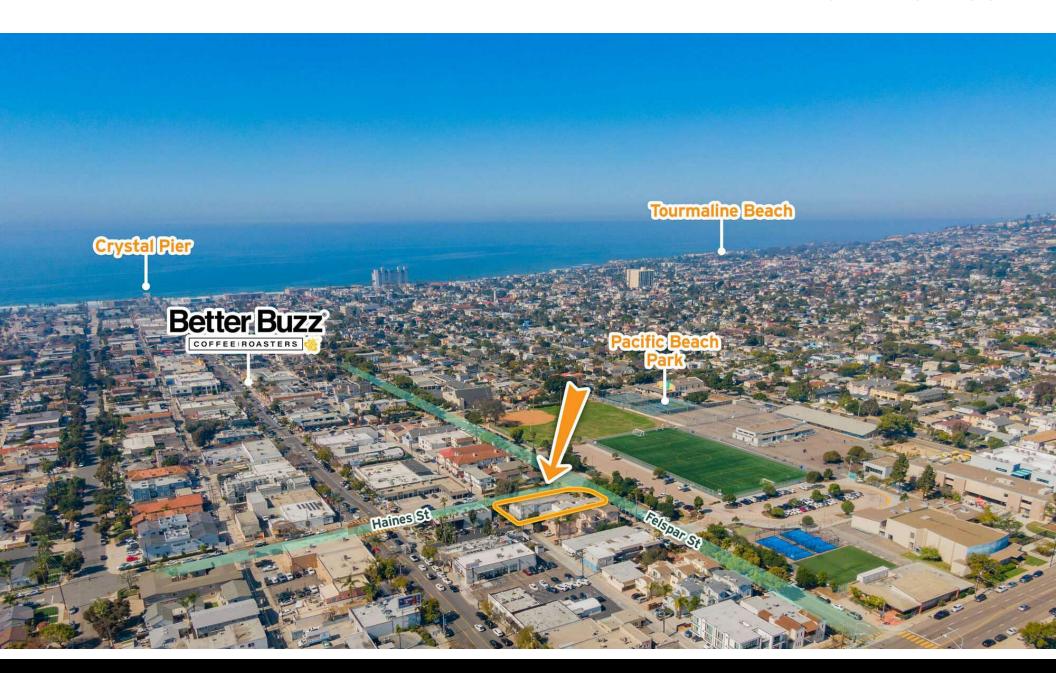
















FINANCIAL SUMMARY

INVESTMENT OVERVIEW	CURRENT	PROPOSED
Price	\$2,700,000	\$2,700,000
Price per SF	\$1,015	\$1,015
Price per Unit	\$675,000	\$675,000
GRM	18.76	16.3
CAP Rate	3.18%	3.97%
Cash-on-Cash Return (yr 1)	0.59%	1.84%
Total Return (yr 1)	\$21,254	\$42,481
Debt Coverage Ratio	1.13	1.41
OPERATING DATA	CURRENT	PROPOSED
Gross Scheduled Income	\$143,940	\$165,600
Total Scheduled Income	\$143,940	\$165,600
Vacancy Cost	\$2,879	\$3,312
Gross Income	\$141,061	\$162,288
Operating Expenses	\$55,136	\$55,136
Net Operating Income	\$85,925	\$107,152
Pre-Tax Cash Flow	\$10,077	\$31,304
FINANCING DATA	CURRENT	PROPOSED
Down Payment	\$1,700,000	\$1,700,000
Loan Amount	\$1,000,000	\$1,000,000
Debt Service	\$75,848	\$75,848
Debt Service Monthly	\$6,320	\$6,320
Principal Reduction (yr 1)	\$11,177	\$11,177



INCOME & EXPENSES

INCOME SUMMARY	CURRENT	PROPOSED
Vacancy Cost	(\$2,879)	(\$3,312)
GROSS INCOME	\$141,061	\$162,288
EXPENSES SUMMARY	CURRENT	PROPOSED
Gas & Electric	\$500	\$500
Water & Sewer	\$2,640	\$2,640
Landscaping	\$1,200	\$1,200
Pest Control	\$450	\$450
Maintenance	\$4,000	\$4,000
Management (Off Site)	\$8,636	\$8,636
Insurance	\$4,500	\$4,500
Taxes	\$33,210	\$33,210
OPERATING EXPENSES	\$55,136	\$55,136
NET OPERATING INCOME	\$85,925	\$107,152



UNIT MIX SUMMARY

UNIT TYPE	BEDS	BATHS	COUNT	% OF TOTAL	RENT	MARKET RENT
2Bd 1Ba	2	1	1	8.30%	\$2,975	\$3,000
1Bd 1Ba	1	1	2	16.70%	\$2,375	\$2,600
2/1 House	2	1	1	8.30%	\$3,525	\$4,000
Garages	-	-	8	66.70%	-	\$200
TOTALS/AVERAGES			12	100%	\$2,813	\$1,150







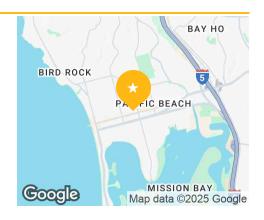
1505 FELSPAR ST

San Diego, CA 92109

Lease Term Negotiable No. Units:

Rent: \$2,375 - \$3,525

Size: 1Bd 1Ba - 2Bd 1Ba





4428 GRESHAM ST

San Diego, CA 92109

Rent: \$3,500 SQFT: 1064

Size: 2Bd 1Ba Price/Sqft: \$3.29





1743 HORNBLEND ST

San Diego, CA 92109

Rent: \$3,500 SQFT: 955

Size: 2Bd 1Ba Price/Sqft: \$3.66





4445 FANUEL ST

San Diego, CA 92109

Rent: \$3,100 SQFT: 770

Size: 2Bd 1Ba Price/Sqft: \$4.03





1656 MISSOURI ST

San Diego, CA 92109

Rent: \$5,500 SQFT: 760

Size: 2Bd 1Ba Price/Sqft: \$7.24



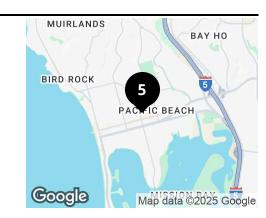


1645 EMERALD ST

San Diego, CA 92109

Rent: \$2,300 SQFT: 650

Size: 1Bd 1Ba Price/Sqft: \$3.54





LEASE COMPS

1505 FELSPAR ST MULTIFAMILY PROPERTY FOR SALE



1332 HORNBLEND ST

San Diego, CA 92109

Rent: \$2,250 SQFT: 400

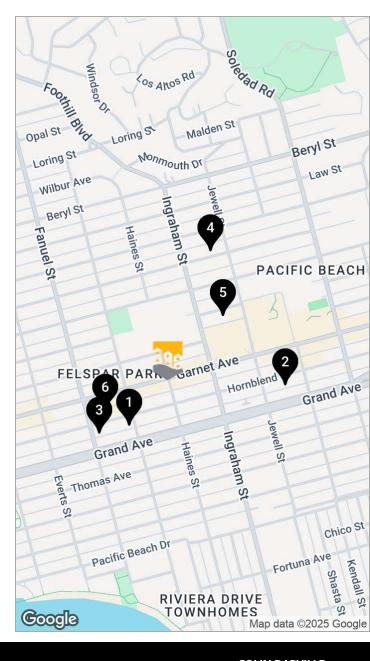
Size: 1Bd 1Ba Price/Sqft: \$5.63



LEASE COMPS MAP & SUMMARY

1505 FELSPAR ST MULTIFAMILY PROPERTY FOR SALE

	NAME/ADDRESS	RENT	SIZE	SQFT	\$/SQFT
*	1505 Felspar St San Diego, CA	\$2,375 - \$3,525	1Bd 1Ba - 2Bd 1Ba		
1	4428 Gresham St San Diego, CA	\$3,500	2Bd 1Ba	1,064	\$3.29
2	1743 Hornblend St San Diego, CA	\$3,500	2Bd 1Ba	955	\$3.66
3	4445 Fanuel St San Diego, CA	\$3,100	2Bd 1Ba	770	\$4.03
4	1656 Missouri St San Diego, CA	\$5,500	2Bd 1Ba	760	\$7.24
5	1645 Emerald St San Diego, CA	\$2,300	1Bd 1Ba	650	\$3.54
6	1332 Hornblend St San Diego, CA	\$2,250	1Bd 1Ba	400	\$5.63

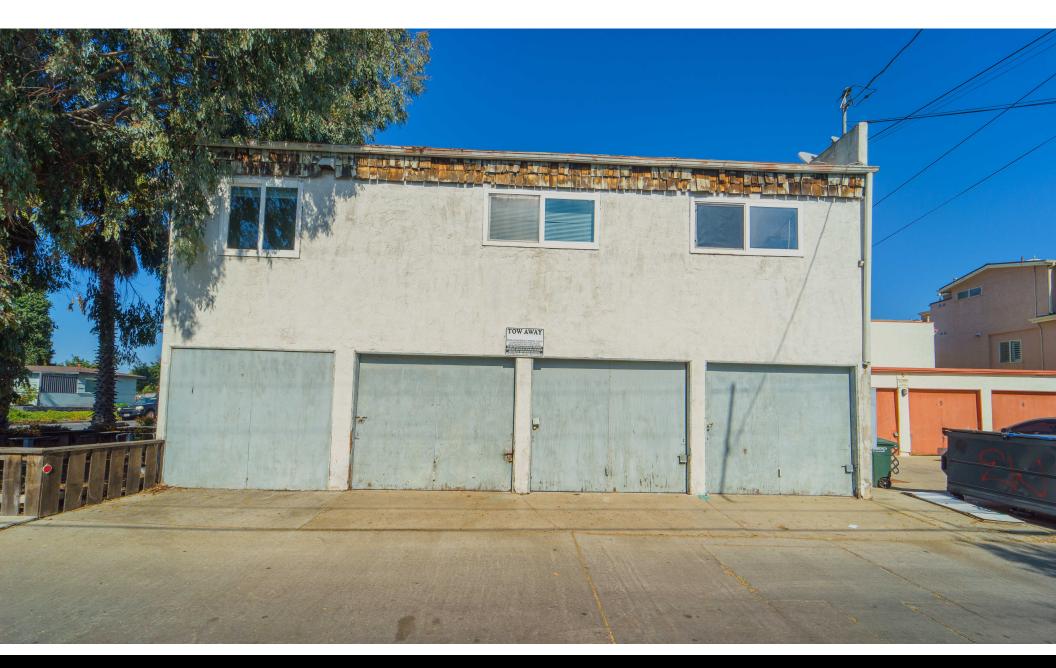














COLIN DARVILLE







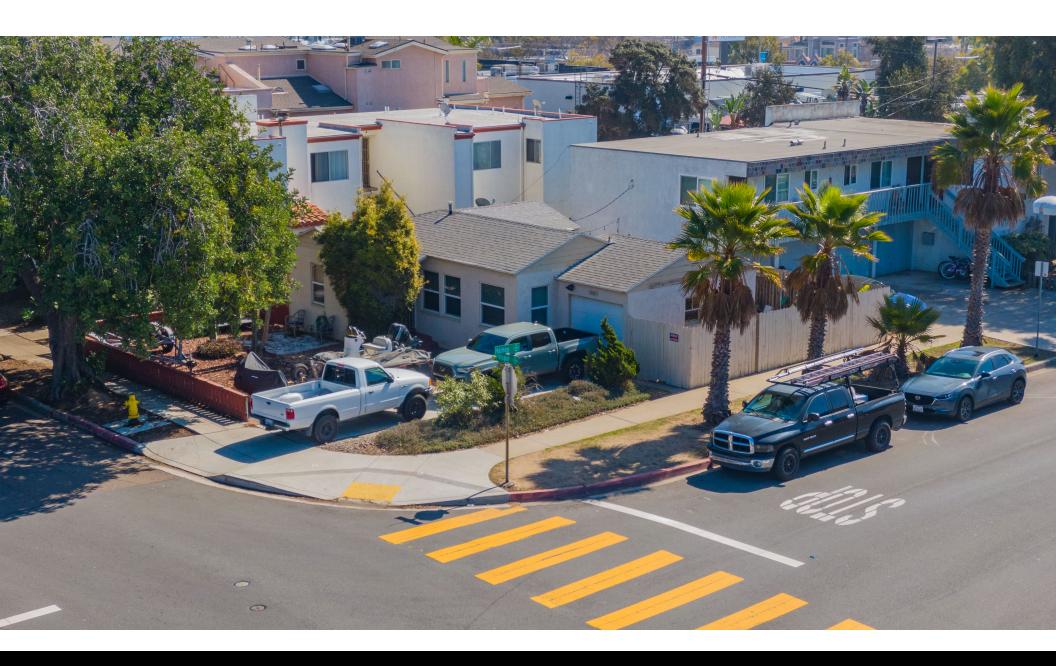
1505 FELSPAR ST
MULTIFAMILY PROPERTY FOR SALE

ADDITIONAL PHOTOS





COLIN DARVILLE 858.302.5247





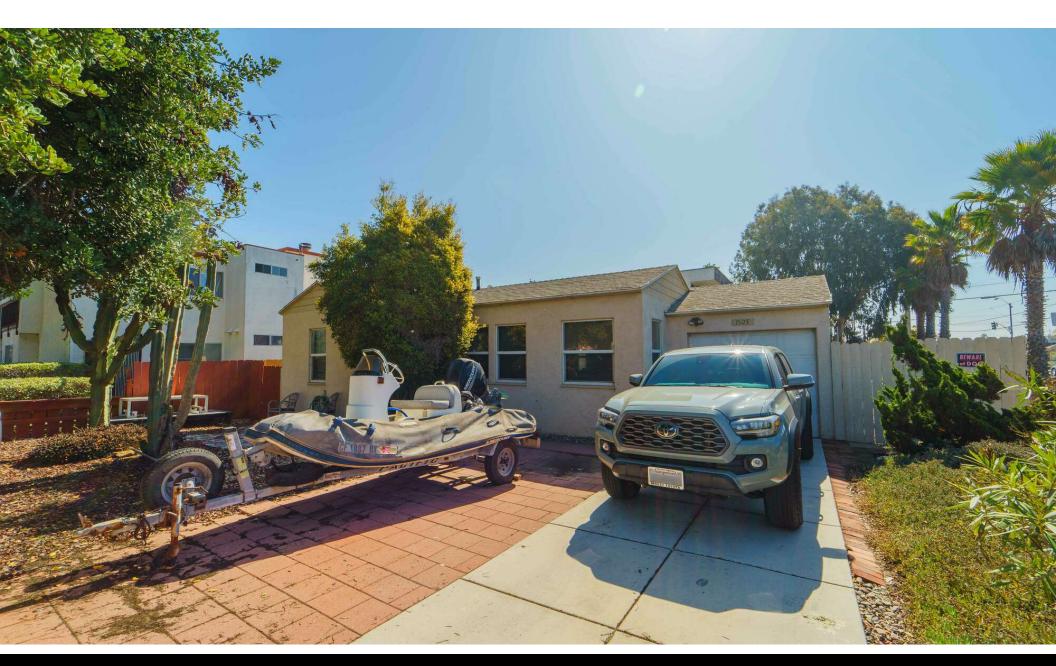
COLIN DARVILLE 858.302.5247







COLIN DARVILLE 858.302.5247 DRE 02108003 darville@scc1031.com





COLIN DARVILLE 858.302.5247

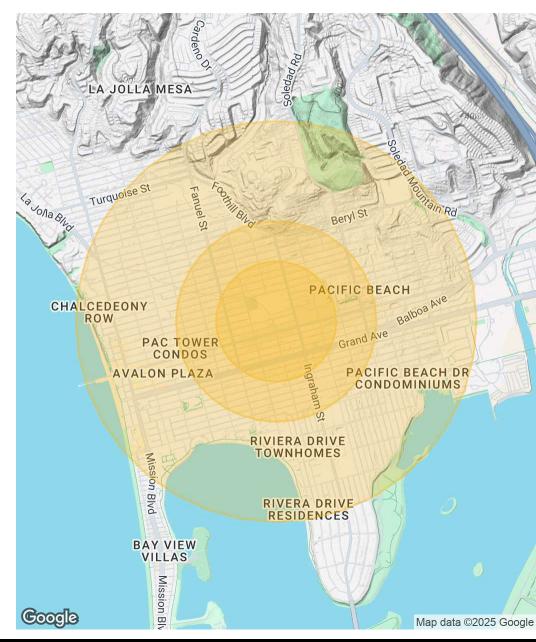


DEMOGRAPHICS MAP & REPORT

POPULATION	0.3 MILES	0.5 MILES	1 MILE
Total Population	3,456	10,365	31,819
Average Age	36	37	38
Average Age (Male)	37	37	38
Average Age (Female)	35	36	38

HOUSEHOLDS & INCOME	0.3 MILES	0.5 MILES	1 MILE
Total Households	1,822	5,431	16,376
# of Persons per HH	1.9	1.9	1.9
Average HH Income	\$131,043	\$131,985	\$143,756
Average House Value	\$1,167,297	\$1,167,670	\$1,281,137

Demographics data derived from AlphaMap









COLIN DARVILLE

Associate

darville@scc1031.com Direct: **858.302.5247**

CalDRE #02108003

PROFESSIONAL BACKGROUND

Colin Darville (DRE# 02108003) is a Real Estate Agent specializing in the acquisition and disposition of Multi-Family product. Colin has helped clients Buy/Sell and 1031 exchange throughout and outside of San Diego County.

Colin has always had an affinity towards Investments starting at 18 years old when he attended his first shareholder meeting for a Santa Barbara based energy company. While working at an Engineering firm running the day to day operations and overlooking several employees of the small business Colin learned the care and energy that must go into satisfying customers needs while solving bottlenecks, managing cash-flow and following strict governmental guidelines for the sensitive nature of the products involved. Colin pursued his passion for all things finance by underwriting publicly traded businesses and staying aware of macroeconomic trends for his personal portfolio on his time off.

Colin's natural progression led him to Multi-Family Real Estate because of its scarcity, tax benefits and importance of housing in one of the safest and most rapidly appreciating markets in the world: San Diego. Colin strives to help clients with their specific wants and needs and believes in treating each and every person with the utmost integrity.

South Coast Commercial 3405 Kenyon St #411

San Diego, CA 92110 619.226.6011

