WEA Listing Agreement Advisory of Buyer's Agent Compensation

Seller understands that a Buyer may request that Seller fulfill all or part of Buyer's obligation to compensate Buyer's Broker/Agent. Seller understands that real estate commissions ("compensation") are not set by law and are fully and entirely negotiable. Furthermore, Seller is NOT obligated to offer any compensation to Buyer's Broker/Agent and Seller agrees that the decision whether or not to offer compensation to Buyer's Broker/Agent is entirely up to Seller.

Please discuss with your agent which of the following options best serve your interests. You may change your mind at any time prior to signing a contract with a buyer to sell your property.

1. Upon close of escrow, Seller agrees to pay Closing Buyer's obligation to pay Buyer's Broker/Agent compensation a specified amount (ex.; 2.5% of purchase price or any lesser amount) as set forth in the Buyer Representation Compensation Agreement between Buyer and their Broker/Agent and requested by Buyer in the purchase agreement. Seller authorizes Listing Agent/Broker to advertise this amount.

2. Seller is willing to consider fulfilling Closing Buyer's obligation to pay Buyer's Broker/Agent if requested by Buyer in a purchase agreement at an amount agreeable to Seller and subject to Seller acceptance of all other terms and conditions of purchase agreement. Seller authorizes Listing Agent/Broker to advertise this fact.

3. Seller is willing to consider offering or entertaining offers with concessions to Buyer(s). Seller authorizes Listing Agent/Broker to advertise this fact.

4. Seller does NOT agree to offer or to consider offering compensation to Buyer's Broker/Agent at this time. Seller authorizes Listing Agent/Broker to advertise this fact.

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Seller Date

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Seller Date