

## DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP

(As required by the Civil Code) (C.A.R. Form AD, Revised 12/21)

□ (If checked) This form is being provided in connection with a transaction for a leasehold interest exceeding one year as per Civil Code section 2079.13(i), (k), and (l),

When you enter into a discussion with a real estate agent regarding a real estate transaction, you should from the outset understand what type of agency relationship or representation you wish to have with the agent in the transaction.

#### **SELLER'S AGENT**

A Seller's agent under a listing agreement with the Seller acts as the agent for the Seller only. A Seller's agent or a subagent of that agent has the following affirmative obligations:

To the Seller: A Fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Seller.

To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

A Buyer's agent can, with a Buyer's consent, agree to act as agent for the Buyer only. In these situations, the agent is not the Seller's agent, even if by agreement the agent may receive compensation for services rendered, either in full or in part from the Seller. An agent acting only for a Buyer has the following affirmative obligations:

To the Buyer: A fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Buyer.

To the Buyer and the Seller:

- (a) Diligent exercise of reasonable skill and care in performance of the agent's duties.
- (b) A duty of honest and fair dealing and good faith.
- (c) A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to. or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

#### AGENT REPRESENTING BOTH SELLER AND BUYER

A real estate agent, either acting directly or through one or more salespersons and broker associates, can legally be the agent of both the Seller and the Buyer in a transaction, but only with the knowledge and consent of both the Seller and the Buyer.

In a dual agency situation, the agent has the following affirmative obligations to both the Seller and the Buyer:

- (a) A fiduciary duty of utmost care, integrity, honesty and loyalty in the dealings with either the Seller or the Buyer.
- (b) Other duties to the Seller and the Buyer as stated above in their respective sections.

In representing both Seller and Buyer, a dual agent may not, without the express permission of the respective party, disclose to the other party confidential information, including, but not limited to, facts relating to either the Buyer's or Seller's financial position, motivations, bargaining position, or other personal information that may impact price, including the Seller's willingness to accept a price less than the listing price or the Buyer's willingness to pay a price greater than the price offered.

#### **SELLER AND BUYER RESPONSIBILITIES**

Either the purchase agreement or a separate document will contain a confirmation of which agent is representing you and whether that agent is representing you exclusively in the transaction or acting as a dual agent. Please pay attention to that confirmation to make sure it accurately reflects your understanding of your agent's role.

The above duties of the agent in a real estate transaction do not relieve a Seller or Buyer from the responsibility to protect his or her own interests. You should carefully read all agreements to assure that they adequately express your understanding of the transaction. A real estate agent is a person qualified to advise about real estate. If legal or tax advice is desired, consult a competent professional.

If you are a Buyer, you have the duty to exercise reasonable care to protect yourself, including as to those facts about the property which are known to you or within your diligent attention and observation.

Both Sellers and Buyers should strongly consider obtaining tax advice from a competent professional because the federal and state tax consequences of a transaction can be complex and subject to change.

Throughout your real property transaction you may receive more than one disclosure form, depending upon the number of agents assisting in the transaction. The law requires each agent with whom you have more than a casual relationship to present you with this disclosure form. You should read its contents each time it is presented to you, considering the relationship between you and the real estate agent in your specific transaction. This disclosure form includes the provisions of Sections 2079.13 to 2079.24, inclusive, of the Civil Code set forth on page 2. Read it carefully. I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS DISCLOSURE

AND THE PORTIONS OF THE CIVIL CODE PRINTED ON THE	SECOND PAGE.
Buyer <b>X</b> Seller □ Landlord □ Tenant	Cathy Arkley Date 9-12-23
Buyer Seller Landlord Tenant	Date
Agent Compass	DRE Lic. #
By Real Estate Broker (Firm)	Adrian Grant DRE Lic. # 00917461 Date 10-12-23
(Salesperson of Broker-Associate, if any)	
2021, California Association of REAL/TOR Inc.	
AD REVISED 12/21 (BAGE 1 OF b)	^

DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP (AD PAGE 1 OF 2)

www.lwolf.com

## **RESIDENTIAL LISTING AGREEMENT**

CALIFORNIA ASSOCIATION OF REALTORS® **Date Prepared:** 

(Exclusive Authorization and Right to Sell) (C.A.R. Form RLA, Revised 6/23)

1.		CLUSIVE RIGHT TO SELL:	Cathy Arkley	("Seller")
		eby employs and grants	Compass	("Broker")
		ginning (date)	2:25 and ending at 11:59 P.M. on (date)	
	the	exclusive and irrevocable right to s	ell or exchange the real property described as	
				Los Angeles (City),
	_		), California, <u>90024</u> (Zip Code), Assesso	
			nobile) home. See Manufactured Home Listing	Addendum (C.A.R. form MHLA) for additional
	tern			
		Inis Property is being sold as p	art of a probate, conservatorship, guardiansh	ip, or receivership. See for Probate Listing
2.	Add	dendum and Advisory (C.A.R. Form TING PRICE AND TERMS:		1.0
4.		The listing price shall be:	ive Million Mine hunder	and fine took
	Α.	The listing price shall be.	TO THIS THINK TO WAS A	Dollars (\$ 5. 44 A)
	B.	Listing Terms:		_ Dollars (\$).
		Listing Torris.		
3.	CO	MPENSATION TO BROKER:		<u> </u>
			real estate commissions is not fixed b	y law. They are set by each Broker
	ind	lividually and may be nego	tiable between Seller and Broker (re	eal estate commissions include all
	cor	mpensation and fees to Broke	r).	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
			compensation for services irrespective of agend	cv relationship(s) either  5000 percent
		of the listing price (or if a purchase	agreement is entered into, of the purchase pri	ice), or \( \bigcirc \\$
		AND	F	, as follows:
			r any extension, Broker, cooperating broker, S	Seller or any other person procures a ready
		willing, and able buver(s) who	se offer to purchase the Property on any price a	and terms is accented by Seller, provided the
		Buyer completes the transact	on or is prevented from doing so by Seller. (Bro	oker is entitled to compensation whether any
		escrow resulting from such of	er closes during or after the expiration of the Lis	sting Period or any extension )
	OR	(2) If within calendar days	(a) after the end of the Listing Period or any e	vtension: or (h) after any cancellation of this
			agreed, Seller enters into a contract to sell, con	every lease or otherwise transfer the Property
		to anyone ("Prospective Buye	er") or that person's related entity: (i) who physical	sically entered and was shown the Property
		during the Listing Period or a	ny extension by Broker or a cooperating broker	or (ii) for whom Proker or any economical
		broker submitted to Seller a s	igned, written offer to acquire, lease, exchange	or obtain an antion on the Descent. Called
		however shall have no oblige	ation to Broker under <b>paragraph 3A(2)</b> unless,	or obtain an option on the Property. Seller,
		or any extension or cancellation	on, Broker has given Seller a written notice of th	not later than the end of the Listing Period
	OR	(3) If without Broker's prior write	ten consent, the Property is withdrawn from	e names of such Prospective Buyers.
	011	transferred or made unmarke	table by a voluntary act of Seller during the Listi	sale, conveyed, leased, rented, otherwise
	R	If completion of the cale is provent	able by a voluntary act of Seller during the Listi	ng Period, or any extension.
	υ.	have been earned under paragrap	ed by a party to the transaction other than Selle	er, then compensation which otherwise would
		or otherwise, and then in an amoun	h 3A shall be payable only if and when Seller or	pliects damages by suit, arbitration, settlement
		first deducting title and occrow expe	nt equal to the lesser of one-half of the damages	s recovered or the above compensation, after
	C	In addition, Seller agrees to pay Br	char:	
	υ.	(1) Broker is authorized to oper	policy regarding cooperation with, and the amo	unt of compensation offered to, other brokers.
		("MI S") by offering to MI S br	erate with and compensate brokers participa okers out of Broker's compensation specified in	
		of the purchase price, or \$	ncers out or broker's compensation specified in	paragraph 3A, either percent
		(2) Broker is authorized to come	ate with and compensate brokers operating out	
	E.	Soller hereby irrayonably conigned	ate with and compensate prokers operating out	side the MLS as per Broker's policy.
		submit this Agreement as instruction	o Broker the above compensation from Seller's	tunds and proceeds in escrow. Broker may
		involving Soller and a hunar Drage	ons to compensate Broker pursuant to paragrap	on 3A, to any escrow regarding the Property
	F.	involving Seller and a buyer, Prosp	ective Buyer or other transferee.	
	г.	unless enseited as fellower	is not previously entered into a listing agreemen	nt with another broker regarding the Property,
		unless specified as follows:		<u> </u>
		(2) Seller warrants that Seller has	no obligation to pay compensation to any oth	
		Property is transferred to any	of the following individuals or entities:	
		(2) If the Dreport : 14 t-		
		(3) If the Property is sold to anyon	ne listed above during the time Seller is obligate	ed to compensate another broker: (i) Broker
		is not entitled to compensati	on under this Agreement; and (ii) Broker is	not obligated to represent Seller in such
		transaction.		
202	23, Ca	alifornia Association of REALTORS®. Inc.		

**RESIDENTIAL LISTING AGREEMENT - EXCLUSIVE (RLA PAGE 1 OF 6)** 

Compass, 150 S. Rodeo Dr, Ste. 100 Beverly Hills CA 90212 Phone: 4242497123 Fax: 3107739232

Adrian Grant Produced with Lone Wolf Transactions (zipForm Edition) 717 N Harwood St, Suite 2200, Dallas, TX 75201 www.lwolf.com

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Seller's Initials

257 Conway

		10/2
Pro	perty	Address: 257 Conway, Los Angeles, Ca 90024 Date:
4.	A.	ITEMS EXCLUDED AND INCLUDED: Unless otherwise specified in a real estate purchase agreement, all fixtures and
		fittings that are attached to the Property are included, and personal property items are excluded, from the purchase price.
		ADDITIONAL ITEMS EXCLUDED:
		ADDITIONAL ITEMS INCLUDED:
		Seller intends that the above items be excluded or included in offering the Property for sale, but understands that: (i) the
		purchase agreement supersedes any intention expressed above and will ultimately determine which items are excluded and
		included in the sale; and (ii) Broker is not responsible for and does not guarantee that the above exclusions and/or inclusions
		will be in the purchase agreement.
	В.	(1) LEASED OR NOT OWNED ITEMS: The following items are leased or not owned by Seller:
		Solar power system Alarm system Propane tank Water Softener
		Other
		Solar power system Windows or doors Heating/Ventilation/Air conditioning system
		Other
		Seller will provide to Buyer, as part of the sales agreement, copies of lease documents, or other documents obligating Seller
		to pay for any such leased or liened item.
	C	SMART HOME FEATURES: The following smart home features/devices are:
	٠.	(1) INCLUDED IN THE SALE (information regarding apps, logins, and instructions may be required in the sale):
		(1) INCLOSED IN THE STILL (INFORMATION TO GRANDING MORE MORE AND M
		(2) EXCLUDED FROM THE SALE:
5.	MU	LTIPLE LISTING SERVICE:
	A.	WHAT IS AN MLS? The MLS is a database of properties for sale that is available and disseminated to and accessible by all other real
		estate agents who are participants or subscribers to the MLS. As set forth in paragraph 7, participants and subscribers conducting
		public marketing of a property listing must submit the property information to the MLS. Property information submitted to the MLS
		describes the price, terms and conditions under which the Seller's property is offered for sale (including but not limited to the listing
		broker's offer of compensation to other brokers). It is likely that a significant number of real estate practitioners in any given area are
		participants or subscribers to the MLS. The MLS may also be part of a reciprocal agreement to which other multiple listing services
		belong. Real estate agents belonging to other multiple listing services that have reciprocal agreements with the MLS also have access to
		the information submitted to the MLS. The MLS may further transmit listing information to Internet sites that post property listings online.
	B.	WHAT INFORMATION IS PROVIDED TO THE MLS: All terms of the transaction, including sales price and financing, if applicable,
		(i) will be provided to the MLS in which the Property is listed for publication, dissemination and use by persons and entities on
		terms approved by the MLS, and (ii) may be provided to the MLS even if the Property was not listed with the MLS. Seller consents
		to Broker providing a copy of this listing agreement to the MLS if required by the MLS.
	C.	WHAT IS BROKER'S MLS? Broker is a participant/subscriber to Multiple Listing Service
		(MLS) and possibly others. That MLS is (or if checked is not) the primary MLS for the geographic area of the Property.
		When required by paragraph 7 or by the MLS, Property will be listed with the MLS(s) specified above.
	BEI	EFITS OF USING THE MLS; IMPACT OF OPTING OUT OF THE MLS;
	A.	EXPOSURE TO BUYERS THROUGH MLS: Listing property with an MLS exposes a seller's property to all real estate
		agents and brokers (and their potential buyer clients) who are participants or subscribers to the MLS or a reciprocating
	ь	MLS. The MLS may further transmit the MLS database to Internet sites that post property listings online.
	Ь.	IMPACT OF OPTING OUT OF MLS: If Seller elects to exclude the Property from the MLS, Seller understands and acknowledges that: (i) Seller is authorizing limited exposure of the Property and NO marketing or advertising of the Property
		to the public will occur; (ii) real estate agents and brokers from other real estate offices, and their buyer clients, who have
		access to that MLS may not be aware that Seller's Property is offered for sale; (iii) Information about Seller's Property
		will not be transmitted from the MLS to various real estate Internet sites that are used by the public to search for property
		listings and; (iv) real estate agents, brokers and members of the public may be unaware of the terms and conditions under
	22.25	which Seller is marketing the Property.
	C.	REDUCTION IN EXPOSURE: Any reduction in exposure of the Property may lower the number of offers and negatively
	Р	impact the sales price.
	D.	NOT LISTING PROPERTY IN A LOCAL MLS: If the Property is listed in an MLS which does not cover the geographic area where the Property is located then real actate agents and brokers working that together and Brokers they are the property is located then real actate agents and brokers working that together and Brokers they are the property is located then real actate agents and brokers working that together and Brokers they are the property in the property is located then real actate agents.
		where the Property is located then real estate agents and brokers working that territory, and Buyers they represent looking for property in the neighborhood, may not be aware the Property is for sale.
	Г	VAV/
		Seller's Initials Broker's/Agent's Initials / /
		BLIC MARKETING OF PROPERTY:
	A.	CLEAR COOPERATION POLICY: MLS rules require ( Do NOT require - see paragraph 7F) that residential real property
		with one to four units and vacant lot listings be submitted to the MLS within 1 business day of any public marketing
	В.	PUBLIC MARKETING WITHIN CLEAR COOPERATION: (i) Public marketing includes, but is not limited to fivers
		displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays, digital
		communications marketing and email blasts, multi-brokerage listing sharing networks, marketing to closed or private
		listing clubs or groups, and applications available to the general public. (ii) Public marketing does not include an

office exclusive listing where there is direct promotion of the listing between the brokers and licensees affiliated with

Seller's Initials

the listing brokerage, and one-to-one promotion between these licensees and their clients.

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EQUAL HOUSING DEPORTUNITY

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			in obtaining the documents and avoiding any potential di	elays or
	F. Seller	ications due to late or slow delivery of such docul further agrees to indemnify, defend and ho	ld Broker harmless from all claims, disputes, litigation, jud	daments.
	attorne	ey fees and costs arising from any incorrect or	incomplete information supplied by Seller, or from any mater	rial facts
11		eller knows but fails to disclose including dangero	ous or hidden conditions on the Property. r's behalf any deposits to be applied toward the purchase price.	
		RELATIONSHIPS:	r's behalf any deposits to be applied toward the purchase price.	
	A. DISCL	.OSURE: The Seller acknowledges receipt of a 🔀 "[	Disclosure Regarding Real Estate Agency Relationships" (C.A.R. Fo	orm AD).
	B. SELLE	ER REPRESENTATION: Broker shall represent :	Seller in any resulting transaction, except as specified in paragr	ranh 3É
	to act	as an agent for both Seller and buyer, evenance	ng upon the circumstances, it may be necessary or appropriate for party, or one or more additional parties ("Buyer"). Broker shall,	or Broker
	as pra	cticable, disclose to Seller and election to act as	a dual agent representing both Seller and Buyer. If a Buyer is	as soon
	directly	y by Broker or an associate-licensee in Broker's	firm. Seller hereby consents to Broker acting as a dual agent f	or Seller
	and B	uyer. In the event of an exchange, Seller herel	by consents to Broker collecting compensation from additional	l parties
	agrees	s that: a dual agent may not without the express	all parties of such agency and compensation. Seller understa permission of the respective party, disclose to the other party co	nds and
	informa	ation, including, but not limited to, facts relating t	o either the Buyer's or Seller's financial position, motivations, ba	argaining
	positio	n, or other personal information that may impact	price, including the Seller's willingness to accept a price less	than the
	iisting	price or the Buyer's willingness to pay a price is obligated to disclose known facts materially off	greater than the price offered; and except as set forth above ecting the value or desirability of the Property to both parties.	, a dual
	D. CONF	IRMATION: Broker shall confirm the agency	relationship described above, or as modified, in writing, pri	or to or
	concur	rrent with Seller's execution of a purchase agreer	ment.	
	E. POTE	NTIALLY COMPETING SELLERS AND BUYER	RS: Seller understands that Broker may have or obtain listings	on other
	propert	ties, and that potential buyers may consider, mak	e offers on, or purchase through Broker, property the same as o	or similar
	the en	ers Property. Seller consents to Broker's represel d of this Agreement. Seller acknowledges receiv	ntation of sellers and buyers of other properties before, during a bit of a 📈 "Possible Representation of More than One Buyer or	and after
	Disclos	sure and Consent" (C.A.R. Form PRBS).	to a A Tossible Representation of More than One Buyer of	Sellel -
	F. TERM	INATION OF AGENCY RELATIONSHIP: Seller	acknowledges and agrees that the representation duties of, and	agency
	relation	nship with, Broker terminate at the expiration of	this Agreement or, if it occurs first, the completion of any tra	nsaction
13.	SECURITY	ed in this Agreement. /. INSURANCE. SHOWINGS, AUDIO AND VIDI	EO: Broker is not responsible for loss of or damage to persona	al or real
	property, or	r person, whether attributable to use of a keysafe/	lockbox, a showing of the Property, or otherwise. Third parties in	ncludina
	but not limit	ted to, appraisers, inspectors, brokers and prospe	ective buyers, may have access to, and take videos and photographic	raphs of
	during shov	or the Property. Seller agrees: (I) to take reasonable vings of the Property: (ii) to obtain insurance to re-	le precautions to safeguard and protect valuables that might be ac protect against these risks. Broker does not maintain insurance to	cessible
	Seller. Pers	sons visiting the Property may not be aware that the	ney could be recorded by audio or visual devices installed by Sell	o protect ler (such
	as "nanny d	cams" and hidden security cameras). Seller is ad	vised to post notice disclosing the existence of security devices.	
14.		APHS AND INTERNET ADVERTISING:		
	A. In orde	Soller agrees (or Tif sheeked, does not agree)	often necessary to provide photographs, virtual tours and other r	media to
	images	. Seller agrees (or recked, does not agree)	that Broker or others may photograph or otherwise electronically es") for static and/or virtual tours of the Property by buyers and o	capture
	use on	Broker's website, the MLS, and other marketing	es ) for static and/or virtual tours of the Property by buyers and o g materials and sites. Seller acknowledges that if Broker engag	iners for
	parties	to capture and/or reproduce and display Images.	the agreement between Broker and those third parties may prov	ide such
	third pa	arties with certain rights to those Images. The righ	nts to the Images may impact Broker's control or lack of control	of future
	use of	the Images. If Seller is concerned, Seller should	request that Broker provide any third parties' agreement impact	ctina the
	Images	s. Seller also acknowledges that once Images are	placed on the Internet neither Broker nor Seller has control over	who can
	view su	uch Images and what use viewers may make of th	e Images, or how long such Images may remain available on the	Internet.
	Seller f	further assigns any rights in all Images to the Bro	ker/Agent and agrees that such Images are the property of Brok	er/Agent
	and the	at Broker/Agent may use such Images for adverti	sing, including post sale and for Broker/Agent's business in the	future.
	B. Seller	acknowledges that prospective buyers and/or oth	ner persons coming onto the property may take photographs, v	ideos or
	Image	mages of the property. Seller understands that B	roker does not have the ability to control or block the taking an	d use of
	those i	nersons preparing Appraisal or Inspection repo	structs Broker to publish in the MLS that taking of Images is lints. Seller acknowledges that unauthorized persons may take	mited to
	who do	o not have access to or have not read any limiting	ins. Seller acknowledges that unauthorized persons may take ig instruction in the MLS or who take images regardless of any	images
	instruct	tion in the MLS. Once Images are taken and/or	put into electronic display on the Internet or otherwise, neither	r Broker
	nor Sel	ller has control over who views such Images nor	what use viewers may make of the Images	
15.	KEYSAFE/L	<b>LOCKBOX:</b> A kevsafe/lockbox is designed to hold a	key to the Property to permit access to the Property by Broker, one	perating
	Drokers, ML	.S participants, their authorized licensees and renr	esentatives, authorized inspectors, and accompanied prospective	. h. u. com
	convey Sell	ers consent to access the Property to inspectors	nout further approval from Seller, shall have the right to grant acces appraisers, workers, repair persons, and other persons requiring	antm. ta
	trie Properi	ly in order to facilitate the sale of the Prope	effy Broker cooperating brokers MIS and Associations/Po	entry to pards of
	MEALIUNG	ow are not insurers against injury, theπ, loss, van	dalism or damage attributed to the use of a keysafe/lockboy	
	A. Seller C	does (or if checked does not) authorize Broker	to install a keysafe/lockbox.	
RLA	REVISED	6/23 (PAGE 4 OF 6)	Sallada latitala UL	
	TIOLD	•	Seller's Initials	OPPORTUNITY
		RESIDENTIAL LISTING AGREEM. Produced with Lone Wolf Transactions (zipForm Edition) 71	ENT - EXCLUSIVE (RLA PAGE 4 OF 6) 7 N Harwood St, Suite 2200, Dallas, TX 75201 www.lwolf.com 257 Conway	

and, when required by the service provider, pay for a Natural Hazard Disclosure report and the following reports:

Structural Pest Control, General Property Inspection, Homeowners Association Documents, Preliminary (Title) Report, Roof Inspection, Pool Inspection, Septic/Sewer Inspection, Other If Property is located in a Common Interest Development or Homeowners Association, Seller is advised that there may be benefits to obtaining any required documents prior to entering into escrow with any buyer. Such benefits may include, but not

) Days of the beginning date of this Agreement, to order

257 Conway

Property Address: 257 Conway, Los Angeles, Ca 90024

E. Investigations and Reports: Seller agrees, within 5 (or

Property Address: 257 Conway, Los Angeles, Ca 90024

- B. TENANT-OCCUPIED PROPERTY: If Seller does not occupy the Property, Seller shall be responsible for obtaining occupant(s)' written permission for use of a keysafe/lockbox (C.A.R. Form KLA).
- 16. SIGN: Seller does (or if checked does not) authorize Broker to install a FOR SALE/SOLD sign on the Property.
- 17. EQUAL HOUSING OPPORTUNITY: The Property is offered in compliance with federal, state and local anti-discrimination laws.
- 18. ATTORNEY FEES: In any action, proceeding or arbitration between Seller and Broker arising out of this Agreement, Seller and Broker are each responsible for paying their own attorney's fees and costs.

19.	ADDITIONAL TERMS: REO Advisory Listing (C.A.R. Form REOL) Short Sale Information and Advisory (C.A.R. Form SSIA)
	Trust Advisory (C.A.R. Form TA)
	Seller intends to include a contingency to purchase a replacement property as part of any resulting transaction

- 20. MANAGEMENT APPROVAL: If an associate-licensee in Broker's office (salesperson or broker-associate) enters into this Agreement on Broker's behalf, and Broker or Manager does not approve of its terms, Broker or Manager has the right to cancel this Agreement, in writing, within 5 Days After its execution.
- 21. SUCCESSORS AND ASSIGNS: This Agreement shall be binding upon Seller and Seller's successors and assigns.
- 22. DISPUTE RESOLUTION:
  - A. MEDIATION: Seller and Broker agree to mediate any dispute or claim arising between them under this Agreement, before resorting to arbitration or court action. Mediation fees, if any, shall be divided equally among the parties involved. If, for any dispute or claim to which this paragraph applies, any party (i) commences an action without first attempting to resolve the matter through mediation, or (ii) before commencement of an action, refuses to mediate after a request has been made, then that party shall not be entitled to recover attorney fees, even if they would otherwise be available to that party in any such action. Exclusions from this mediation agreement are specified in paragraph 22B.
  - B. ADDITIONAL MEDIATION TERMS: The following matters shall be excluded from mediation: (i) a judicial or non-judicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage or installment land sale contract as defined in Civil Code § 2985; (ii) an unlawful detainer action; (iii) the filing or enforcement of a mechanic's lien; and (iv) any matter that is within the jurisdiction of a probate, small claims or bankruptcy court. The filing of a court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or other provisional remedies, shall not constitute a waiver or violation of the mediation provisions.
  - C. ARBITRATION ADVISORY: If Seller and Broker desire to resolve disputes arising between them through arbitration rather than court, they can document their agreement by attaching and signing an Arbitration Agreement (C.A.R. Form ARB).
- 23. ENTIRE AGREEMENT: All prior discussions, negotiations and agreements between the parties concerning the subject matter of this Agreement are superseded by this Agreement, which constitutes the entire contract and a complete and exclusive expression of their agreement, and may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement. If any provision of this Agreement is held to be ineffective or invalid, the remaining provisions will nevertheless be given full force and effect. This Agreement and any supplement, addendum or modification, including any photocopy or facsimile, may be executed in counterparts.
- 24. OWNERSHIP, TITLE AND AUTHORITY: Seller warrants that: (i) Seller is the owner of the Property; (ii) no other persons or entities have title to the Property; and (iii) Seller has the authority to both execute this Agreement and sell the Property. Exceptions to ownership, title and authority are as follows:
- 25. LEGALLY AUTHORIZED SIGNER: Wherever the signature or initials of the Legally Authorized Signer, identified in the signature block below, appear on this Agreement or any related documents, it shall be deemed to be in a representative capacity for the entity described and not in an individual capacity, unless otherwise indicated. The Legally Authorized Signer (i) represents that the entity for which that person is acting already exists and is in good standing to do business in California and (ii) shall deliver to Broker, within 3 Days after execution of this Agreement, evidence of authority to act in that capacity (such as but not limited to: applicable portion of the trust or Certification Of Trust (Probate Code § 18100.5), letters testamentary, court order, power of attorney, corporate resolution, or formation documents of the business entity).

ials <u>A</u> / \_\_\_\_\_



Property Address: 257 Conway, Los Angeles, Ca 90024

y signing below, Seller acknowledges that Seller greement.	has read, understands, received a	copy of and agrees	to the terms of this
<ul> <li>ENTITY SELLERS: (Note: If this paragraph is RCSD) is not required for the Legally Authorized S (1) One or more Sellers is a trust, corporation, LL (2) This Agreement is being Signed by a Legall individual. See paragraph 25 for additional tel (3) The name(s) of the Legally Authorized Signer (4) If a trust, identify Seller as trustee(s) of the trust or Doe Revocable Family Trust). If the entity</li> </ul>	igners designated below.) C, probate estate, partnership, other of y Authorized Signer in a representations. (s) is:	entity or holds a power tive capacity and not followed by John Doe, co-trustee, J	of attorney. or him/herself as an
case, including case #:			300 10 00 - 100 000 000 000 000 000 000 0
SELLED SIGNATURE(S):	10.1		
SELLER SIGNATURE(S): (Signature) By,	12h	Data	19)-19-23
Printed name of SELLER: Cathy Arkley		Date.	14
Printed Name of Legally Authorized Signer:			
Address	City	State	Zip
Email		Phone #	. – . – . – . –
(Signature) By,			
District Court of OCI LED			
Printed Name of Legally Authorized Signer: _		Title, if applicable,	
Address	City	State	Zip
Email		Phone #	
Additional Signature Addendum attached (C.A.	A.R. Form ASA)		
BROKER SIGNATURE(S):			
Real Estate Broker (Firm) Compass		DRE Lic#	
Real Estate Broker (Firm) <u>Compass</u> Address <u>150 S. Rodeo Dr. Ste. 100</u>	City Beverly Hills	State CA	Zip 90212 /
Adrian Grant Tel. (424) 249-7123	E-mail adrian@adriangrant.com	DRE Lic# <u>00917461</u>	Date // U/U
By Tel	E-mail	DRE Lic#	Date
Two Brokers with different companies are co Broker Acknowledgement (C.A.R. Form ABA).	-listing the Property. Co-listing Broke	er information is on the	attached Additional

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RLA REVISED 6/23 (PAGE 6 OF 6)



CALIFORNIA

OF REALTORS\*

ASSOCIATION

# FAIR HOUSING AND DISCRIMINATION ADVISORY

(C.A.R. Form FHDA, Revised 6/23)

- EQUAL ACCESS TO HOUSING FOR ALL: All housing in California is available to all persons. Discrimination as noted below is prohibited by law. Resources are available for those who have experienced unequal treatment under the law.
- FEDERAL AND STATE LAWS PROHIBIT DISCRIMINATION AGAINST IDENTIFIED PROTECTED CLASSES:
  - A. FEDERAL FAIR HOUSING ACT ("FHA") Title VIII of the Civil Rights Act; 42 U.S.C. §§ 3601-3619; Prohibits discrimination in sales, rental or financing of residential housing against persons in protected classes;
  - CALIFORNIA FAIR EMPLOYMENT AND HOUSING ACT ("FEHA") California Government Code ("GC") §§ 12900-12996,12955; 2 California Code of Regulations ("CCR") §§ 12005-12271; Prohibits discrimination in sales, rental or financing of housing opportunity against persons in protected classes by providers of housing accommodation and financial assistance services as related to housing;
  - C. CALIFORNIA UNRUH CIVIL RIGHTS ACT ("Unruh") California Civil Code ("CC") § 51; Prohibits business establishments from discriminating against, and requires full and equal accommodation, advantages, facilities, privileges, and services to persons in protected classes;
  - AMERICANS WITH DISABILITIES ACT ("ADA") 42 U.S.C. §§ 12181-12189; Title III of the ADA prohibits discrimination based on disability in public accommodations; and
  - E. OTHER FAIR HOUSING LAWS: § 504 of Rehabilitation Act of 1973 29 U.S.C. § 794; Ralph Civil Rights Act CC § 51.7; California Disabled Persons Act; CC §§ 54-55.32; any local city or county fair housing ordinances, as applicable.

    POTENTIAL LEGAL REMEDIES FOR UNLAWFUL DISCRIMINATION: Violations of fair housing laws may result in
- monetary civil fines, injunctive relief, compensatory and/or punitive damages, and attorney fees and costs.
- PROTECTED CLASSES/CHARACTERISTICS: Whether specified in Federal or State law or both, discrimination against persons based on that person's belonging to, association with, or perceived membership in, certain classes or categories, such as the following, is prohibited. Other classes, categories or restrictions may also apply.

Race	Color	Ancestry	National Origin	Religion
Age	Sex, Sexual Orientation	Gender, Gender Identity, Gender expression	Marital Status	Familial Status (family with a child or children under 18)
Citizenship	Immigration Status	Primary Language	Military/Veteran Status	Source of Income (e.g., Section 8 Voucher)
Medical Condition	Disability (Mental & Physical)	Genetic Information	Criminal History (non- relevant convictions)	Any arbitrary characteristic

### THE CALIFORNIA DEPARTMENT OF REAL ESTATE REQUIRES TRAINING AND SUPERVISION TO PREVENT HOUSING **DISCRIMINATION BY REAL ESTATE LICENSEES:**

- A. California Business & Professions Code ("B&PC") § 10170.5(a)(4) requires 3 hours of training on fair housing for DRE license renewal; Real Estate Regulation § 2725(f) requires brokers who oversee salespersons to be familiar with the requirements of federal and state laws relating to the prohibition of discrimination.
- Violation of DRE regulations or real estate laws against housing discrimination by a real estate licensee may result in the loss or suspension of the licensee's real estate license. B&PC §10177(I)(1); 10 CCR § 2780
- REALTOR® ORGANIZATIONS PROHIBIT DISCRIMINATION: NAR Code of Ethics Article 10 prohibits discrimination in employment practices or in rendering real estate license services against any person because of race, color, religion, sex, disability, familial status, national origin, sexual orientation, or gender identity by REALTORS®.
- WHO IS REQUIRED TO COMPLY WITH FAIR HOUSING LAWS?

Below is a non-exclusive list of providers of housing accommodations or financial assistance services as related to housing who are most likely to be encountered in a housing transaction and who must comply with fair housing laws.

- Sellers
- Real estate licensees
- Mobilehome parks
- Insurance companies
- Landlords/Housing Providers
- Real estate brokerage firms
- Homeowners Associations ("HOAs"):
- Government housing services
- Sublessors
- Property managers
- Banks and Mortgage lenders
- Appraisers

#### EXAMPLES OF CONDUCT THAT MAY NOT BE MOTIVATED BY DISCRIMINATORY INTENT BUT COULD HAVE A **DISCRIMINATORY EFFECT:**

- Prior to acceptance of an offer, asking for or offering buyer personal information or letters from the buyer, especially with photos. Those types of documents may inadvertently reveal, or be perceived as revealing, protected status information thereby increasing the risk of (i) actual or unconscious bias, and (ii) potential legal claims against sellers and others by prospective buyers whose offers were rejected.
- Refusing to rent (i) an upper-level unit to an elderly tenant out of concern for the tenant's ability to navigate stairs or (ii) a house with a pool to a person with young children out of concern for the children's safety.
- EXAMPLES OF UNLAWFUL OR IMPROPER CONDUCT BASED ON A PROTECTED CLASS OR CHARACTERISTIC:
  - A. Refusing to negotiate for a sale, rental or financing or otherwise make a housing opportunity unavailable; failing to present offers due to a person's protected status;
  - Refusing or failing to show, rent, sell or finance housing; "channeling" or "steering" a prospective buyer or tenant to or away from a particular area due to that person's protected status or because of the racial, religious or ethnic composition of the neighborhood;
  - "Blockbusting" or causing "panic selling" by inducing a listing, sale or rental based on the grounds of loss of value of property, increase in crime, or decline in school quality due to the entry or prospective entry of people in protected categories into the neighborhood:
  - Making any statement or advertisement that indicates any preference, limitation, or discrimination;

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- E. Inquiring about protected characteristics (such as asking tenant applicants if they are married, or prospective purchasers if they have children or are planning to start a family);
- Using criminal history information before otherwise affirming eligibility, and without a legally sufficient justification;
- G. Failing to assess financial standards based on the portion of the income responsible by a tenant who receives government subsidies (such as basing an otherwise neutral rent to income ratio on the whole rent rather than just the part of rent that is the tenant's responsibility);
- H. Denying a home loan or homeowner's insurance;
- Offering inferior terms, conditions, privileges, facilities or services:
- J. Using different qualification criteria or procedures for sale or rental of housing such as income standards, application requirements, application fees, credit analyses, sale or rental approval procedures or other requirements;
- Harassing a person:
- Taking an adverse action based on protected characteristics;
- Refusing to permit a reasonable modification to the premises, as requested by a person with a disability (such as refusing to allow a tenant who uses a wheelchair to install, at their expense, a ramp over front or rear steps, or refusing to allow a tenant with a disability from installing, at their own expense, grab bars in a shower or bathtub);
- Refusing to make reasonable accommodation in policies, rules, practices, or services for a person with a disability (such as the following, if an actual or prospective tenant with a disability has a service animal or support animal);
  - (i) Failing to allow that person to keep the service animal or emotional support animal in rental property,
  - (ii) Charging that person higher rent or increased security deposit, or
  - (iii) Failing to show rental or sale property to that person who is accompanied by the service animal or support animal, and;
- Retaliating for asserting rights under fair housing laws.

#### 10. EXAMPLES OF POSITIVE PRACTICES:

- A. Real estate licensees working with buyers or tenants should apply the same objective property selection criteria, such as location/neighborhood, property features, and price range and other considerations, to all prospects.
- B. Real estate licensees should provide complete and objective information to all clients based on the client's selection criteria.
- C. Real estate licensees should provide the same professional courtesy in responding to inquiries, sharing of information and offers of assistance to all clients and prospects.
- Housing providers should not make any statement or advertisement that directly or indirectly implies preference, limitation, or discrimination regarding any protected characteristic (such as "no children" or "English-speakers only").
- Housing providers should use a selection process relying on objective information about a prospective buyer's offer or tenant's application and not seek any information that may disclose any protected characteristics (such as using a summary document, e.g. C.A.R. Form SUM-MO, to compare multiple offers on objective terms).
- 11. FAIR HOUSING RESOURCES: If you have questions about your obligations or rights under the Fair Housing laws, or you think you have been discriminated against, you may want to contact one or more of the sources listed below to discuss what you can do about it, and whether the resource is able to assist you.
  - A. Federal: https://www.hud.gov/program\_offices/fair\_housing\_equal\_opp
  - B. State: https://calcivilrights.ca.gov/housing/
  - Local: local Fair Housing Council office (non-profit, free service)
  - DRE: https://www.dre.ca.gov/Consumers/FileComplaint.html
  - Local Association of REALTORS®. List available at: https://www.car.org/en/contactus/rosters/localassociationroster.
  - Any qualified California fair housing attorney, or if applicable, landlord-tenant attorney,
- 12. LIMITED EXCEPTIONS TO FAIR HOUSING REQUIREMENTS: No person should rely on any exception below without first seeking legal advice about whether the exception applies to their situation. Real estate licensees are not qualified to provide advice on the application of these exceptions.
  - Legally compliant senior housing is exempt from FHA, FEHA and Unruh as related to age or familial status only;
  - An owner of a single-family residence who resides at the property with one lodger may be exempt from FEHA for rental purposes, PROVIDED no real estate licensee is involved in the rental;
  - An owner of a single-family residence may be exempt from FHA for sale or rental purposes, PROVIDED (i) no real estate licensee is involved in the sale or rental and (ii) no discriminatory advertising is used, and (iii) the owner owns no more than three single-family residences. Other restrictions apply;
  - D. An owner of residential property with one to four units who resides at the property, may be exempt from FHA for rental purposes, PROVIDED no real estate licensee is involved in the rental; and
  - Both FHA and FEHA do not apply to roommate situations. See, Fair Housing Council v Roommate.com LLC, 666 F.3d 1216 (2019).
  - Since both the 14th Amendment of the U.S. Constitution and the Civil Rights Act of 1866 prohibit discrimination based on race; the FHA and FEHA exemptions do not extend to discrimination based on race.

Buyer/Tenant and Seller/Housing Provider have read, understand and acknowledge receipt of a copy of this Fair Housing & Discrimination Advisory.

Buyer/Tenant	Date
Buyer/Tenant	Date
Seller/Housing Provider Why MISS	Cathy Arkley Date
Seller/Housing Provider	Date

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# CALIFORNIA CONSUMER PRIVACY ACT ADVISORY, DISCLOSURE AND NOTICE

(C.A.R. Form CCPA, Revised 12/22)

The California Consumer Privacy Act (commencing with Civil Code § 1798.100) ("CCPA"), as amended by California voters in 2020, grants to California residents certain rights in their private, personal information ("PI") that is collected by companies with whom they do business. Under the CCPA, PI is defined broadly to encompass non-public records information that could reasonably be linked directly or indirectly to you. PI could potentially include photographs of, or sales information about, your property.

During the process of buying and selling real estate your PI will be collected and likely shared with others, including real estate licensees, a Multiple Listing Service, real estate internet websites, service providers, lenders, and title and escrow companies, to name several possibilities. Businesses that are covered by the CCPA are required to grant you various rights in your PI, including the right to know what PI is collected, the right to know what PI is sold or shared and to whom, the right to request that the business correct or delete your PI, the right to "opt out" or stop the transfer of your PI to others, and the right to limit the use of certain PI which is considered "sensitive." You may get one or more notices regarding your CCPA rights from businesses you interact with in a real estate transaction. However, not all businesses that receive or share your PI are obligated to comply with the CCPA. Moreover, businesses that are otherwise covered under the CCPA may have a legal obligation to maintain PI, notwithstanding your instruction to the contrary. For instance, regardless of whether they are covered by CCPA, under California law, brokers and Multiple Listing Services are required to maintain their records for 3 years. If you wish to exercise your rights under CCPA, where applicable, you should contact the respective business directly.

You can obtain more information about the CCPA and your rights under the law from the State of California Department of Justice (oag.ca.gov/privacy/ccpa). Additionally, the California Privacy Protection Agency is authorized to promulgate regulations which may further clarify requirements of the CCPA (cppa.ca.gov/regulations/).

I/we acknowledge receipt of a copy of this California Consumer Privacy Act Advisory, D	•
Buyer/Seller/Landlord/Tenant 374 UNK	Date (4-18-2)
Cathy Arkley	·
Buyer/Seller/Landlord/Tenant	

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CCPA REVISED 12/22 (PAGE 1 OF 1)





# WIRE FRAUD AND ELECTRONIC FUNDS TRANSFER ADVISORY

(C.A.R. Form WFA, Revised 12/21)

Property Address: 257 Conway, Los Angeles, Ca 90024 ("Property").

# **WIRE FRAUD AND ELECTRONIC FUNDS TRANSFERS ADVISORY:**

The ability to communicate and conduct business electronically is a convenience and reality in nearly all parts of our lives. At the same time, it has provided hackers and scammers new opportunities for their criminal activity. Many businesses have been victimized and the real estate business is no exception.

While wiring or electronically transferring funds is a welcome convenience, we all need to exercise extreme caution. Emails attempting to induce fraudulent wire transfers have been received and have appeared to be legitimate. Reports indicate that some hackers have been able to intercept emailed transfer instructions, obtain account information and, by altering some of the data, redirect the funds to a different account. It also appears that some hackers were able to provide false phone numbers for verifying the wiring or funds transfer instructions. In those cases, the victim called the number provided to confirm the instructions, and then unwittingly authorized a transfer to somewhere or someone other than the intended recipient.

### ACCORDINGLY, YOU ARE ADVISED:

- 1. Obtain phone numbers and account numbers only from Escrow Officers, Property Managers, or Landlords at the beginning of the transaction.
- DO NOT EVER WIRE OR ELECTRONICALLY TRANSFER FUNDS PRIOR TO CALLING TO CONFIRM THE TRANSFER INSTRUCTIONS. ONLY USE A PHONE NUMBER YOU WERE PROVIDED PREVIOUSLY. Do not use any different phone number or account number included in any emailed transfer instructions.
- 3. Orally confirm the transfer instruction is legitimate and confirm the bank routing number, account numbers and other codes before taking steps to transfer the funds.
- Avoid sending personal information in emails or texts. Provide such information in person or over the telephone directly to the Escrow Officer, Property Manager, or Landlord.
- 5. Take steps to secure the system you are using with your email account. These steps include creating strong passwords, using secure WiFi, and not using free services.

If you believe you have received questionable or suspicious wire or funds transfer instructions, immediately notify your bank, and the other party, and the Escrow Office, Landlord, or Property Manager. The sources below, as well as others, can also provide information:

Federal Bureau of Investigation: https://www.fbi.gov/; the FBI's IC3 at www.ic3.gov; or 310-477-6565

National White Collar Crime Center: http://www.nw3c.org/

On Guard Online: https://www.onguardonline.gov/

NOTE: There are existing alternatives to electronic and wired fund transfers such as cashier's checks. By signing below, the undersigned acknowledge that each has read, understands and has received a copy of this Wire Fraud and Electronic Funds Transfer Advisory.

Buyer/Tenant	Date
Buyer/Tenant	Date
Seller/Landlord Lathy Aubly	Cathy Arkley Date 0-11-2
Seller/Landlord	Date

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WFA REVISED 12/21 (PAGE 1 OF 1)



WIRE FRAUD AND ELECTRONIC FUNDS TRANSFER ADVISORY (WFA PAGE 1 OF 1)



# POSSIBLE REPRESENTATION OF MORE THAN ONE BUYER OR SELLER - DISCLOSURE AND CONSENT

(C.A.R. Form PRBS, Revised 12/21)

A real estate broker (Broker), whether a corporation, partnership or sole proprietorship, may represent more than one buyer or seller. This multiple representation can occur through an individual licensed as a broker or salesperson or through different individual broker's or salespersons (associate licensees) acting under the Broker's license. The associate licensees may be working out of the same or different office locations.

**Multiple Buyers:** Broker (individually or through its associate licensees) may be working with many prospective buyers at the same time. These prospective buyers may have an interest in, and make offers on, the same properties. Some of these properties may be listed with Broker and some may not. Broker will not limit or restrict any particular buyer from making an offer on any particular property whether or not Broker represents other buyers interested in the same property.

**Multiple Sellers:** Broker (individually or through its associate licensees) may have listings on many properties at the same time. As a result, Broker will attempt to find buyers for each of those listed properties. Some listed properties may appeal to the same prospective buyers. Some properties may attract more prospective buyers than others. Some of these prospective buyers may be represented by Broker and some may not. Broker will market all listed properties to all prospective buyers whether or not Broker has another or other listed properties that may appeal to the same prospective buyers.

**Dual Agency:** If Seller is represented by Broker, Seller acknowledges that broker may represent prospective buyers of Seller's property and consents to Broker acting as a dual agent for both seller and buyer in that transaction. If Buyer is represented by Broker, buyer acknowledges that Broker may represent sellers of property that Buyer is interested in acquiring and consents to Broker acting as a dual agent for both buyer and seller with regard to that property.

In the event of dual agency, seller and buyer agree that: a dual agent may not, without the express permission of the respective party, disclose to the other party confidential information, including, but not limited to, facts relating to either the buyer's or seller's financial position, motivations, bargaining position, or other personal information that may impact price, including the seller's willingness to accept a price less than the listing price or the buyer's willingness to pay a price greater than the price offered; and except as set forth above, a dual agent is obligated to disclose known facts materially affecting the value or desirability of the Property to both parties.

Offers not necessarily confidential: Buyer is advised that seller or listing agent may disclose the existence, terms, or conditions of buyer's offer unless all parties and their agent have signed a written confidentiality agreement. Whether any such information is actually disclosed depends on many factors, such as current market conditions, the prevailing practice in the real estate community, the listing agent's marketing strategy and the instructions of the seller.

Buyer and seller understand that Broker may represent more than one buyer or more than one seller and even both buyer and seller on the same transaction and consents to such relationships.

Seller and/or Buyer acknowledges reading and understanding this Possible Representation of More Than One

Buyer or Seller - Disclosure and Consent and agrees to the agency possibilities disclosed. Seller Seller Date Buyer Date Buyer Date Buyer's Brokerage Firm DRE Lic# DRE Lic# Date Seller's Brokerage Firm Compass DRE Lic# DRE Lic # 00917461 **Adrian Grant** 

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EQUAL HOUSING OPPORTUNITY

PRBS REVISED 12/21 (PAGE 1 OF 1)