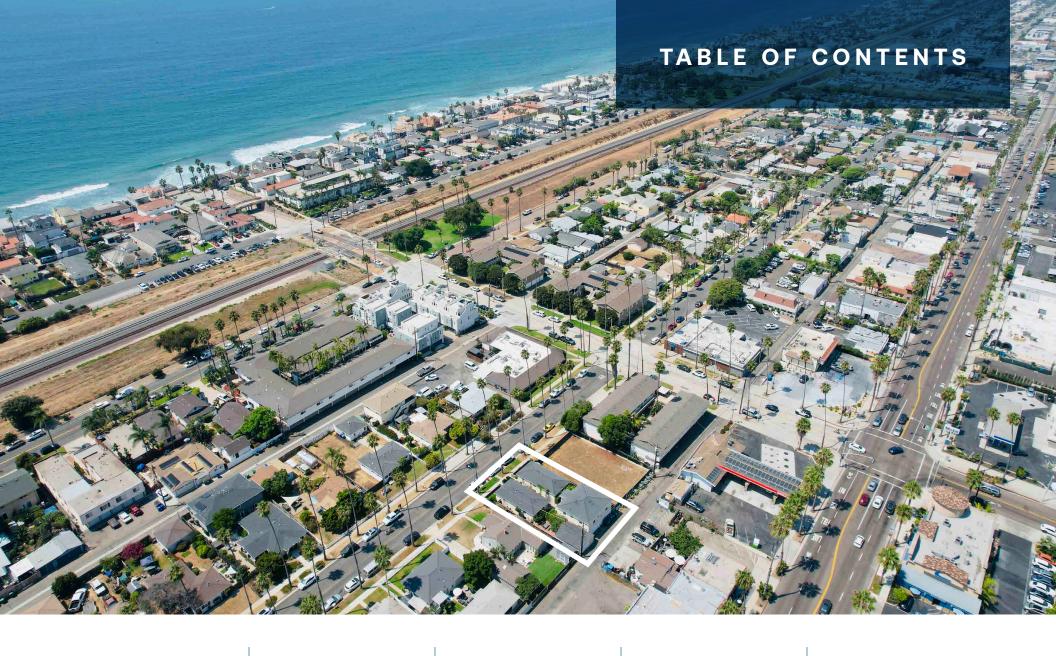


PRIME 5-UNIT BEACH COMMUNITY





OFFERING OVERVIEW 2 INVESTMENT HIGHLIGHTS

PROPERTY DESCRIPTION 4
FINANCIAL
OVERVIEW

SUBMARKET OVERVIEW

OFFERING OVERVIEW

CBRE is pleased to offer for sale 1814-1816 S Tremont, a 5-unit residential community steps from the beach with craftsman style architecture and well-manicured landscaping enclosed by a 3-foot-high natural stacked stone wall to create the perfect living environment. An excellent investment opportunity, 1814-1816 S Tremont offers a new investor significant immediate rental upside. The property features spacious floor plans, including two craftsman style houses in front and three one-bedroom units in the back, built over garages with ally access. The garages provide future ADU potential. The property also offers a private laundry facility for the tenant's convenience.

The area attracts young professionals, families, and affluent individuals seeking a beach lifestyle with a strong sense of community. The property enjoys proximity to employment, world class dining, entertainment, shopping, parks, schools, and the beach. All of which makes Oceanside ideal for residential real estate investment.









\$2,450,000

Offering Price

\$490,000

Price Per Unit

\$730

Price Per SF





Premier Oceanside location steps from the beach with significant rental upside



Ideal unit mix with spacious floor plans including two craftsman houses in front and three one-bedrooms in the rear



Convenient access to Interstate 5 and Highway 78



Private laundry facility and 3 garages with ADU potential



Walking distance to the beach, employment, restaurants, shopping, cafes, schools, parks, and entertainment



Extremely competitive housing market ideal for multifamily investment





ADDRESS

1814-1816 S Tremont Street, Oceanside, CA 92054



UNITS

5 Apartment Homes



PARKING

3 Garages



BUILT

N/A



APN

153-271-03-00



RENTABLE AREA

3,350 Square Feet



LOT AREA

6,000 Square Feet



BUILDINGS

One-story and two-story wood frame with stucco



ROOFS

Pitched



| INVESTMENT SUMMARY | ACTUAL | MARKET |
|--------------------|-------------|-------------|
| Price: | \$2,450,000 | \$2,450,000 |
| Number of Units: | 5 | 5 |
| Price Per Unit: | \$490,000 | \$490,000 |
| Price Per SF: | \$731 | \$731 |
| GRM: | 23.3 | 15.5 |
| Cap Rate: | 2.1% | 4.4% |
| Year Built: | N/A | N/A |
| Lot Size: | 6,000 | 6,000 |
| Building Size: | 3,350 | 3,350 |

| SCHED | ULED INCOM | E | | ACTUAL | | MARKET |
|-----------|---------------|-----|----------|-------------|----------|-------------|
| UNIT # | UNIT TYPE | SF | CURRENTS | MONTHLY INC | YR1 RENT | MONTHLY INC |
| 3 | 1+1 | 550 | \$1,597 | \$4,791 | \$2,395 | \$7,185 |
| 2 | 2+1 | 850 | \$1,995 | \$3,990 | \$2,995 | \$5,990 |
| Monthly C | Pross Income: | | | \$8,781 | | \$13,175 |

| FINANCIAL SUMMAR | Υ | ACTUAL | | MARKET |
|---------------------------|-----------------------------|------------|----|------------|
| Annual Gross Income: | | \$105,372 | | \$158,100 |
| Vacancy: | 3% | (\$3,161) | 3% | (\$4,743) |
| Rubs: | | \$0 | | \$3,900 |
| Laundry & Garage Income: | | \$158 | | \$3,750 |
| Effective Gross Income: | | \$102,369 | | \$161,007 |
| Operating Expenses: | | | | |
| | Repairs & Maintenance | \$4,250 | | \$4,250 |
| | Utilities | \$5,927 | | \$6,000 |
| | Trash | \$2,600 | | \$2,600 |
| | Property Management @ 5% | \$5,118 | | \$8,050 |
| | Landscape | \$2,400 | | \$2,400 |
| | Property Insurance | \$3,500 | | \$3,500 |
| | Property Taxes | \$26,950 | | \$26,950 |
| | Operating Expenses Per Unit | (\$10,149) | | (\$10,750) |
| | Operating Expenses % of EG | I 50% | | 33% |
| Total Operating Expenses: | | (\$50,745) | | (\$53,750) |
| Net Operating Income: | | \$51,623 | | \$107,257 |

SALES COMPARISON







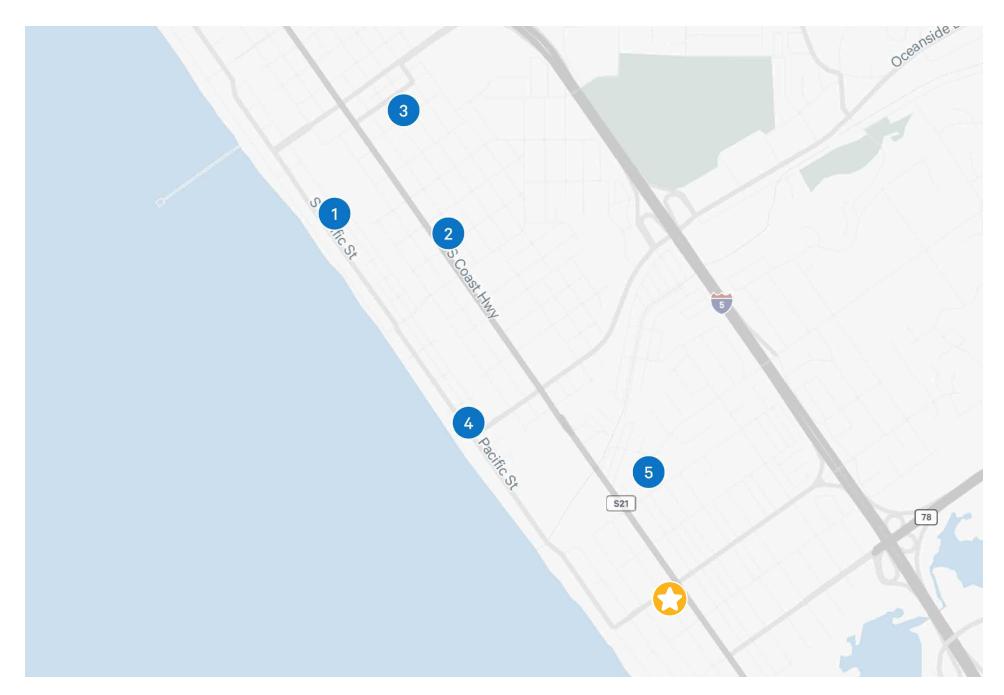






| ADDRESS | YEAR BUILT | UNITS | BUILDING SF | LOT SF | STUDIO | 1 BED | 2 BED | SALE PRICE | PRICE/UNIT | PRICE/SF | CAP RATE | SALE DATE |
|--|---------------|-------|----------------|--------|--------|----------|----------|---------------|------------|----------|-------------|-----------|
| 203-205 S Myers, Oceanside, CA 92054 | 1928 | 5 | 2462 | 4615 | 0 | 5 | 0 | \$2,450,000 | \$490,000 | \$995 | 3.83% | 4/19/24 |
| 2 521 S Freeman, Oceanside, CA 92054 | 1980 | 5 | 2686 | 4792 | 0 | 5 | 0 | \$2,300,000 | \$460,000 | \$856 | N/A | 6/28/24 |
| 3 710 Topeka, Oceanside, CA 92054 | 1960 | 5 | 2804 | 7662 | 0 | 3 | 2 | \$2,050,000 | \$410,000 | \$731 | 4.72% | 8/30/24 |
| 4 1120 S Pacific, Oceanside, CA 92054 | 1964 | 9 | 8541 | 7050 | 3 | 3 | 3 | \$4,612,500 | \$512,500 | \$540 | 4.34% | 2/15/24 |
| 5 711 California, Oceanside, CA 92054 | 1964 | 6 | 4254 | 7405 | 0 | 2 | 4 | \$3,470,000 | \$578,333 | \$816 | 3.75% | 10/13/23 |
| AVERAGE | 1959 | | | | 3 | 18 | 9 | | \$490,167 | \$788 | 4.16% | |
| 1814-16 Tremont, Oceanside, CA 92054 | N/A | 5 | 3350 | 6000 | 0 | 3 | 2 | \$2,450,000 | \$490,000 | \$731 | 2.1% | |

SALES COMPARISON

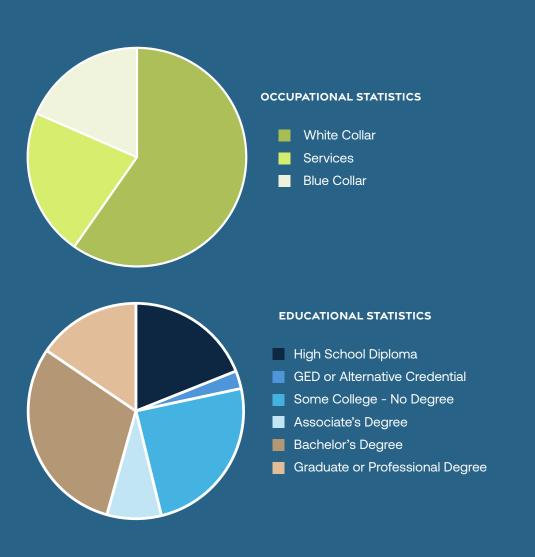




Coastal Oceanside

Coastal Oceanside, California, is a charming seaside town nestled on the Southern California coast. Renowned for its pristine beaches, laid-back atmosphere, and vibrant surf culture, Oceanside offers a picturesque escape from the bustling metropolis. Visitors can enjoy leisurely strolls along the sandy shores, indulge in fresh seafood at local eateries, or explore the historic Oceanside Pier, a beloved landmark that stretches out into the Pacific Ocean. With its stunning natural beauty and welcoming community, Oceanside is a captivating destination for those seeking a coastal paradise.

OCEANSIDE DEMOGRAPHICS



| POPULATION DEMOGRAPHICS | |
|--|--|
| Total Population | 37,927 |
| Male Population | 19,307 |
| Female Population | 18,620 |
| 2020-2024 Annual Population Growth Rate | -0.33% |
| 2024-2029 Annual Population Growth Rate | 0.61% |
| Median Age | 37.5 |
| NUMBER OF HOUSEHOLDS | |
| Total Households | 15,727 |
| 2029 Households - Five Year Projection | 16,577 |
| 2010 Households - Census | 14,580 |
| 2020-2024 Compound Annual Household Growth Rate | 0.65% |
| 2024-2029 Annual Household Growth Rate | 0.25% |
| 2024 Average Household Size | 1.06% |
| OCCUPATIONAL EMPLOYMENT | |
| | |
| 2024 Employees | 20,679 |
| 2024 Employees White Collar | 20,679 12,350 |
| | , |
| White Collar | 12,350 |
| White Collar Services | 12,350 4,513 |
| White Collar Services Blue Collar | 12,350 4,513 3,816 |
| White Collar Services Blue Collar 2024 Employed Civillian Population 16+ | 12,350 4,513 3,816 93% |
| White Collar Services Blue Collar 2024 Employed Civillian Population 16+ 2024 Unemployed Population 16+ | 12,350 4,513 3,816 93% |
| White Collar Services Blue Collar 2024 Employed Civillian Population 16+ 2024 Unemployed Population 16+ EDUCATIONAL STATISTICS | 12,350 4,513 3,816 93% 7% |
| White Collar Services Blue Collar 2024 Employed Civillian Population 16+ 2024 Unemployed Population 16+ EDUCATIONAL STATISTICS High School Diploma | 12,350 4,513 3,816 93% 7% |
| White Collar Services Blue Collar 2024 Employed Civillian Population 16+ 2024 Unemployed Population 16+ EDUCATIONAL STATISTICS High School Diploma GED or Alternative Credential | 12,350 4,513 3,816 93% 7% 4,815 |
| White Collar Services Blue Collar 2024 Employed Civillian Population 16+ 2024 Unemployed Population 16+ EDUCATIONAL STATISTICS High School Diploma GED or Alternative Credential Some College - No Degree | 12,350 4,513 3,816 93% 7% 4,815 682 6,232 |



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Confidentiality Agreement

Your receipt of this Memorandum constitutes your acknowledgement that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc. ("CBRE"), and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE.

Disclaimer

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Philip Buckley

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