# OFFERING MEMORANDUM

**OFFERING PRICE: \$2,000,000** 

# 2250 N. FREDERIC STREET

BURBANK, CA 91504

#### 3,912 SQ. FT. FOURPLEX

- Fantastic Residential Income Opportunity
- Remodeled Fourplex
- Four 2-Bedroom + 1-Bathroom Units
- 5.1% Cap Rate | 15.9 GRM
- Stellar Burbank Location

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# SUBJECT PROPERTY



### **EXECUTIVE SUMMARY**

Welcome to 2250 N. Frederic Street, a Residential Income property in Burbank. Built in 1964, this Fourplex encompasses 3,912 SF and is on a 6,499 SF lot. 2250 N. Frederic St. features (4) large recently remodeled 2-Bedroom + 1-Bathroom units, including in-unit washer/dryer. The building also has designated carport parking spaces with separate parking leases for each tenant, which may enable a new owner to build ADUs in the carport.

Nestled in the heart of Burbank, this property offers unbeatable access to stellar schools, trendy restaurants, and premier shopping destinations, all within a vibrant and highly sought-after neighborhood. With seamless freeway access to the 5, 134, and 170, commuting to Los Angeles and beyond is effortless, making this an ideal choice for tenants seeking both convenience and lifestyle.

Burbank is more than just a city, it's the epicenter of the entertainment industry. Home to Disney, Warner Bros., and countless production studios, creating a hub for industry professionals, creatives, and executives alike. The booming job market, powered by global entertainment giants and a strong tech and media presence, fuels high demand for rental properties, driving long-term stability and appreciation in the real estate market.

This is an exceptional investment opportunity in a city where high rental demand meets sustained economic growth.



### **INVESTMENT HIGHLIGHTS**



#### STELLAR LOCATION

Burbank combines the benefits of stable rental income, potential for property value appreciation, and strong demand fueled by its economic anchors. Its location, tenant quality, and long-term growth prospects make it an ideal market for both seasoned and first-time multifamily investors.

- Proximity to major freeways like I-5, CA-134, and US-101, offering excellent connectivity to the greater Los Angeles area.
- Population of approximately 30,000 residents.
- Median household income ranges from \$80,000 to \$100,000, reflecting a mix of middle-to upper-middle-class households.
- A culturally-diverse population, reflecting a blend of professionals, families, and creatives.



#### STRONG RENTAL DEMAND

This highly desirable location attracts professionals, young families, and long-term renters drawn. With limited housing inventory, strict development regulations, and minimal new multifamily construction, rental properties in Burbank remain in consistently high demand, ensuring strong occupancy rates and competitive rental prices.

Low vacancies, steady rental appreciation, and a high-income tenant base make Burbank a top-performing rental market. It offers investors stability, long-term appreciation, and strong cash flow potential.



#### **SOLID TENANT BASE**

All tenants pay on time and in full. No one is in arrears.



#### **FAVORABLE FINANCING**

Investors can take advantage of favorable residential income financing terms. Lending institutions require only 25% down on residential income properties paired with a 30-year fixed-term loan, offering a rare opportunity to leverage your investment with long-term stability.



#### POTENTIAL TO BUILD ADUS

This exceptional property in Burbank not only offers a prime location and strong rental demand but also presents a valuable opportunity to maximize income through Accessory Dwelling Units (ADUs). With California's push for increased housing density, Burbank may allow for ADU development, allowing investors and owner-occupants to add additional rental units, increase property value, and generate extra income.

The spacious lot and existing parking layout create potential ADU construction, whether a detached unit, garage conversion, or junior ADU. Given Burbank's high rental demand and limited housing supply, ADUs provide a unique chance to attract tenants looking for modern, private living spaces while boosting long-term returns.

\*Buyer to verify with the City of Compton as to what can be built

### **INVESTMENT HIGHLIGHTS**



#### **EMPLOYMENT**

- Anchored by major entertainment studios like Disney, Warner Brothers, and NBC Universal, located nearby.
- A significant number of residents work in entertainment, media, and related industries.



#### **EDUCATION**

- Served by the Burbank Unified School District, which includes highly-rated schools like Burroughs High School and Luther Burbank Middle School.
- Nearby colleges include Woodbury University and Los Angeles Valley College.



#### **COMMUNITY AND LIFESTYLE**

- Walkable neighborhoods with tree-lined streets and wellmaintained parks.
- Popular parks include Johnny Carson Park and Verdugo Park, offering recreational opportunities.
- Close proximity to Downtown Burbank for shopping, dining, and entertainment.



#### **RETAIL AND DINING**

- A mix of independent boutiques, grocery stores (like Ralphs and Trader Joe's) and chain retailers.
- Restaurants cater to diverse tastes, with popular options for global cuisine, casual dining, and trendy cafes.



#### **TRANSPORTATION**

- Public transit: well-served by Metrolink (Burbank Airport-South station) and Burbank Bus for local transit.
- Convenient access to **Hollywood-Burbank Airport (BUR)**, just minutes away.



#### **ENTERTAINMENT AND AMENITIES**

- Near entertainment hubs like Universal Studios Hollywood and Warner Bros. Studio Tour Hollywood.
- Close to cultural attractions like the Autry Museum and Los Angeles Zoo.



#### SAFETY

 Burbank is considered one of the safer cities in the Los Angeles metro area, with strong community policing.

# PHOTO GALLERY | EXTERIOR









# PHOTO GALLERY | EXTERIOR

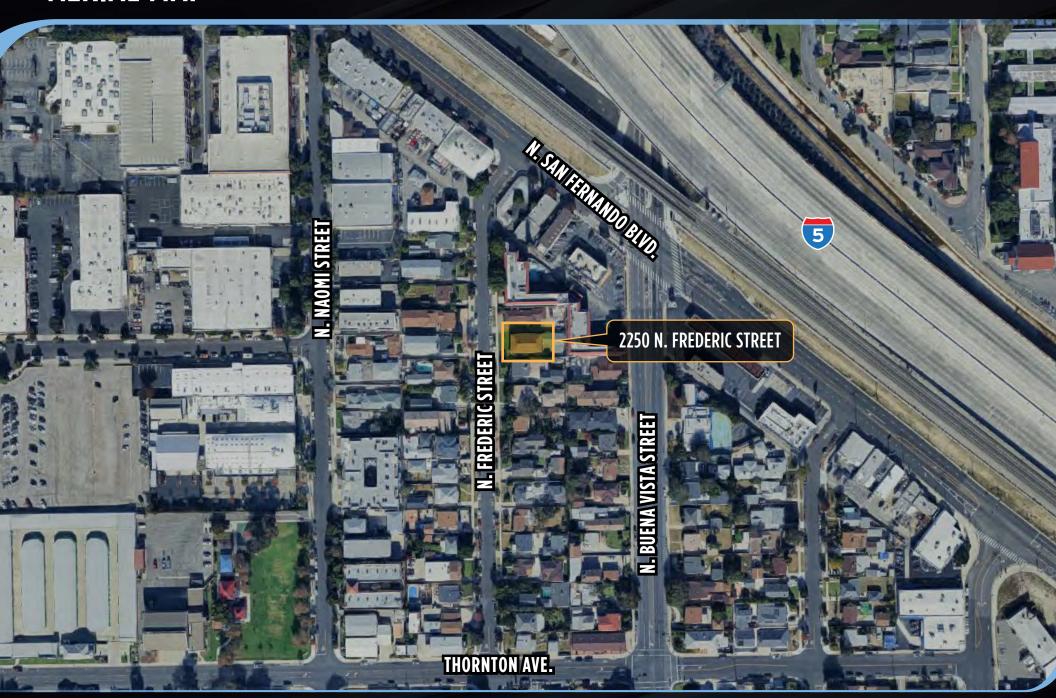




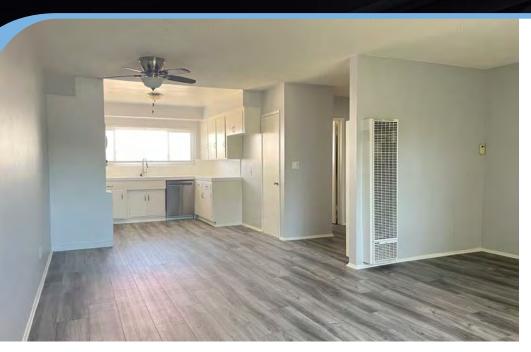




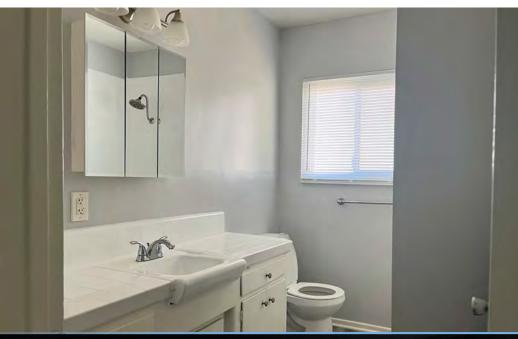
# AERIAL MAP



# PHOTO GALLERY | INTERIOR









# FINANCIALS



### FINANCIAL OVERVIEW

| FINANCIAL INDICATORS |             |  |  |  |  |
|----------------------|-------------|--|--|--|--|
| PRICE                | \$2,000,000 |  |  |  |  |
| CURRENT CAP          | 5.1%        |  |  |  |  |
| MARKET CAP           | 5.5%        |  |  |  |  |
| CURRENT GRM          | 15.9        |  |  |  |  |
| MARKET GRM           | 14.8        |  |  |  |  |
| COST PER SQ FT       | \$511       |  |  |  |  |
| COST PER UNIT        | \$500,000   |  |  |  |  |
| EXPENSES PER UNIT    | \$5,488     |  |  |  |  |
| EXPENSES PER SQ FT   | \$5.61      |  |  |  |  |

| ESTIMATED ANNUALIZED EXPENSES |            |  |  |  |  |
|-------------------------------|------------|--|--|--|--|
| NEW PROPERTY TAXES            | \$21,951   |  |  |  |  |
| TOTAL ESTIMATED EXPENSES      | (\$21,951) |  |  |  |  |

| SOURCE OF INCOME     |                      | CURRENT REM | ITS       | MARKET RENTS |           |  |
|----------------------|----------------------|-------------|-----------|--------------|-----------|--|
| # OF UNITS           | UNIT TYPE AVG RENT   |             | TOTAL     | AVG RENT     | INCOME    |  |
| 4                    | 2 Bed+1 Bath \$2,600 |             | \$10,400  | \$2,800      | \$11,200  |  |
| TOTAL RENTAL INCOME  |                      | \$10,400    |           | \$11,200     |           |  |
| PARKING/STORAGE FEE  |                      | \$65        |           | \$65         |           |  |
| TOTAL MONTHLY INCOME |                      | \$10,465    |           | \$11,265     |           |  |
| TOTAL ANNUAL INCOME  |                      |             | \$125,580 |              | \$135,180 |  |

| BUILDING DATA    |       |
|------------------|-------|
| UNITS            | 4     |
| YEAR BUILT       | 1964  |
| LOT SQ FT        | 6,499 |
| BLDG GROSS SQ FT | 3,912 |
| PARKING SPACES   | 4     |

| ESTIMATED ANNUALIZED OPERATING DATA | CURRENT |            | MARKET |            |
|-------------------------------------|---------|------------|--------|------------|
| SCHEDULED GROSS INCOME              |         | \$125,580  |        | \$135,180  |
| LESS VACANCY                        | 2.0%    | (\$2,512)  | 2.0%   | (\$2,704)  |
| GROSS OPERATING INCOME              |         | \$123,068  |        | \$132,476  |
| LESS EXPENSES                       | 18%     | (\$21,951) | 16%    | (\$21,951) |
| NET OPERATING INCOME                |         | \$101,117  |        | \$110,525  |

Pro Forma rents represent all units at adjusted market rents. Market rents are underwritten using comparable market rents and assume that the buyer will upgrade the units to market levels, with similar features, upgrades, and amenities as surrounding properties in the 91504 zip code.

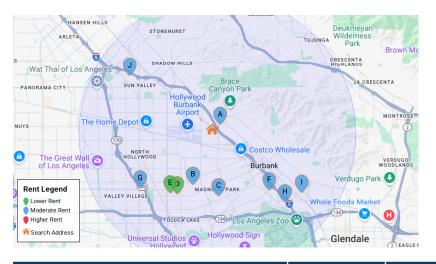
1. New Property Tax: 1.097571 (Tax Rate 2-530).

# RENT ROLL

| UNIT | STATUS   | BED + BATH     | ESTIMATED SF | MOVE-IN DATE | CURRENT RENT | ESTIMATED PPSF | MARKET RENT | MARKET PPSF |
|------|----------|----------------|--------------|--------------|--------------|----------------|-------------|-------------|
| Α    | Occupied | 2 Bed + 1 Bath | 978          | 3/30/2024    | \$2,700      | \$2.76         | \$2,800     | \$2.86      |
| В    | Occupied | 2 Bed + 1 Bath | 978          | 10/1/2024    | \$2,600      | \$2.66         | \$2,800     | \$2.86      |
| С    | Occupied | 2 Bed + 1 Bath | 978          | 1/4/2025     | \$2,600      | \$2.66         | \$2,800     | \$2.86      |
| D    | Occupied | 2 Bed + 1 Bath | 978          | 2/1/2025     | \$2,500      | \$2.56         | \$2,800     | \$2.86      |
|      | TOTAL    |                | 3,912        |              | \$10,400     |                | \$11,200    |             |



## LEASE COMPARABLES | 2 BED + 1 BATH



| AVERAGE                | MEDIAN  | 25 <sup>TH</sup> PERCENTILE | 75 <sup>TH</sup> PERCENTILE |
|------------------------|---------|-----------------------------|-----------------------------|
| \$2,780 <sub>±0%</sub> | \$2,800 | \$2,752                     | \$2,808                     |

#### HISTORICAL TREND LINE AVERAGE RENT BY BEDROOM TYPE Today 1 Year Ago 2-bed Avg Rent near 2250 North Frederic Street 6 4Q Moving Avg \$2830 \$2820 \$2500 \$2610 \$2800 \$2000 \$2790 \$1500 \$2780 52770 \$2760 \$500 \$2750 1 bed 4 bed

| ADDRESS  | DIST.   | RENT    | UNIT SF | PRICE/SF | BEDS  | BATHS  | TYPE   |
|--|---------|---------|---------|----------|-------|--------|--------|
| 2571 N. Brighton St., Burbank, CA 91504        | 0.43 mi | \$2,800 | 851     | \$3.29   | 2 Bed | 1 Bath | House  |
| 1238 N. Whitnall Hwy, Burbank, CA 91505        | 2.45 mi | \$2,800 | 776     | \$3.61   | 2 Bed | 1 Bath | House  |
| 602 N. Fairview St., Burbank, CA 91505         | 2.71 mi | \$2,800 | 800     | \$3.50   | 2 Bed | 1 Bath | Duplex |
| 5224 Denny Ave., North Hollywood, CA 91601     | 3.17 mi | \$2,700 | 820     | \$3.29   | 2 Bed | 1 Bath | Condo  |
| 5248 Cleon Ave., North Hollywood, CA 91601     | 3.31 mi | \$2,700 |         |          | 2 Bed | 1 Bath | House  |
| 1005 S. Bruce Lane, Burbank, CA 91502          | 3.33 mi | \$2,800 | 850     | \$3.29   | 2 Bed | 1 Bath | House  |
| 11683 Chandler Blvd., Valley Village, CA 91601 | 4.11 mi | \$2,800 | 1,287   | \$2.18   | 2 Bed | 1 Bath | Condo  |
| 1554 Lake St., Glendale, CA 91201              | 4.2 mi  | \$2,795 | 800     | \$3.49   | 2 Bed | 1 Bath | House  |
| 1054 Grover Ave., Glendale, CA 91201           | 4.49 mi | \$2,800 | 700     | \$4.00   | 2 Bed | 1 Bath | House  |
| 11969 Neenach St., Sun Valley, CA 91352        | 4.57 mi | \$2,800 | 1,000   | \$2.80   | 2 Bed | 1 Bath | House  |

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