

#### TABLE OF CONTENTS

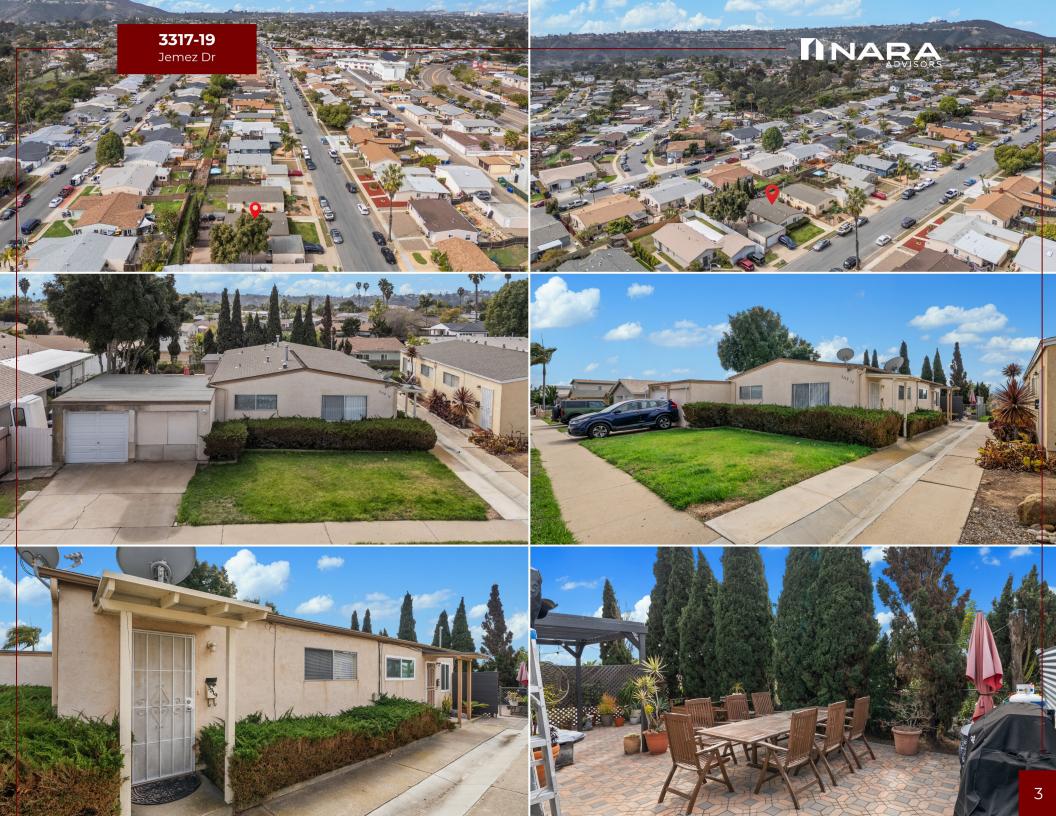
PHOTOS

EXECUTIVE SUMMARY

FINANCIAL ANALYSIS

SALES COMPARABLES

MARKET OVERVIEW





**3317-19** Jemez dr

#### **EXECUTIVE SUMMARY**



#### Executive Summary

Nara is pleased to present 3317-19 Jemez Dr, a prime multifamily investment opportunity in the highly desirable Bay Ho neighborhood of San Diego. This duplex property offers a well-balanced mix of modern renovations, some value add areas, private outdoor spaces, and future development potential. With RM-1-1 zoning in a Sustainable Development Area of San Diego County, investors have the flexibility to convert garages into ADUs and/or pursue ground-up construction for additional units.

Each unit features dedicated private backyards, a single-car garage, and driveway parking, providing convenience and privacy. The 1-bed/1-bath unit was remodeled in 2020, while the 2-bed/1-bath unit boasts newly installed flooring, ensuring a turnkey rental experience.

Strategically positioned in Clairemont, this asset benefits from strong rental demand and proximity to major highways, retail centers, and employment hubs.

\$1,100,000 PRICE

\$892.86
PRICE PER SF

**1954**YEAR BUILT

**2** NUMBER OF UNITS

**1,232**BUILDING SQUARE FEET

**6,000**LOT SQUARE FEET



**3317-19** Jemez dr

### FINANCIAL ANALYSIS

# Rent Roll

Unit	Unit Type	Subject Rent	Market Rent
1	2bd/1ba	\$1,683	\$2,950
2	1bd/1ba	\$1,466	\$2,250
TOTAL	-	\$3,149	\$5,200





**3317-19** Jemez dr

### SALES COMPARABLES

## Sales Comparables









3395-97	Hani DI
JJJJ-7/	ПООГРГ

3042-44 Jemez Dr

3258-60 Clairemont Mes	sa
Blvd	

3425	7-29	Jeme	7 Dr

Price	\$1,175,000		
Units	2		
Sale Date	7/31/2024		
Unit Mix	(2) 2bd/1ba		
Year Built	1954		
Price / SqFt	\$771		

\$1,135,000		
2		
10/16/2024		
(2) 2bd/1ba		
1954		
\$745		

Price	\$1,095,000
Units	2
Sale Date	12/05/2024
Unit Mix	2bd/1ba 1bd/1ba
Year Built	1954
Price / SqFt	\$912

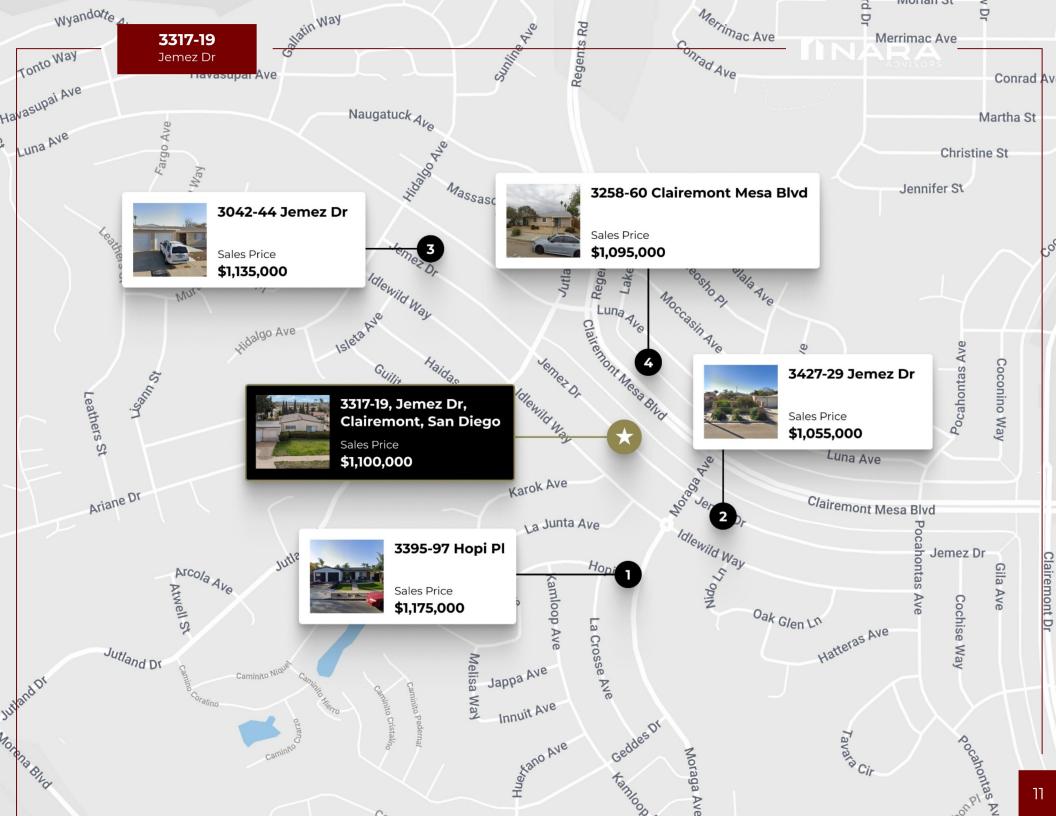
Price	\$1,055,000		
Units	2		
Sale Date	12/16/2024		
Unit Mix	2bd/1ba 1bd/1ba		
Year Built	1954		
Price / SqFt	\$856		

#### INARA

# Sales Comparables Summary

SUBJECT PROPERTY	PRICE	# OF UNITS	PRICE/SF	YEAR BUILT	UNIT MIX	SQ. FT.	CLOSE
3317-19 Jemez Dr	\$1,100,000	2	\$892.86	1954	2bd/1ba, 1bd/1ba	1,232	
SALES COMPARABLES	PRICE	# OF UNITS	PRICE/SF	YEAR BUILT	UNIT MIX	SQ. FT.	CLOSE
3395-97 Hopi Pl	\$1,175,000	2	\$771	1954	2bd/1ba, 1bd/1ba	1,524	7/31/2024
3042-44 Jemez Dr	\$1,135,000	2	\$745	1954	2bd/1ba, 1bd/1ba	1524	10/16/2024
3258-60 Clairemont Mesa Blvd	\$1,095,000	2	\$912	1954	2bd/1ba, 1bd/1ba	1,200	12/5/2024
3427-29 Jemez Dr	\$1,055,000	2	\$856	1954	2bd/1ba, 1bd/1ba	1,232	12/16/2024
AVERAGE	\$1,115,000		\$821				









**3317-19** Jemez dr



## Market Overview

Clairemont, a centrally located and well-established neighborhood in San Diego, offers a mix of classic single-family homes and multifamily properties. The area's strong rental demand, driven by high-class, accessibility, and a high quality of life, continues to attract both long-term residents and new renters seeking modern, well-maintained housing. With proximity to major highways, retail centers, and employment hubs, Clairemont ensures a stable tenant base and a strong investment environment.

San Diego remains one of the nation's most resilient housing markets, supported by diverse industries such as biotechnology, defense, tourism, and technology. Limited new housing supply and low vacancy rates have fueled consistent rent growth, making Clairemont an increasingly desirable submarket for investors. With professionals and families seeking cost-effective housing with urban convenience, the area stands out for its affordability, high occupancy rates, and long-term appreciation potential.

Further enhancing its appeal, Clairemont offers excellent connectivity via Interstates 5, 805, and 52, providing easy access to Downtown San Diego, University City, and key job centers. Residents enjoy ample parks, recreational spaces, and retail amenities, including Clairemont Town Square, Tecolote Canyon Natural Park, and local shopping and dining destinations. With ongoing infrastructure developments, increasing rental demand, and strong economic fundamentals, Clairemont presents a compelling opportunity for multifamily investors looking for both stable cash flow and long-term capital appreciation.



#### Lead Broker



#### **David Lee**

David has worked on deals all throughout the metro area of San Diego. However, he has developed a niche primarily in Clairemont, Linda Vista, and Morena. He demonstrates an unparalleled level of dedication toward his clients, and his extensive knowledge of the current San Diego real estate market makes him an invaluable asset here at Nara Advisors.

Prior to joining Nara Advisors, David finished up his studies at the University of California, Berkeley.

